

News to support your buying decisions, all in one place, all at one time, every time.

# disaster relief

whether you need to plan, prepare, avoid, survive, or restore your operations from

flooding,

heatwave,

hurricane, fire, blizzard,

cyber attacks, active shooter,

or other natural, or man-made disasters

...MHEC contracts have you covered!

featured contracts:

Facilities: Maintenance, Repairs, and Operations (G19)
& Emergency Response and Disaster Restoration Services (G32)



bonus member discounts in august!







## welcome new members!

No way around it: July weather was dramatic everywhere, and especially so in much of our region.

We at MHEC all hope if you or your organization suffered from the historically devastating rains and resulting floods, your recovery is going quickly and the worst is behind you. For everyone else, stay safe and keep on supporting our neighbors.

**1st Monday** is MHEC's monthly newsletter, offering updates on our portfolio of purchasing contracts, news about our organization, and suggestions for how our contracts can help you save time and money.

Often, our issues have a theme where we discuss how our diverse portfolio can address challenges facing the sectors we serve: municipalities, higher education, k-12 schools, and libraries across New England. This issue's theme is disaster relief.

Just as a rising tide can lift all boats, MHEC knows a flood or other natural disaster is equally devastating to every person, business, and organization it affects. As the below images of Vermont towns reflect, flood waters don't discriminate.

The contracts listed in this issue are ready and waiting for members from all states and sectors to use whenever needed. Some offer preventative services, but many can help cleanup, salvage, and rebuild.













Top two images: Montpelier, Vermont. All others: Chester, Vermont. Images courtesy of Vermont Public Television, July 2023



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### help is a call away

After years of attending the same idyllic summer camp by the pond in Vermont, this year my friend's college-age daughter got the job she'd been dreaming of since she was nine. Head camp counselor.

At the end of June, everything was going swimmingly. The first session of kids went home delighted and exhausted, and the new campers were adjusting well. There were a few bed-wetters and some homesickness, but nothing to write home about.

And then it got hot.

Really hot. And then it started to rain. And it rained hard.

Inside, watching yet another G-rated movie with the now irritable campers, the alert on her phone made the head counselor jump up and turn off the projector. Thunderstorms, high winds, and grapefruit-sized hail was on the way.

Most of the 100-year old camp was made up of tents on platforms. The only basement was under the cafeteria. That's where the head counselor demanded all of the 300 campers shelter themselves.

Outside, the pond became

a lake. Ancient trees were swept away like kites. The tents disappeared as if they were tissues. Most of the campers' belongings were lost. The hail dented cars and shattered windows.

But everyone was safe.

Until the floor of the basement became damp. And then wet. And then the water was up to their ankles.

In the end, they all found shelter in the maintenance garage, which was more exposed, but on higher ground. No one drowned, or was even hurt. But most of the soggy campers did contract COVID and needed to be quarantined.

As we are all quickly learning, the above scenario can happen to any of us, anywhere, at any time.

Once the shock subsides after such a calamity, we all want relief to come just as quickly and effortlessly as the trauma did. MHEC contracts are designed to provide exactly that kind of relief for our member organizations across New England. As described within, our contracts offer ready-to-use, compliant solutions that are available whenever you, or your camp counselor, needs them.

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**back cover:**EXPO Grand Prize Announced



September 21, 2023 • DCU Center • Worcester, MA Free to Members! • Click <u>HERE</u> to Register

**REGISTER TODAY** to be ELIGIBLE FOR OUR GRAND PRIZE RAFFLE (see back cover)

MHEC's annual **Expo** offers our members a front row seat to demonstrations, exhibitions, and opportunities to talk directly to our contracted suppliers and other members. Last year was a tremendous success and already supplier registrations are strong. See the list of suppliers already planning to be there and their contracts on the facing page.

To learn more about this event and the grand prize raffle, please visit our website:

www.mhec.net

#### BENEFITS TO MEMBERS FOR ATTENDING

- FREE registration
- FREE parking
- FREE catered breakfast & lunch
- meeting 180+ suppliers on MHEC contracts
- gain product knowledge to make better buying decisions
- see demonstrations to gain a practical understanding of value
- networking with peers from across New England
- raffles & prizes for attendees
- grand prize drawing

## SUPPLIERS (AND THEIR CONTRACTS) EXHIBITING AT EXPO 2023, SO FAR...!

4imprint	F11	First American Ed Finance	F19	P <mark>rinter</mark> Pro Solutions Inc.	F07
Action Apparel, Inc.	G12	Fleetwood Furniture	C07	Pro AV Systems	B11
Advizex / Fortinet	F05	F.W. Webb Company	G19	PSI-NE Storage Products	G19
Airex Filter Corporation	G19	Galaxy Integrated Technologie	s E05	PS Furniture	C07
AIS	C07	Guardian Energy Mgmt Solutio	ns	Razz-m-Tazz Promotions	F11
AlliedUSA Furniture	C07	G03,	G29	Red Thread	C07
Alumni Classroom Furnitur	e C07	Great Openings	C07	Robert H. Lord Company	C07
AmTab Manufacturing Corp	c. C07	Hampden/Zimmerman Electric	G19	Robert Half	\$04
Anixter	E05	Henry Schein	D32	RT London	C07
Anonymous Alerts	E05	Hertz Furniture	C07	Savoy Contract Furniture	C07
B2Q Associates	G29	Hillyard	G17	Sauder Education	C07
<b>BCM Controls Corporation</b>	on E05	The HON Company	C07	School Health Corporation	D32
B&G Restaurant Supply	A01	Imprint Express	FII	ServiceMaster Restore	G32
B&H Photo Video	B11	Infrastructure	G19	Shaw Contract	G11
BANKW Staffing	S04	Ingram	L51	Sitterly Movers	G13
Barbizon Light of NE Inc	B11	Insight Financial Services	F19	Silver Screen Design	F11
<b>BELFOR Property Restoratio</b>	n G32	Integrated Security Inc.	E05	Stay Visible	F11
Betts Plumbing & Heating Supp	ply G14	Integrity Contract Office	C07	STEELCASE	C07
Bourdon's Institutional Sale	es C05	J & J Flooring	G11	Suburban Office Products	F15
CASPR	D32	KI	C07	Sunshine Sign Company	G24
CAVT Solutions	B11	Lakeshore Learning Materials	s F15	SurfaceWorks	C07
Celltreat / Krackeler Scientif	fic D25	Lexington Group	C07	Taplin Yard, Pump & Power Equip	
CBTS	F05	M.E. O'BRIEN AND SONS	B14	Tech Logic Corporation	L53
CCS Presentation System		Mannington Commercial	G11	Technology Ed. Concepts	L54
Cintas	G12	MassCor Industries	C05	Thomas Scientific	D25
Conklin Office Furniture	C07	Matter Surfaces	G11	Toshiba Business Solutions	F07
Connection Public Sector Solution		mediatechnologies	C07	Tremco Roof & Build Maint.	G29
Creati <mark>ve Office Resource</mark>		MetaBIM	G29	Tucker Library Interiors	C07
Custo <mark>m Chemical</mark>	G17	Mitinet Library Services	L53	US Bedding	C05
Demco	L05	Newcom Wireless Services	F05	VoDaVi Technologies	F05
DiMauro Carpet and Tile		Next-Gen Supply Group	G17	Via Inc.	C07
Dugmore & Dunca <mark>n</mark>	G19	NGS	C04	Viking Controls, Inc	G03
The Durkin Company	G17	Nook Pod	C07	Virco	C07
•	)5, <mark>C07</mark>	Norel Service Company	E05	VS America	C07
The End Up Furniture	C07	Oak Security Group	E05	Wallpaper City Inc. C04,	
ENE Systems, Inc.	E05	The Ockers Company	B11	WB Mtg.	C07
Enterprise Holdings	L02	OFGO STUDIO	C07	Whalley Computer Associates	
•	05, F07	Patcraft	G11	Wilkem Scientific	D25
Fastenal	G19	Palmieri Furniture	C07	Window Film Depot	C04
Fellowes	C07	Philadelphia Comm. Flooring	G11	Winslow Technology Group	F05
Filter Sales & Service, Inc. G1		0 0 1	. C04	Workplace Resource	C07
Fire Equipment Inc.	E05	Premier Park & Play	B14	Workrite Ergonomics	C07

#### **AUGUST CONTRACT ADDENDUM**

### B14 Athletics: Gym, Parks and Recreation

 Effective 7/14/2023, ME O'Brien has updated their pricelist for the Landscape Structures brand.

## B01 Graduation Regalia, Judicial Robes, Class Rings and Other Related Products

 Effective 8/1/2023, House of Stole is no longer on contract.

## F07 Copiers, Record Management and Software Solutions

 Effective 7/1/23, Konica Minolta has updated their price sheet to reflect new product models.

### F11 Print and Promotional Products

 Effective 7/31/2023, Rau Graphics is ceasing operations and thus removed from the contract.

## G11 Flooring: Coverings and Related Supplies and Services

Effective 6/1/2023, J&J
Flooring Group has
updated their catalog, including 16 new
products listed on sheet
two of their attached
pricelist.

## G11 Flooring: Coverings and Related Supplies and Services

• Effective 6/30/2023 Shaw Industries has reorganized its corporate structure to maintain proper contractor licensing in the New England states. As such, the current G11 Flooring contract award held by Shaw Industries, Inc. has been transferred to Shaw Integrated and Turf Solutions, Inc. All terms, conditions, pricing, dealers and sales contacts remain in-place.

### G13 Moving & Storage Supplies and Services

 Effective 7/21/2023, Boomerang Moving and Storage has updated their pricelist.

### \$04 Staffing and Executive Search

 Effective 7/1/2023, Robert Half International, Inc. has updated their participation agreement. All other Terms and Conditions remain the same.

### \$04 Staffing and Executive Search

 This contract will extend for a period of (2) two years to 6/30/2025



#### MHEC WELCOMES THE FAIRBANKS MUSEUM & PLANETARIUM!



MHEC doesn't just serve New England municipalities, higher education, k-12 schools, and libraries. As long as your notfor-profit has an educational component, membership is free. The Fairbanks Museum in St. Johnsbury, Vermont became a member last month. Their gorgeous, historic building hosts cutting-edge exhibits for all ages.

## **MHEC Golf Tournament 2023**



MHEC's annual golf tournament was a huge success this June. Blue skies and warm weather made for a fine time out on the green. Each year, we pair two suppliers with two members, and these teams play together. In between critiquing each other's swing, there's ample chance to talk shop and make connections. Throughout the course, different sponsors welcomed players at each hole, and at the end of the morning was a lunch and award ceremony. The winning teams are listed below.





#### First Place:

Eric Norwalt (Connection)
Michael Lucas (Connection)
Jim Packard (UMass Lowell)
William Suppa (UMass Lowell)

#### **Second Place:**

Eric Diminico (Mannington) Sean Martins (Mannington) Brett LeClair (UMass Amherst) Anthony Rosati (UMass Amherst)

#### Third Place:

Mark Lounsbury (Robert Half) Ryan Shaw (Robert Half) Bill Smith (UMass President's Office) John Healey (UMass President's Office)

#### MEET THE NEW STAFF

Serving more than 2,500 member organizations across New England, MHEC recognizes the quality of any institution has everything to do with the staff they hire. In our ongoing effort to be the purchasing consortium of choice in the region, we are always on the lookout for people who share both our commitment to excellence and our love of the area in which we live and work. In recent months, we've been lucky enough to expand our capabilities with these four new hires.



Cathy Brunelle Strategic sourcing manager

With a background as a senior buyer and procurement specialist in medical engineering and

rail manufacturing, Cathy comes to MHEC ready to take on several of our technology-based contracts, including **appliances** (A01) and **network infrastructure** (F14). When not busy learning new skills, Cathy can be found either driving in the mountains, or enjoying the stunning coastlines, either of which she loves is a short drive from her home in Western Massachusetts.



**Disha Sengar**Data analyst

MHEC has never had a devoted data analyst before, and we're glad to welcome Disha to this new role. Originally

from Mumbai, India, she has spent the last two years in Boston, completing her master of science degree in information systems. Disha loves drawing and painting, which helps bring out her creative side when doing data visualization. She enjoys visiting New England's national parks and beaches in the summer, and Vermont's foliage in the fall.



**Gabriella Delmonte**Bid coordinator

Gabi fills a much needed position, managing bids for our portfolio of 50+ contracts. She comes to MHEC with 8

years' experience in purchasing and operational finance, greatly expanding our knowledge base and network of connections (relationships she no doubt established with her exceptional baking skills). Collecting vintage Pyrex in flea markets and hiking in the rolling hills of New England are two of her favorite pastimes.



**Timothy Tracy**Strategic sourcing manager

Though born in the Connecticut River valley and living here currently, Tim has lived and worked

internationally during his time as a U.S. Marine. Prior to MHEC, he worked in purchasing for the Marines, two hospitals, and an electrical contractor. Tim will be taking on contracts such as **multimedia equipment (B11)**, **graduation regalia (B01)**, and **compressed gases (D04)**. As an avid gardener, Tim enjoys the smells of New England seasons and looks forward to the first snowfall.



HEC offers a large portfolio of contracts which act as a simple solution during difficult times. Disaster recovery doesn't just include natural disasters. It's anything that disrupts, damages, or causes harm to people, assets, or operations. This issue highlights the contracts and suppliers that can help you mitigate risk or help your organization recover when disaster strikes.

Destruction and loss are often devastating, but not complicated. Rebuilding, though, is never simple. Rarely does one solution fit everyone. All MHEC contracts are available to all our members, and we encourage you to build a team of experts to help see you back to normal. As always, our team is ready to help find what you need, when you need it. **MHEC contracts have you covered!** 

### READY-TO-USE, COMPLIANT CONTRACTS

Once the dust settles after a disaster, we all want relief to come as quickly and effortlessly as the initial chaos did.

Designed to improve purchasing efficiencies and lower costs every day for our not-for-profit members, MHEC contracts also work well when help is needed immediately, as in response to a disaster.

In short, MHEC contracts can make your road to recovery shorter and less expensive.

Many of our members join us initially because they know suppliers on our contracts offer discounts (some of them steep) on their products and services. While expanding your budget is a key benefit we offer, it's our ability to eliminate bidding processes that sometimes doesn't get the attention it deserves.

When MHEC was established in 1977, the organization was designed to help the organizations it served save the time always needing to put every purchase out to bid.

With MHEC conducting the bidding process once, it meant members could use the suppliers on our contracts immediately.

This still holds true. While every state has its own laws, the rigorous bidding and award process MHEC follows ensures that our contracts with suppliers comply with state procurement requirements across New England. This makes the products and services on our contracts ready-to-use whenever you need them.

Our contracts often include multiple suppliers offering similar products, or services. If you have time, we always recommend shopping around, doing your due dilligence, and asking lots of questions.

But when you need help immediately, the last thing you need is a stack of paperwork to complete and a lengthy process to wait through. That's when MHEC contracts have you covered!

I ome Depot has an exclusive rebate progam for MHEC members who register directly with the home improvement retailer. (Directions on how to register with Michael Campbell of Home Depot are below.)

By registering your organization with Home Depot, all purchases made in-store and online will go toward earning 3% back when spend is equal to or exceeds \$3,000.

Because some member universities, colleges, schools, and towns signed up for this program and shopped at Home Depot last year, we sent out checks last spring. One institution received nearly \$1,800.





## Home Depot Rebate program for MHEC members only

#### purchase using MHEC contract: G19: Maintenance, Repair & Operations

Register to be a valid MHEC program participant and purchase from entire Home Depot in-store and online catalog. All purchases go toward earning 3% back with a spend of =/> \$3000. MHEC members are eligible for:

- . 20% off of paint
- bulk pricing
- volume discounts purchase tracking
- 2% early payment discount

#### Learn more!



Step 1: Scan the QR code for more information



Step 2: Contact our Home Depot Account Mar.



Step 3: Save more on the supplies you need





Home Depot Michael Campbell Contract Territory Sales Manager Michael | campbell@homedepot.com



Scott Loomis, MCPPO (in process) strategic sourcing manager 413-992-2511 sloomis@mhec.net



### DISASTER RELIEF SUPPLIER LISTINGS

### B15 Event Equipment Rentals and Services

ATC Audio
Capital Convention Contractors
Christian Party Rental
Down Right Productions
Immedia
The Event Co.
Theatrix Inc
United Site Services Northeast
Valet Park of America
Zmetra Clear Span Structures

### C05 Mattresses, Hospitality Products and Services

August Mattress
Bourdons Institutional Sales
Consolidated Hospitality Supplies
DiaMedical USA Equipment
Dorm Company Corporation
Ecologic Furniture
Mass Correctional Industries
University Sleep Products
US Bedding
US Eco Products

### D32 Health and Safety Equipment Supplies and Services

Airgas USA
Aramsco dba Casey EMI
Collins Sports Medicine
DiaMedical USA Equipment
Environmental Disinfection Solutions
Henry Schei
Industrial Protection Products Inc
Laerdal Medical Corporation
Likarr Maintenance Systems
School Health Corporation
The Durkin Company
VWR International

#### E05 Fire/Security/Emergency Communication: Equipment, Service & Supplies

ATI Systems Advance Security Integration American Service Anixter (Clark) **Anonymous Alerts Ayacht Technology Solutions BCM Controls Custom Alarm Service ECI Systems Encore Fire Protection ENE Systems** Fire Equipment Galaxy Integrated Technologies Integrated Security Island Tech Services Johnson Controls Fire Protection Massachusetts Fire Technologies Mercier Electric & Communications Minuteman Security Technologies New England School Services New Era Technology NE Norel Service Oak Security Group Ockers Company Pasek Corporation Siemens Industry Signet Electronic Systems Sonitrol New England Stone and Berg Company Vulcan Security Technologies Window Film Depot

#### G02 Exterior Maintenance, Equipment, Repair, Supplies and Service

Bare Ground Systems Cain's Mechanical Casey EMI Edgewood Golf Carts NITCO
Southworth - Milton
Taplin Yard Pump and Power Equipment
The Durkin Company
United Construction & Forestry
(Schmidt Equipment)

### G19 Facilities: Maintenance, Repair & Operations (MRO)

Airex Filter Corporation Aramsco dba Casey EMI Best Plumbing Specialties Betts Plumbing & Heating Supply Carr Hardware and Supply Craftmaster Hardware Dugmore and Duncan Group F. W. Webb Fastenal Company Filter Sales & Service Frank P McCartin Hampden Zimmerman Electric Hat Creek Outfit Home Depot Infrastructure Ltd. J Sallese and Sons Lighting Services Mainstream MSC Industrial Supply Needham Electric Supply Oak Security Group **Plumbmaster** Power and Process **PSI New Enaland** Rexel USA Rockys Ace Hardware **SherwinWilliams** ThermaXX **TORRCO** Wallpaper City

Weld Power

#### DISASTER RELIEF SUPPLIER LISTINGS CONTINUED

#### G29 Facility Maintenance and Energy: Assessment and Software

B2Q Associates
Energy Source
Fitzemeyer & Tocci Associates
Guardian Energy Management
Solutions
Integrated Security
MetaBIM
Performance Resource Partners
SourceOne

### G32 Emergency Response and Disaster Restoration Services

Weatherproofing Technologies

Belfor USA Group
Bestech of Connecticut
NEL Corporation
ServiceMaster Residential Commercial
Sunbelt Rentals
Water Fire Mold Restoration Services
Zmetra Clear Span Structures

### 102 Insurance: Cyber, Independent Risk Management Consulting

Eastern Insurance Group

CTS LanguageLink

### K02 Interpretation & Translation, Equipment, Supplies & Services

Interpreters Associates
Keylingo Translations
Language Connections
Languages Translation Services
LinguaLinx Language Solutions
Linguistica International
Powerling
Shanahan Sound & Electronics

### \$04 Staffing & Executive Search Services

BANKW Staffing
EDA Staffing
Kforce
Marathon Staffing Services
Populus Group
Robert Half International
The Spelman & Johnson Group
Whalley Computer Associates

#### **\$05 Managed Care Solutions**

**Protocall Services** 



### **COMING NEXT MONTH**





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CONTRACT #MC12-C07



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#### **Epson Buy 10 Get 1 Free**

Purchase ten (10) of the same qualifying Epson Business Supertank printers between March 1, 2023 and Sept 30, 2023 and receive one (1) more of the same printer purchased, by mail\*.







\*Restrictions apply. Click banner to download full details.



**EPSON**<sup>1</sup>

https://epson.com/MHEC-F05

Reference MHEC Contract #MC13-F05 or #MC15-F07 for a list of Authorized Epson Dealers

https://epson.com/MHEC-F07



#### G19 key product & services

Plumbing, heating, and electricity supplies and services. Shop equipment, tools (powered and handheld), tool cabinets, work benches, lighting, lockers, locks, fans, filters, construction materials, paint, pallets, conveyors, cranes, doors, and windows. Paint and wallpaper. Shelving and storage. Tool vending machine programs.

**Scott Loomis** 

Strategic Sourcing Manager, MCPPO sloomis@mhec.net 413-992-2511

#### G19 has suppliers serving these states:

СТ	WE	MA	NH	RI	VT
√	√	√	√	√	√

Whether a single building or an entire campus, MHEC's contract for Facilities—Maintenance, Repair, and Operations (G19) is well stocked with suppliers who can keep your schools, offices, and other building infrastructure humming.

From basements to rooftops and everywhere in between, the contracts include multiple suppliers in many categories for members to choose from, each with their own specialty.

**Best Plumbing Specialties** is based in Maryland and serves all New England as a dealer of popular brands, such as Bemis and Milwaukee. Both



Betts Plumbing & Heating Supply and Hat Creek Outfit are woman-owned, Massachusetts based companies that offer a catalog of parts—pipes, valves, fittings. Hat Creek Outfit specializes in Symmons products. ThermaXX, based

in West Haven, Connecticut specializes in indoor and outdoor insulation jackets to protect your plumbing and heating equipment.

There are also a number of suppliers providing

electiric products and services. Based in Spring-field, Massachusetts, **Hampden Zimmerman Electric Supply** has been working in Massachusetts and southern New England since the 1930s. **Needham Electric Supply**, founded in 1958, has locations across northern New England. **Lighting Services Inc.** serves all the Northeast, providing lighting, emergency lighting and other electical needs.

The G19 also includes multiple suppliers who provide air filtering services, such as **Mainstream** and the **Airex Filter Corporation** based in Hudson, New Hampshire. **Dugmore & Duncan**, based in Hingham, Massachusetts, specialize in doors and entryways. **PSI-NESP** offers shelving and storage options to libraries and offices across New England. **Oak Security Group** provides locks and locking solutions to keep your organization secure.

Along with the many specialist suppliers on this contract, we have a number of largescale resellers, such as **HomeDepot**, **Fastenal**, and **Rocky Ace Hardware** with multiple locations in all states.



More about this contract can be found on the <u>G19 contract landing</u> <u>page</u>. The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the

**i-buy marketplace™**, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.









contract serves all sectors



#### G32 key product & services

Asbestos, biohazard, carpet cleaning, document restoration, emergency response, environmental response, fire damage, infectious disease suppression services, mold, odor, smoke/ soot damage, soil/site remediation, storm and water damage. Tents and semi-permanent structures.



#### Scott Loomis

Strategic Sourcing Manager, MCPPO sloomis@mhec.net 413-992-2511

#### G32 has suppliers serving these states:

СТ	ME	MA	NH	RI	VT
√	√	√	√	√	√

Intil recently, it was easy for New Englanders to think that natural disasters were more common elsewhere in the country. Extreme weather events are happening everywhere now. Whether it's hurricanes, tornadoes, fires, or flooding, MHEC's contract for Emergency Response (G32) includes 7 suppliers with a wide range of experience and expertise responding quickly to member need.

Fire, water, storm, and mold are the chief threats this contract responds to. Companies such as Belfor Property Restoration serve customers internationally but are able to respond to disasters locally across our region. Service Master **Restore**, a national company, guides clients from crisis to resolution using a three step system: analysis, mitigation, and restoration.

Based in Middleton, Massachusetts the NEL **Corporation** is a general contractor that specializes in bridge and building construction. Serving just the Bay State, they specialize in restoring and rehabilitating structures that have been damaged.

Serving Massachusetts and New Hampshire, Water, Fire, and Mold Restoration Services is a family owned and operated company that

specializes in serving municipalities in those states. They take on all kinds of jobs, from simple cleanups to complex technical and organizational challenges.

For help with different abatement, decontamination, and demoliton projects, in Connecticut, Massachusetts, and Rhode Island, Bestech Inc. has an expert team that can help.

Along with restoration and remediation services, **Sunbelt Rentals** offers emergency response planning and rental equipment. Cooling units, generators, pumps, and scaffolding are all available to MHEC members whenever they're needed, along with earth moving equipment.

Finally, while you're busy rebuilding, you may need a temporary structure. Zmetra Clear Span Structures is a small, Massachusetts-based company that serves all of New England with tents, semi-permenant structures, and multistory tents. Recently, they opened an office in Florida in anticipation of hurricane season, but their services (and those of everyone on the contract) are availble immediately to MHEC members.



More about this contract can be found on the G32 contract landing page. The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the i-buy marketplace™, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.



Thursday, September 21 • DCU Center, Worcester, MA

To celebrate this year's Autumn in New England theme for the MHEC EXPO 2023, we're raffling off a one-of-a-kind New England experience:

Tickets for a pair of Great Seats at Gillette Stadium for

#### **NEW ENGLAND PATRIOTS VS BUFFALO BILLS**

October 22, 1:00 pm!

MHEC members who register AND attend Expo 2023 will be eligible to win this prize. The raffle will be held and winner announced at EXPO. If the person whose name is drawn is not present at the DCU at that time, another winner will be selected.

> To register and learn more about EXPO 2023 please visit our website:

