

# mhec 1st monday

monthly member digest

## july 2023

News to support your buying decisions, all in one place, all at one time, every time.

# found it!

**With: 50+ contracts**

**600 suppliers**

**20,000+ products  
and services**

**and multiple ways  
to search**

**...MHEC contracts  
have you covered!**

*working with our contracts*

**search tool & contract landing pages**

**save  MORE!**

**bonus member discounts in july!**



**Performance Resource Partners**  
*The Strength of Partnership. The Power of Performance.*

**Swish WHITE RIVER LTD.**  
An Envoy Solutions Company



see page 12 for details

**simple. savvy. diverse.**

# welcome new members!

Happy summer everyone! Whether you're hiking the greenhills of Vermont, or strolling the beach in Rhode Island, we hope everyone's getting a chance to step outside and enjoy the natural beauty our region has to offer

If you'r inside, avoiding the heat or the forest fire smog, we hope you find time to read this special issue of **1st Monday**. Usu-

ally, we highlight two of our contracts and provide news and product spotlights about the suppliers on those contracts. In this issue, we're providing an overview of our entire portfolio of 50+ contracts.

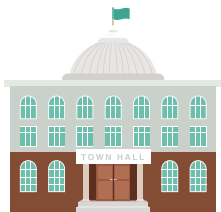
**MHEC purchasing contracts help our members save time and money with their purchasing decisions.** Each contract includes suppliers who meet a given need, with a product or service. With so many contracts and exponentially more suppliers, products, and services, we thought it would be helpful to take a step back and

see the forest for the trees.

The overview included within lists all our contracts, the manager who support them, and a selection of the categories covered by the contract. The categories listed are not exhaustive, but we hope will provide a deeper look into what our contracts offer.

**Our entire portfolio of contracts is open to all members.** Librarians should feel free to shop for HVAC systems from our contracts, and there's no reason a kindergarten can't lease a backhoe.

## MHEC serves New England:



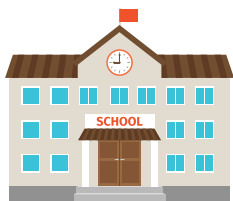
cities & towns

MHEC serves cities, towns, and villages across New England. Whether you need copying and filing systems for your department, or body armor for your police force, MHEC contracts provide products and services that come pre-bid and ready to use right away. Not finding what you're looking for? Let us know!



universities & higher learning

We started by supporting Massachusetts' university system, and many of our oldest contracts are built around meeting those needs. We now serve all kinds of colleges of all sizes across New England. This has allowed us to strengthen and diversify our offerings for all education levels.



k-12 schools

Our mission is to serve and support not-for-profit organizations with an educational component. No matter how our students develop, we know it all begins with grade school. Whether you need teaching aids, safety solutions, or basic supplies, we have a portfolio of teacher-friendly contracts.



libraries

To help identify contracts of interest to librarians, **1st Monday** will sometimes include a feature on the backpage called, "Check it Out." Since the main feature of this issue includes all our contracts, this month the backpage highlights just the library contracts.

## other features:



diverse contract



enviro-friendly product/service

*The above icons identify whenever a contract, news item, or product spotlight in **1st Monday** is offered by a diverse supplier, or is environmentally friendly.*



# our contracts are different

Since 1977, MHEC has been providing our New England member organizations with a portfolio of purchasing contracts that are custom-designed to meet their ever-changing needs.

**We write our own contracts.** Each contract has its own manager who shepherds it through a rigorous and continuous review. This review continues throughout the life of the contract. From well before it's launched, through its renewals, and after it's expired, we're always evaluating their effectiveness and improving them.

MHEC understands that each of our members is unique, and the regions we serve have diverse needs. We know this, because MHEC staff lives where they work—in New England. Many of us are graduates of schools we serve, and we live in the towns and cities that depend on our experience and knowledge.

Understandably, performance between suppliers will vary during the course of a multi-year contract. Some will exceed expectations, while others won't. Our contract managers work with all suppliers to help them make the right connections. If data shows a need isn't being covered, we'll make enhancements and edits until it does.

This vigilance enables us to respond quickly as circumstances change. On a daily basis, it keeps our contracts fresh and relevant.

In this special issue of **1st Monday**, MHEC presents an **overview of our more than 50 contracts**, along with tips on how members can best access them. We hope you'll help us spread the word about how our work can save New England not-for-profits time and money in making their purchasing decisions.

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# EXPO•2023: Autumn in New England

September 21, 2023 • DCU Center • Worcester, MA • Free to Members! • Click [HERE](#) to Register

## REGISTER TODAY AND QUALIFY FOR THE EARLY REGISTRANT RAFFLE

MHEC's annual Expo offers our members a front row seat to demonstrations, exhibitions, and opportunities to talk directly to our contracted suppliers and other members. Last year was a tremendous success and already supplier registrations are strong.

**See the below list of suppliers and their contracts already planning to be there.**

Member registration for this event is **now open!** Please see page 7 for news about our early bird raffle related to this year's theme, celebrating **Autumn in New England!** Register early to win!

4imprint	F11	Filter Sales & Service, Inc.	G17, G19	Newcom Wireless Services	F05	STEELCASE	C07
AIS	C07	Fire Equipment Inc.	E05	Nook Pod	C07	Sunshine Sign Company	G24
Anixter	E05	First American Education Finance	F19	Norel Service Company	E05	SurfaceWorks	C07
B2Q Associates	G29	F.W. Webb Company	G19	Oak Security Group	E05	Taplin Yard, Pump & Power Equipment	G02
BCM Controls Corporation	E05	Great Openings	C07	OFGO STUDIO	C07	Tech Logic Corporation	L53
BELFOR Property Restoration	G32	Hampden/Zimmerman Electric	G19	Patcraft	G11	Technology Ed. Concepts	L54
Betts Plumbing & Heating Supply	G14	Henry Schein	D32	Philadelphia Comm. Flooring	G11	The Durkin Company	G17
Bourdon's Institutional Sales	C05	Hertz Furniture	C07	Port Lighting Systems	B11, C04	The End Up Furniture	C07
CAVT Solutions	B11	Hillyard	G17	Premier Park & Play	B14	The HON Company	C07
CBTS	F05	Imprint Express	F11	Printer Pro Solutions Inc.	F07	The Ockers Company	B11
CCS Presentation Systems	B11	Infrastructure	G19	Pro AV Systems	B11	Toshiba Business Solutions	F07
Conklin Office Furniture	C07	Ingram	L51	PSI-NE Storage Products	G19	Tremco Roof & Build Maintenance	G29
Connection Public Sector Solutions	F22	Insight Financial Services	F19	PS Furniture	C07	Tucker Library Interiors	C07
Creative Office Resources	F05	Integrated Security Incorporated	E05	Razz-m-Tazz Promotions	F11	US Bedding	C05
Custom Chemical	G17	J & J Flooring	G11	Red Thread	C07	VoDaVi Technologies	F05
Demco	L05	KI	C07	Robert H. Lord Company	C07	VS America	C07
DiMauro Carpet and Tile	G11	Lakeshore Learning Materials	F15	Robert Half	S04	WB Mtg.	C07
Dugmore & Duncan	G19	Lexington Group	C07	RT London	C07	Whalley Computer Associates	F22
Ecologic Furniture	C05, C07	M.E. O'BRIEN AND SONS	B14	Savoy Contract Furniture	C07	Wilkem Scientific	D25
ENE Systems, Inc.	E05	Mannington Commercial	G11	School Health Corporation	D32	Window Film Depot	C04
Enterprise Holdings	L02	Matter Surfaces	G11	ServiceMaster Restore	G32	Winslow Technology Group	F05
Epson America	F05, F07	mediatechnologies	C07	Shaw Contract	G11	Workrite Ergonomics	C07
Fellowes	C07	Mitinet Library Services	L53	Stay Visible	F11		



# JULY CONTRACT ADDENDUM

## D32 - Print and Promotional Products

- Effective immediately, Henry Schein's contract has been amended removing the dental category

## F07 - Copiers, Record Management and Software Solutions

- Effective 6/8/23, Konica Minolta has updated their pricing and product models with new products replacing discontinued products.

## F14 - Network Infrastructure & Management Services

- Effective 6/6/23, D-LAN Fiber Optics, LLC is now on contract.

## F19- Financing & Leasing

- Effective June 1, 2023 Santander has executed their agreement and is now on contract. See page 6.

## G03 - HVAC, Motors, Pumps, Compressors, and Controls, & Services

- Effective June 1, 2023, Viking Controls Inc. and Howse Corporation, Inc. have been awarded a contract.

## I02 - Insurance: Cyber

- This contract will extend for a period of (2) two years to 4/30/2026

## I02 - Vehicle Rental & Sharing

- Enterprise has updated their requirements for

participating members who have agreed to a direct billing arrangement. Participating members will ensure the direct billing code provided by EAN is only accessible by Eligible Renters and is not available to or accessible by the general public. Effective June 17th, 2023 the participation requirement for Enterprise Holdings has been modified.

## S04 - Staffing and Executive Search

- On May 1, 2023, BANKW Staffing assumed the Resource Connection contract. All other terms and conditions remain the same.

## JULY NEWS

## HOME DEPOT REBATE CHECKS!

Last May, as a result of **Home Depot's rebate program exclusively for MHEC members**, we sent out refund checks to New England not-for-profit organizations totaling more than \$11,000.

Home Depot is represented on MHEC's **Maintenance, Repair, and Operations (MRO) contract (G19)**, and we have an exclusive promotion for our members. By registering your organization with Home Depot, all purchases made in-store and online will go toward earning 3% back when spend is equal to or exceeds \$3,000.

Because these universities, colleges, schools, and towns signed up for this pro-

gram and shopped at Home Depot, one institution received a check for nearly \$1,800.

In addition to the refund, the program offers members 20% off of paint purchases, volume discounts, bulk pricing, purchase tracking, and a 2% early payment discount. Learn more about this program and how to register directly with Home Depot by scanning this QR code.



contract serves all sectors

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# US BEDDING ON CONTRACT

As of July 1, MHEC welcomes US Bedding back on our contract for **mattresses and hospitality products (C05)**. This mattress manufacturer has a client list that includes colleges, nursing homes, hotels, and furniture retail stores.

The minority-owned business is based in Fall River, Massachusetts, but serves all of New England. Known for their commitment to personalized service, they work with customers from quote through fabrication to delivery. US Bedding even has their own fleet of delivery trucks and can provide installation and removal of their product.

Owner, David Nguyen, fled Vietnam in 1979 and fell in love with Fall River for its historic mill district. Since 2006, his business was based in one such mill building until exponential growth forced him to look to expand.

The success of his business attracted many suitors, hoping he'd leave the state, including the governor of South Carolina.

"They have a lower tax rate and cheaper materials," Nguyen said of the southern state, but his dedication to Fall River and the New England region kept the business' roots local. In 2021, US Bedding's staff of 36 relocated across town to a vacant Sam's Club. They are now 66 employees strong and well on their way from producing 300 mattresses a day to 1,000.

As reported in his local newspaper, *The Herald News*, Nguyen is excited by his new investment in space and staff. "I think I can do a good thing for the community here, and that's the bottom line," he said.



# SANTANDER SIGNS ON

No matter what flavor of not-for-profit your organization may be, public entities across our region (and the country) are under growing pressure to cut budgets and increase services. Increasingly, we are all turning to financial experts to navigate these challenging times. As difficulties grow, having more options is critical.

Last month, Santander Bank joined MHEC's **Leasing & Financing contract (F19)**. Starting over a hundred years ago as a small, local bank in the northeast, they have since grown into a global financial institution. With their small town roots and international perspective, Santander has become a market leader in providing cost-effective financing to public entities nationally.

Santander Bank has more than 149 million customers globally, \$67.1 billion in US deposits, and \$89.5 billion in US assets. This provides

them with the knowledge, flexibility, and financial strength that is unmatched in the finance industry.

Their team of public finance professionals offer an array of municipal lending and leasing options that can help New England cities and towns overcome the most challenging budget and procurement barriers. With terms favorable to your municipality's budget, customized payment schedules, and flexible finance programs, they can help organizations procure technology, vehicles, and other equipment.



contract serves all sectors



# EXPO•2023: Autumn in New England

Thursday  
September 21

DCU Center  
Worcester, MA

early bird  
raffle!

register  
early to win!



To celebrate this year's Autumn in New England theme for the MHEC EXPO 2023, we're raffling off a one-of-a-kind New England experience:

a custom stay in Manchester, Vermont's  
**The Equinox Golf Resort and Spa!**

The winner of the early bird registration raffle will receive a \$1,400 gift card to the resort that allows them to design a retreat that meets or exceeds their relaxation requirements. Golf, hiking, shopping, and so much more. To learn more about the resort, its award-winning golf course, and multiple restaurant options, please visit:

[www.equinoxresort.com](http://www.equinoxresort.com)

## How do you enter?

MHEC members who register by July 31, 2023 AND attend Expo 2023 will be eligible to win this prize. The raffle will be held and winner announced at EXPO—if the name drawn is not present at the DCU at that time, another winner will be selected.

Please visit our website for more information and to register:

[www.mhec.net](http://www.mhec.net)



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# our contracts are different

**A**s explained in the introduction to this issue of **1st Monday**, being custom-designed for our New England not-for-profit members, MHEC's contracts are different from those our competitors use.

Regularly updated and enhanced, MHEC contracts are more versatile and current than

those used by purchasing consortiums that work with boilerplate terms.

In the following pages, we offer a complete list of our more than 50 contracts, along with detailed descriptions of what they contain. Not finding what you're looking for? Our team of strategic sourcing managers stands by, ready to help.

## SEARCH TOOL & LANDING PAGES

**W**ith more than 50 contracts available to members from towns, universities, and libraries across New England, finding the item or service you're looking for can be daunting. That's why MHEC offers multiple tools to help our members locate the supplier, product, or service they're looking for.

Each contract has its own unique title and identifying code (such as F05 for our Technology contract). Knowing these numbers can make your search easier, but they're not essential.

Our **contract landing page** menu organizes the contracts into sixteen basic categories, such as "athletics & recreation," "communications," and "office & school." Dragging your cursor over the icons for these categories will reveal the list of contracts

included. Selecting any one of these will result in a landing page that provides a comprehensive overview of all the suppliers included on a given contract. Here, you can find pricing,

whether a supplier is diverse, and if they're represented on i-buy, our online purchasing tool. Each supplier has a **sell sheet** with terms and contact information for that business.

Alternately, our longtime members often turn to our **Search Tool**. Here, you can define and refine search criteria with a collection of four drop-downs (contract, vendor, brand, category). A "Filter Results" option allows you to sift further through the data until you find the supplier or item you're looking for. Additionally, there is a keyword search feature that will scan the text of all the contracts for a match.

As our contracts are regularly being updated and expanded, we're always looking for ways to improve how we present all we have to offer. Recent changes to our website's navigation should help, and the following overview of our portfolio is the most complete to date. Along with the numbers and titles of each contract, we include a digest of the categories of product offered.





**A01 Appliances, Air Conditioners, Food Service and Laundry Equipment, Supplies & Services**

- Commercial, dormitory, and residential appliances for food services equipment (refrigerators, stoves, microwaves, etc.). Also: air purifiers, dish washers, laundry equipment

**B01 Graduation Regalia, Judicial Robes, Class Rings and Other Related Products**

- ▲ Caps, gowns, diplomas, rings, jewelry, official patches and seals, graduation printing, electronic credentials and diplomas

**B11 Multimedia Equipment & Services**

- ◆ Audio and visual equipment, installations, lighting, photography, videographers, drones, presentation equipment, software, technical support, 3D printers, staging equipment

**B14 Athletics: Gym & Field - Cardio & Strength, Games, Equipment, Uniforms, Supplies & Services**

- ☾ Indoor and outdoor athletic equipment and technology. Apparel and footwear. Weightlifting and training equipment. Gym flooring and field turf. Playgrounds and playground equipment. Health and safety.

**B15 Event Equipment Rentals and Services**

- ★ Tents, canopies, chairs, tables, bleachers, stages, audio-visual rentals and technicians, lighting, flooring, food service equipment, heating and cooling, portable toilets, and restroom trailer trucks

**C04 Windows, Window Treatments, Specialized Curtains, Noise Reduction Products, Service & Supplies**

- ★ Windows, window screens, window film—installation, removal. Acoustic paneling, blinds, drapery. Stage curtain inspection, installation, removal. Shades, shutters, and wall coverings

**C05 Mattresses, Hospitality Products and Services**

- ◻ Mattresses, mattress removal, bed linens, towels, shower curtains, dorm room kits, bed bug products

**C07 Furnishings & Accessories**

- ◆ Indoor and outdoor furniture, chairs, stools, benches, tables, desks, lecterns, lockers, lactation pods, privacy pods, white boards, etc. Design and refinishing services. Classroom, library, police and fire station.

**D04 Compressed Gases, Services and Supplies**

- Dry ice, gases. HAZMAT, industrial, liquid, medical, refrigerants, safety products, and software. Cylinder lease, purchase, and rental.

**D05 Life Science Research - Equipment, Chemicals, Supplies & Services**

- ◻ Animal research, chemicals, dissection tools, study kits, fish, lab equipment, models, sanitation, skeletons, specimens (living and preserved), sterilization, training and technical support

**D25 Laboratory and Science Equipment, Supplies, Services & Chemicals**

- ◻ Lab furniture, centrifuges, chromatography, fluid & liquid handling, forensic kits, microscopes, mixing equipment, molecular biology, specimen collection, labware, test and measurement equipment, and more

**D26 Biological Safety Cabinets, Cleaning, Certification, Maintenance, Repair & Installation**

- ◻ Biological safety cabinets—installation, maintenance, and repair. Animal bedding, isolator, and transfer station. Chemical fume hood—calibration, certification, maintenance, and repair. Emergency shower and eyewash inspection stations

**D32 Health and Safety Equipment Supplies & Service**

- ◻ Footwear, eyewear, masks. Safety and medical equipment. Education and training. PPE and janitorial supplies.

**E05 Fire/Security/Emergency Communication: Equipment, Service & Supplies**

- ◆ Access control systems; clock and detection systems. Emergency communication. Fire alarm, fire detection, extinguisher, and suppression systems. Sprinklers. Keys and radios. Security doors, window films, locks, and surveillance equipment. Firearm/ammo storage.

**F04 Software**

- ◆ Adobe, Microsoft, and other leading brands. Database management systems, cloud, and network management. Anti-virus, disaster recovery, cyber security, identity theft. Backup, CAD, courts & justice, education, graphic design, multimedia, presentations. Professional services and project management.

**F05 Technology**

- ◆ Computers (Windows and Mac), monitors, peripherals, networking, printers, scanners. Installation, integration, maintenance, storage, servers. Training. Smartphones, tablets, and telecommunications.

**F07 Copiers, Record Management and Software**

- Copiers: hardware, maintenance, supplies, leases. Capture software and digital duplicators. Document management and managed print services. Scanners and shredders.

**F11 Print and Promotional Products**

- ☾ Artwork embroidery and screen-printing. Printing: assembly, binding, marketing, copying, design, finishing, mail services, outdoor signage, storage. Promotional: apparel (non-uniform), automotive, recognition, badges and lanyards, bags, banners, buttons, calendars, flags, pens, stress balls, and much more.

**F12 Mobile Services & Devices**

- ◆ Cellular phone fleet services, devices, hardware, and installation

# our contracts are different

## **F14 Network Infrastructure & Management Services**

- Conferencing, cloud, data backup, managed services, data center services, fiber, firewall, hosting services, network security, VPN, web & video conferencing.

## **F15 Office and School Supplies & Equipment**

- ☾ Paper, pens, pencils, paperclips, and staples. Break-room supplies, coffee, soda, and bottled water. Copier supplies, toner, and remanufactured toner. Learning aids and lamination. School, classroom, art room, and tech supplies.

## **F19 Financing & Leasing**

- ◻ Multiple financial organizations offering members competitive leasing and financing solutions to make large purchases and capital investments possible.

## **F20 Records and Microfilm/Film Management, Scanning, Storage, Destruction, Shredding, Archiving**

- ★ Document: archiving, delivery, management, pickup, offsite preparation, and scanners. Document storage: paper, records, microfilm, migration, digital, cloud, open shelf. Scanning and shredding services.

## **G02 Exterior Maintenance, Equipment, Repair, Supplies and Service**

- Construction services, buildings and roads. Heavy construction equipment, new, used, refurbished, rental, lease, service, maintenance. Forklifts, golfcarts, wheel loaders, backhoes, excavators, and lawn mowers. Ice melt, landscaping supplies, painting.

## **G03 Motors, Pumps, Compressors, Controls, HVAC & Services**

- Air compressors and air conditioners (HVAC). Motors, pumps, and valves. Condensate equipment, controls, and controllers. Design, build, parts, service, and repair. Lubrication. Pipes, drives, belts, and pulleys.

## **G10 Domestic/International Mail & Parcel Delivery**

- ◻ Discounted rates for domestic and international letters and packages.

## **G11 Flooring: Coverings and Related Supplies & Services**

- ☾ Hardwood, carpet, carpet tile, ceramic/porcelain tile, linoleum, mats, runners, vinyl. Office, classroom, dorm, gym. Moisture mitigations systems and turf. Design and project management.

## **G12 Occupational Apparel, Uniforms, Body Armor, Accessories & Services**

- ★ Apparel: corporate, healthcare, food service, face covering. Uniforms: healthcare, safety, food service, footwear, hats, helmets, flame retardant, painter. Body armor.

## **G13 Moving and Storage Supplies & Services**

- ☾ Moving: household and office: interstate, intrastate, international. Library and laboratory: interstate, intrastate and project management. Tradeshow, vehicles, computer, and electronics. Rigging services and modular furniture installation. Storage services and trailers.

## **G17 Custodial Cleaning Equipment & Supplies**

- Includes some custodial services. Products: Air blowers, air purifiers, buffers, burnishers, carpet cleaning, cleaners and chemicals, deodorizers, dispensers, fans, floor mats, food service disposables, hand care products, laundry, ice melt, snow removal, squeegees, sweepers, trash bags, vacuums, window washing equipment. Selection of green products and services.

## **G19 Facilities: Maintenance, Repair & Operations (MRO)**

- ★ Shop equipment, tools (powered and handheld), tool cabinets, work benches, lighting, lockers, fans, filters, construction materials, paint, pallets, conveyors, canes, doors, and windows. Vending machine programs.

## **G24 Signage & Related Services**

- ☾ Wayfinding, directional, inside and outside. Nameplates, road signs, scoreboard, flags, banners, pennants, architectural, awnings, billboards, digital, dimensional, lighting, monuments, murals, neon, point of purchase, posters, recycled. Signage services: design, build, installation, digital and fabric printing, digital cutting, removal, rentals repair, storage.

## **G25 Asset Recovery/Ewaste & Recycling Services**

- ★ Asset recovery: appliances, electronics, furnishings, lighting, mattresses, medical equipment. eWaste: electronics disposal, onsite data sanitizing, destruction, transport. Recycling: appliances, batteries, electronics, digital media, fixtures, furnishings, lamps, medical equipment.

## **G27 Vehicles: Purchase/Leasing, Equipment, Parts & Accessories**

- Cars, vans, small and large trucks, sport utility vehicles, buses. Labor, leasing, services, parts and accessories.

## **G28 Elevator Equipment, Maintenance, Repair, Inspection & Testing**

- ◆ Elevators: purchase, replacement, preventative maintenance, full maintenance services, annual state safety testing. Wheel chair lifts: purchase, replacement, extended warranties, preventative maintenance, parts, emergency service.

## **G29 Facility Maintenance and Energy: Assessment and Software**

- Facilities engineer and management. Energy system engineering. Civil engineering. Construction engineering and management. Mechanical engineering. Architectural services. Roofing inspection and maintenance.

## **G31 Water, Filtration, Treatment Chemicals & Services**

- ◆ Cleaning, disinfecting, hygiene, management. Chemical products and services.

### **G32 Emergency Response and Disaster Restoration Services**

- Asbestos, biohazard, carpet cleaning, document restoration, emergency response, environmental response, fire damage, infectious disease suppression services, mold, odor, smoke/soot damage, soil/site remediation, storm and water damage

### **I02 Insurance: Cyber, Independent Risk Management Consulting**

- Commercial: auto, general liability, package, property. Cyber consulting. Dorm contents coverage. Educators legal liability. Employee benefits. Fidelity and crime coverage. Foreign travel. Law enforcement professional liability. Workers compensation and employee liability.

### **K02 Interpretation & Translation, Equipment, Supplies & Services**

- Assisted listening devices. Document translation. Interpreter services: educational, community, conference, deaf/blind, escort, media, medical, phone, video remote. Linguistic services.

### **L02 Vehicle Rental & Sharing**

- Car, van, and truck rentals. All sizes. Individual, or fleet rentals. Insurance included, or not.

### **L50 Library: Supplies, Archival Products & Service**

- Display products, furniture, learning materials. Book and periodical care and protection. Media supplies. Arts and crafts. Operations and circulation supplies.

### **L51 Library: Books and Media**

- Book jackets, board books, e-books, graphic novels, juvenile, laboratory manuals, large print, paperbacks, medical, reprints, textbooks, out of print search, and more. English and foreign language. Audio CDs, audiobooks, MP3s, music, downloadable, digital library, spoken word. DVDs. Processing costs. Video games.

### **L52 Library: Subscription Management Service**

- Types of subscription services included: Audio, CD, license, online only, print, journals, optional value added services. Management reports.

### **L53 Library Equipment, Software & Service**

- Automated material handling. Book and media lockers and vending. Electronic workstations. Hold systems. Handheld inventory. Payment systems. RFID antenna readers, gates, tags. Security/detection systems. Self-service stations. Self-checkout.

### **L54 Library Digital Technologies**

- Digital literacy, interactive online course platforms, virtual reality, self service solutions, specialized library databases, streaming. Makerspace: tech, programs, and applications.

### **S01 Human Resource Services: Immunizations & Documentation, Background Checks, etc.**

- Compliance, contract tracing, COVID-19 trackers, criminal record search (CORI), degree verification, drug screening, exclusions database check, finger printing, I-9 employment, credit reports, military service verification, motor vehicle reports. Training.

### **S03 IT Project Services, Business and Technical Services**

- Business continuity planning, process management, cloud systems integration, digital accessibility consulting, disaster recovery services, geographic information systems (GIS), mobile applications, remote database administration services, software development, systems integration and planning, technology courseware development, telecommunication services

### **S04 Staffing & Executive Search Services**

- Staffing search services for higher education, academia, executive, high-tech, IT, biosciences, research, and construction industries. Staffing options for short and long-term. Individuals and teams. Systems for managing a non-permanent labor force and assessment of current staff.

### **S05 Managed Solutions - Student/Staff Mental Health contract**

- Managed care solutions, including mental health support services.

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## MOVING? CRS CAN HELP!

Large Moves • Small Moves  
Auto Shipping



**Consumers Relocation Services**

[consumersrelocation.com](http://consumersrelocation.com)

## 800.839.MOVE

MHEC Contract G13

### BOOK YOUR NEXT MOVE WITH US AND GET:

#### CAR

\$25 Amazon Gift Card

#### CAR + MOVE

\$50 Amazon Gift Card

Must book by July 31, 2023 and mention code **MHECMOVE** during booking to be eligible.

Visit us online or call to speak to our consultant to receive up to 2 no obligation quotes.

Promo Code: **MHECMOVE**

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# CHECK IT OUT! MHEC for New England Libraries

Along with the full catalog of contracts listed inside, MHEC has five contracts developed especially for libraries:

## **L50 Library: Supplies, Archival Products & Service**

Display products, furniture, learning materials. Book and periodical care and protection. Media supplies. Arts and crafts. Operations and circulation supplies.

## **L51 Library: Books and Media**

Book jackets, board books, e-books, graphic novels, juvenile, laboratory manuals, large print, paperbacks, medical, reprints, textbooks, out of print search, and more. English and foreign language. Audio CDs, audiobooks, MP3s, music, downloadable, digital library, spoken word. DVDs. Processing costs. Video games.

## **L52 Library: Subscription Management Service**

Types of subscription services included: Audio, CD, license, online only, print, journals, optional value added services. Management reports.

## **L53 Library Equipment, Software & Service**

Automated material handling. Book and media lockers and vending. Electronic workstations. Hold systems. Handheld inventory. Payment systems. RFID antenna readers, gates, tags. Security/detection systems. Self-service stations. Self-checkout.

## **L54 Library Digital Technologies**

Digital literacy, interactive online course platforms, virtual reality, self service solutions, specialized library databases, streaming. Makerspace: tech, programs, and applications.

Along with covering the essential needs of New England librarians, MHEC knows that libraries also have bathrooms that need supplies, windows requiring curtains, and comfy chairs that need replacing. All of MHEC's more than fifty contracts are available to all libraries. As with our library contracts, all of our suppliers offer discounted pricing for our members and are available now.

