

mhec 1st monday

monthly member digest
September 2022

News to support your buying decisions, all in one place, all at one time, every time.



Worcester DCU • September 22



**Were you Born in the USA with
a Hungry Heart!?!?**

MHEC announces **EXPO's Grand Prize
Attendee Drawing** held on site
at this year's **EXPO**.

Despite his *Brilliant Disguise*, there is no hiding

THE BOSS!

in concert at Boston's TD Gardens



details
inside!

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save MORE! products and services this month

 **Sandra Network**
Technology Support and Consulting



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EXCEED YOUR VISION

see pages 16 - 17 for details

simple. savvy. diverse.

EXPO 2022

w o r c e s t e r
september 22, 2022

150+ suppliers to exhibit
product knowledge = better buying decisions
network with peers from across New England
raffles and prizes for attendees
learn how you can save your organization
time and money!

Be there or be square!

MHEC has been working with the DCU center to ensure the proper safety precautions are taken amidst the COVID-19 pandemic, including providing masks, touchless badging and hand sanitizer.

The BOSS

is coming to town!

(mic drop moment)



2 tickets to
Bruce Springsteen

IN CONCERT

AT THE TD GARDEN IN BOSTON ON MARCH 20, 2023!

To the winner of the
EXPO Grand Prize Attendee Drawing
(winner must be present to win)



D32 Health and Safety Equipment Supplies and Services



Andrew Ryan

Strategic Sourcing Manager, MCPPO
aryan@mhec.net • 413-992-2514

D32: Health and Safety Equipment Supplies and Services contract was bid to include additional categories that were previously found under our D03 Safety Products, Supplies & Services. The new iteration of the D32 contract still includes all previous categories, which range from dental and medical suppliers as well as various educational aids, including specialized manikins.

The **new** D32 Health and Safety Equipment Supplies and Services contract has suppliers who provide industry leading brands and nationally competitive pricing. Six suppliers are new to the contract: **CAE Healthcare, Collins Sports Medicine, DiaMedical, Environmental Disinfecting Services - CASPR Group, Likarr** and the **VWR International**.

learnMORE!™

D32 member onboarding webinar will be scheduled shortly and members notified via email.

product & services

Dental
Educational Aids

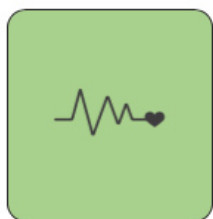
Entire Catalog
Medical

PPE
Safety

D32 suppliers serving your state

D32 Suppliers	CT	ME	MA	NH	RI	VT
Airgas [∞]	X	X	X	X	X	X
CAE Healthcare Inc. [∞]	X	X	X	X	X	X
Casey EMI			X		X	
Collins Sports Medicine	X	X	X	X	X	X
DiaMedical	X	X	X	X	X	X
Environmental Disinfecting Services - CASPR Group	X	X	X	X	X	X
Henry Schein [∞]	X	X	X	X	X	X
Industrial Protection Products	X	X	X	X	X	X
Laerdal Medical Corporation	X	X	X	X	X	X
Likarr, Inc			X	X	X	
School Health Corporation	X	X	X	X	X	X
The Durkin Company	X	X	X	X	X	X
VWR International, LLC [∞]	X	X	X	X	X	X

[∞] Pending contract signature



health & safety

More about this contract can be found on the [D32 contract landing page](#). The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the **i-buy marketplace™**, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.



F11 Print and Promotional Products



Luke Hoefler

Strategic Sourcing Manager
lhoefler@mhec.net • 413-992-2575

Our contract for **F11: Print and Promotional Products** has been updated and improved. It adds **nationally recognized promotional suppliers** that can fully serve all 6 New England member states, as well as more local and diverse options members have requested. In addition, it includes a whole new business model for printing through MHEC.

With a large supplier, like Staples, members can work hand-in-hand with the retail stores (found on F15: Office and School Supplies & Equipment) to provide in-store print pick-up as well as delivery options. For members who prefer working with local businesses they know, or are looking for a more personal touch, we've expanded our offerings to a number of printshops in both Western and Eastern MA.

This contract also provides members with a new way of doing business with printers. Working with design agencies on the new contract gives members access to a network of printers employed under the agency's service level agreements. More options allows greater customization of your projects.

learnMORE!™



F11 member onboarding webinar scheduled for Wednesday, September 29 at 1pm. To register, please click on the Webinar link, or [visit this link](#).

product & services

Artwork Embroidary	Automotive	Fun and Games
Artwork Screenprinting	Award Recognition	Golf Items
Embroidery	Badges and Lanyards	Healthcare
Fulfillment Services	Bags	Identity Theft Protection
Printing	Banners	Key Tags
Assembly Services	Buttons	Kitchen and Home
Binding	Calendars	Mugs and Drinkware
Consulting/Marketing	Candy and Snacks	Sports and Outdoors -
Copying	Caps and Hats	Stickers
Design Services	Clocks	Stress Balls
Finishing	Computer Accessories	Table Covers
Mail Services	Desk Items	Tools and Hardware
Order Portal	Eco Friendly	Travel Items
Outdoor signage	Executive Gifts	Watches
Storage	Flags and Accessories	Writing Instruments
Promotional	Flags and Banners	Recycled Products
Apparel (Non-Uniform)	Food and Beverage	

F11 suppliers serving your state

F11 Suppliers	CT	ME	MA	NH	RI	VT
4imprint, Inc.	X	X	X	X	X	X
Blink Marketing, Inc.	X	X	X	X	X	X
Collegiate Promotions	X	X	X	X	X	X
Crafty Queer Studio	X	X	X	X	X	X
Crestline Specialties, Inc.	X	X	X	X	X	X
Eagle Trophy	X	X	X	X	X	X

...continues on next page



communications

More about this contract can be found on the [F11 contract landing page](#). The contract landing page includes sell sheets on each supplier, their disadvantaged business status, whether they have a store on the **i-buy marketplace™**, links to the contract, promotions information, videos, and access to a sortable spreadsheet of brands, discounts, and products/services categories.

F11 suppliers serving your state (continued)

F11 Suppliers continued	CT	ME	MA	NH	RI	VT
Go Green Solutions Inc.	X	X	X	X	X	X
Imprint Express Inc.	X	X	X	X	X	X
Lane Printing & Advertising	X	X	X	X	X	X
Leone Marketing Solutions	X	X	X	X	X	X
Marcus Printing Co.	X	X	X	X	X	X
My Marketing Solutions, Inc.	X	X	X	X	X	X
New England Promotional Marketing (NEPM)	X	X	X	X	X	X
Northeast Promotion & Apparel	X	X	X	X	X	X
Rau Graphics	X	X	X	X	X	X
Razz m Tazz Promotions LLC	X	X	X	X	X	X
RR Donnelley	X	X	X	X	X	X
Silver Screen Design Inc	X	X	X	X	X	X
Sounscape Merchandise	X	X	X	X	X	X
Staples Business Advantage	X	X	X	X	X	X
Staples Promotional Products	X	X	X	X	X	X
Stay Visible, LLC	X	X	X	X	X	X
Supply Logic	X	X	X	X	X	X
Tiger Press	X	X	X	X	X	X
Wing Press Inc	X	X	X	X	X	X

These Groovy F11 Suppliers are heading to EXPO

4imprint
Imprint Express
My Marketing Solutions
Rau Graphics

Razz m Tazz Promotions
Silver Screen Design
Stay Visible
Supply Logic
Tiger Press



More Contract News

C04 and F15 Webinar Recordings Available

Last month, we announced the updated and enhanced contract:

C04: Windows, Window Treatments, Specialized Curtains, Noise Reduction Products, Service & Supplies

Among the products and services categories covered by this contract are: Acoustical Products, Bed Covers, Blinds, Drapery (Curtains, Cubical Stage, Shower, X-Ray), Fabrics, Inspection for Rigging & Stage Curtains, Shades, Shutters, Wall Coverings, Window Films (Solar, Security), Windows (New window screens, Screen repair, Aluminum Window Repair).

A member onboarding webinar for C04 was held on Tuesday, August 9, 2022.

[View a recording of the C04 Member Onboarding Webinar here.](#)

Also, earlier in the month, we held another webinar on the newly opened contract:

F15: Office and School Supplies & Equipment

Among the products and services categories covered by this contract are: Breakroom Supplies (Coffee, Soda, Water), Cleaning Supplies, Copy Paper, Fine Arts Supplies, Furniture, Graphic Arts, Healthcare Supplies, Lamination, Learning Aids, Office Supplies, Paper Printers, Scanners, Remanufactured Toner, Teaching Aids, Toner.

The member onboarding webinar for F15 was held on Wednesday, August 3, 2022.

[View a recording of the F15 Member Onboarding Webinar here.](#)



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New Energy Assessment Tools for Member Facilities

If you maintain a schoolhouse or a town hall in New England—or pay its energy bills—MHEC wants to help make your job easier and less expensive.

This October, MHEC will announce a newly updated contract that expands the range of professional services, software, and expertise that we offer our members who maintain facilities and monitor their energy usage (**G29 contract**, details below). Designed to assist nonprofits maintain or improve their current energy systems and plan for new ones, this updated contract is far more dynamic than the previous version. The nine suppliers joining the contract will offer an array of tools and experience that can make a full assessment of your current energy systems, help make those systems comprehensible, suggest improvements, and recommend solutions.

Once an assessment has been made and a plan is in place, you'll need to purchase equipment and have it installed. Thankfully, MHEC contracts has you covered! Our **G03 Contract**, includes vendors who sell and install motors, pumps, compressors, controls, and HVAC equipment (see below for details). Need a heat pump, or a geothermal well? We have options.

"The advantage of combining the efforts of the companies on two diverse contracts such as G29 and G03," said Scott Loomis, the strategic sourcing manager in charge of these contracts, "is that we can tackle the entire project from start to finish. We can help you assess your needs, buy what you need, and have it installed. All under contract. All at a discount. And all these suppliers are familiar with Federal grant programs and have experience meeting their terms."

Everyone wants to "Build Back Better" and take advantage of the "Green Communities Act," but between securing the funding, shopping for service providers, and putting a project out to bid, it can take months, if not



years, to complete. All the while, you need to keep your organization running. Both contracts offer our members discounts on the price of services, but its real advantage is eliminating two of the above steps, simplifying your project.

Use these contracts to eliminate shopping around and putting projects out to bid—they offer trusted resources who have a track record working with educational nonprofits across New England.

A full overview of this new contract will be available in the October edition of **1st Monday**.

The contracts referred to above are known as:

G29: Facility Maintenance and Energy: Assessment and Software

G03: Motors, Pumps, Compressors, Controls, HVAC & Services

Both are maintained by:

Scott Loomis

MHEC Strategic Sourcing Manager
413-992-2511
sloomis@mhec.net

EXPO 2022 Sponsors

Bringing back the features attendees love!

Our sponsors this year are bringing back the features that have been attendee favorites over the lifetime of MHEC's Expo. Plan on visiting these suppliers and hear what their products and services have to offer your organization!



The Godfather Sponsor



Booth 127



GREASE Sponsor



Booth 123



PROGRAM Sponsor



Booth 137



ROCKY Sponsor



Booth 117



ROCKY Sponsor



Booth 121



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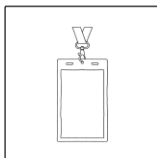
Booth 111



BAG Sponsor



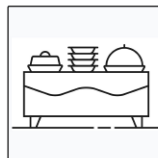
Whalley Computer Associates, Inc.
Booth 139



BADGE Sponsor



Booth 141



BREAKFAST Sponsor



Booth 107



COFFEE Sponsor



Booth 143



LUNCH Sponsor



Booth 105



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PALMIERI

Booth 147



WATER Sponsor



Booth 145



PHOTO BOOTH Sponsor



SUNSHINEsign

Booth 526

EXPO SUPPLIERS

There are many good reasons to go to EXPO, but what keeps longtime members returning since 1999 is the chance to talk to so many different suppliers MHEC has on contract, available for member organizations to work with. After the long, dark pandemic, here's a complete listing of the businesses who will join us at EXPO in Worcester this September, organized by contract.

A01 Appliances, Air Conditioners, Food Service & Laundry Equipment

B and G Restaurant Supply

B11 Multimedia Equipment

B & H Photo Video
Barbizon Light of New England
CCS Presentation Systems
CDW-G
Connection
DGI Communications
Ockers Company
Port Lighting Systems
Red Thread
Whalley Computer Associates

B14 Athletics: Gym & Field - Cardio & Strength, Games, Equipment, Uniforms

M.E. O'Brien and Sons
Premier Park & Play
School Furnishings
School Health Corp.
Sunbelt Rental
Total Fitness Equipment

C04 Windows, Window Treatments, Specialized Curtains, Noise Reduction Pro

CMC Shades and Specialties
NGS Films and Graphics

Port Lighting Systems
Stacey's Home Décor
Wallpaper City
Window Film Depot

C05 Mattresses, Hospitality Products and Services

Bourdon's Institutional Sales
Ecologic Furniture
MassCor

C07 Furnishings & Accessories

AIS dba Affordable Interior Systems
Allsteel
AmTab Manufacturing Corporation
Brodart
Commercial Furniture Group / Falcon
Conklin Office Furniture
Donnegan Systems
Ecologic Furniture
ESI Ergonomic Solutions
Fleetwood Furniture
Foliot Furniture
Fomcore
Global Furniture Group
Hale Manufacturing Company
KI
Kimball Office
Krug
Lakeshore Learning Materials
Lexington Group
LOFTwall
mediatechnologies
Monitor Equipment

Palmieri Furniture
PSI-NESP
Red Thread
Robert H. Lord
Savoy Contract Furniture
Scholar Craft Products
School Furnishings
School Outfitters
Smith System MFG
Steelcase
The HON Company
This End Up Furniture
Universal Exports
Via Seating
Virco Mfg
VS America

D25 Laboratory & Science Equipment, Supplies, Services & Chemicals

Fisher Scientific
Thomas Scientific
VWR/Avantor
Wilkem Scientific

D32 Health and Safety Equipment Supplies and Services

Casey EMI
Caspr Technologies/ Environmental Disinfection Solutions
The Durkin Company
Likarr Maintenance Systems
School Health



E05 Fire/Security/Emergency Communication

Advance Security Integration
Anonymous Alerts
BCM Controls Corporation
Clark Security Products
ENE Systems
Fire Equipment
Galaxy Integrated Technologies
Integrated Security
Johnson Controls
Norel Service
Oak Security Group
Ockers Company
Pasek Corporation
Window Film Depot

F04 Software

CDW-G
Connection
SHI International
Whalley Computer Associates

F05 Technology

Atlantic Computing Technology
B & H Photo Video
CBTS
CDW-G
Connection
Epson America
NEWCOM Wireless Services
Ockers Company
Sandra Network
SHI International
VoDaVi Technologies
Whalley Computer Associates
Winslow Technology Group

F07 Copiers, Record Management and Software Solutions

Epson America
Kyocera New England
Sharp Electronics
SHI International
Toshiba Business Solutions

F11 Print and Promotional Products

4imprint
Imprint Express
My Marketing Solution
Rau Graphics
RazzmTazz Promotions
Silver Screen Design
Stay Visible
Supply Logic
Tiger Press

F14 Network Infrastructure & Management

Apogee
CBTS
DGI Communications
Sandra Network
SHI International
Verizon
VoDaVi Technologies
Whalley Computer Associates

F15 Office and School Supplies & Equipment

BTek Holdings
Lakeshore Learning Materials

F19 MHEC Master Leasing & Financing

Hewlett Packard Financial Services
Ontario Investments

F20 Records and Microfilm/Film Management, Scanning

Donnegan Systems
Hewlett Packard Financial Services
Inception Technologies
Kyocera New England

F22 Value Added Reseller Agreement

CDW-G
Connection
WEI
Whalley Computer Associates

G02 Exterior Maintenance

Bare Ground
Casey EMI
The Durkin Company

G03 Motors, Pumps, Compressors, Controls, HVAC

ENE Systems
F. W. Webb
Guardian Energy Management Solutions
Johnson Controls
Johnstone Supply

G11 Flooring: Coverings and Related Supplies

Interface
J+J Flooring Group
Pavilion Floors
Shaw Industries

G12 Occupational Apparel, Uniforms, Body Armor

Cintas Corporation
UniFirst

G13 Moving & Storage

Consumers Relocation Services
National Library Relocations
Sitterly Movers

G17 Custodial Cleaning Equipment

Banner Systems
Bare Ground
The Durkin Company
Casey EMI
Filter Sales and Service
Hillyard
Likarr Maintenance Systems
MassCor
Next-Gen Supply Group



G19 Facilities: Maintenance, Repair & Operations (MRO)

Airex Filter Corporation
Best Plumbing Specialties
Betts Plumbing & Heating Supply
Casey EMI
Dugmore & Duncan
F. W. Webb
Filter Sales and Service
Hampden Zimmerman Electric
Home Depot
Infrastructure
Oak Security Group
PSI-NESP
Thermaxx Jackets
Wallpaper City

G24 Signage

CDW-G
DGI Communications
Go Graphix
MassCor
Sunshine Sign

G25: Asset Recovery/Ewaste & Recycling Services

Zeep Technology

G29 Facility Maintenance and Energy: Assessment and Software

B2Q Associates
Integrated Security

G32 Emergency Response and Disaster Restoration

Belfor USA Group
DAI LLC
Sunbelt Rentals
Water Fire Mold Restoration Services

L02 Vehicle Rental & Sharing

Enterprise Holdings

L50 Library: Supplies, Archival Products & Service

Brodart

L51 Library: Books and Media

Brodart
DAI
Infobase
LexisNexis

L53 Library Equipment, Software & Service

Tech Logic

L54 Library Digital Technologies

Technology Education Concepts

S01 Human Resource Services: Immunizations & Documentation, Background

CastleBranch

S03 IT Project Services Business and Technical

CBTS
VoDaVi Technologies
Whalley Computer Associates

S04 Staffing & Executive Search

Marathon Staffing Services
Robert Half International
The Resource Connection
Whalley Computer Associates

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WHERE IN THE WORLD IS JANET?

Yes, we make “house” calls!

If your organization could use some personalized attention getting the most from MHEC, all you have to do is ask...

MHEC offers a lot of ways to learn about how to take advantage of our more than 50 contracts of suppliers serving New England educational non-profits. Sometimes, though, nothing compares with an opportunity to meet with an expert.

Janet Garabedian, MHEC Business Development Manager, has worked with universities since the 1990s and has more than two decades experience with New England non-profits. Most recently, she has been helping libraries and municipalities to connect with the products and services they need to excel.

Whether your organization is in Maine or Rhode Island (or somewhere in between), she is happy to pay you a visit. Most of you know Janet already, and if you don't, she's eager to meet you!



MHEC's Janet Garabedian (right) with Juliana Esposito, Contracts Manager for Harvard University (left) at this summer's NAEP New England Summer Forum.

To schedule a meeting with Janet yourself, email her:

jgarabedian@mhec.net

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Offer valid through 8/1/22 - 10/1/22

Contract #MC16-G14 Plumbing, Heating, Fixtures & Service

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Item#98636

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Item#96424



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Contract Number: MC12-C07 - Furnishing Accessories Offer expires 12/31/22. Shipping costs are additional.

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First time buyers are eligible to request a discount of up to 50% off one qualifying document scanner* designed to enable MHEC members with the opportunity to use an Epson Scanner at a discount prior to a project rollout.






*Restrictions apply. Click banner to download full details.

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Reference MHEC Contract #MC13-F05 for a list of Authorized Epson Scanner Dealers

<https://epson.com/MHEC-F05>

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MHEC Contact #F04 and F14

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assets,
and
systems...

...our contracts
have
you
covered



A New Way for Members to shop!

In April of 2022, MHEC launched a new e-commerce site, **i-buy marketplace™**. This new free feature simplifies purchasing for MHEC members, regardless of contract, supplier, or product/service they desire. Like other online shopping sites, **i-buy** members can compare products and pricing, brands, and suppliers. A key benefit of **i-buy**, is its ability to enable members to buy across multiple contracts during the same shopping session—all from reliable, vetted suppliers. Even better, teams can now collaborate on purchasing, suggesting items to the procurement officer for evaluation and discussion. Now, with **i-buy marketplace™**, MHEC members have a tool that can serve as a “one stop” shopping experience.



simple.

- search, point, click, fill your cart, and pay
- buy from multiple contracts, using the same shopping cart
- use credit card, P-card, receive a purchase order, or get a quote – your order, your way
- have big plans for a custom project? request multiple quotes here!

savvy.

- rely on suppliers vetted by MHEC's experienced strategic sourcing managers
- conduct product comparisons
- make informed purchasing decisions

diverse.

- use any of our 50+ contracts
- choose from 700+ vetted suppliers
- search 25,000+ products/services
- find disadvantaged businesses with i-buy's classification filter

i-buy marketplace™

EXPO Theater

During EXPO on September 22 in Worcester, we will have a small theater set up where we will hold demonstrations, show videos, and answer all your i-buy questions.

The i-buy EXPO theater will be located in booth spaces: 512 – 516. Stop by anytime to ask questions. There will be three scheduled feature video demonstrations (see times below). Attendees to any of these three MHEC presentations who schedule a follow up visit to their team/organization will receive an MHEC sherpa blanket.

i-buy video demonstrations:

9:00 am

11:00 am

1:00 pm

NEW: WEDNESDAYS @ 1

Training Webinar Calendar

Starting in September, we will be holding weekly training webinars for new users who want to try our powerful new purchasing tool, **i-buy marketplace™**. Each Wednesday at 1pm, Christopher Raymond, our director of contracts and operations, will walk members through the different features of this dynamic web purchasing tool.

Each webinar will be tailored to a different audience—K-12 Schools, Municipalities, Higher Education, and Libraries—and we will also include a version for general audiences. If you miss a webinar, don't worry—we will repeat the cycle three times through until the end of the year.

September 2022

September 14
General audiences

September 21
No webinar. Setting up for EXPO in Worcester.

September 28
K-12 Schools

October 2022

October 5
Cities and Towns

October 12
Libraries

October 19
Higher Education

October 26
General Audiences

November 2022

November 2
K-12 Schools

November 9
Cities and Towns

November 16
Libraries

November 23
No webinar. Thanksgiving Eve.

November 30
Higher Education



Other upcoming i-buy marketplace™ training opportunities

EVENT	AUDIENCE	TYPE	WHERE	WHO	DATE	TIME
MHEC webinar all member invite	General	Demo	Virtual	CR	Wednesday, Sept. 14, 2022	10:00 a.m.
New England Library Association (NELA) Manchester	Library	Demo	In-person	RK	Monday, Oct. 24, 2022	9:00 a.m.

CR = Chris Raymond JG = Janet Garabedian RK = Ryan Kidder

For more information, or to sign up, please contact:

Janet Garabedian (jgarabedian@mhec.net) or Ryan Kidder (rkidder@mhec.net)

Since we last met...

It has been three long years since 2019 when we last gathered in Worcester at the DCU for EXPO. In that short period of time, the world that we experienced then hardly seems the same today. We can speak similarly about our organization. While a global pandemic slowed or diminished many businesses, institutions, and areas of society, MHEC grew, launched a number of improvements, and strengthened

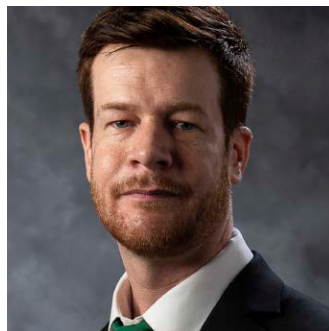
relationships with both members and suppliers to create greater value for both. This month's featured focus is on our annual **EXPO**. We are returning to the DCU for the first time since 2019, and we'd like to spend a little time in this month's issue of **1st Monday** helping you understand what's happening so you can experience all the good things scheduled.

New MHEC team members

Contracts



Ryan Kidder
sr. strategic sourcing
manager, MCPPO, PMP
413-992-2576
rkidder@mhec.net



Scott Loomis
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Visit us at Expo!
Our team members, new and veteran, will be in our booth at EXPO. We look forward to seeing you, whether meeting you for the first time or the 20th! Visit us in booth 135. We'll be right in front as you enter the exhibit hall.

Stop in! We have a lot to talk about!

List of Contract Changes, September 2022

The following contracts have been updated:

B15 - Event Equipment Rentals and Services

- This contract has been extended for the period of two (2) months and will stay in effect until 8/31/2023

D25 - Laboratory & Science Equipment, Supplies, Services & Chemicals

- Effective October 1, 2022 Carl Zeiss will be implementing an average price increase of 9% across their portfolio (Zeiss brand). All orders placed by September 30, 2022 will be honored at the current price.

F20 - Records & Microfilm/Film Mgt, Scanning, Storage, Destruction, Shredding, Archiving

- This contract is extending for a period of one (1) year and eleven (11) months to end on September 30, 2024.

G02 - Exterior Maintenance, Equipment, Repair, Supplies and Service

- Aramsco, Inc. has purchased Casey Engineered Maintenance Systems. Casey Engineered Maintenance will continue to do business under its original name. The Tax ID number, the terms and conditions, and the price shall remain the same.

G17 - Custodial Cleaning Equipment and Supplies

- Aramsco, Inc. has purchased Casey Engineered Maintenance Systems. Casey Engineered Maintenance will continue to do business under its

original name. The Tax ID number, the terms and conditions, and the price shall remain the same.

G19 - Facilities: Maintenance, Repair, & Operations

- Aramsco, Inc. has purchased Casey Engineered Maintenance Systems. Casey Engineered Maintenance will continue to do business under its original name. The Tax ID number, the terms and conditions, and the price shall remain the same.

K02 - Interpretation & Translation, Equipment, Supplies & Services

- CTS Language Link has added PDF Remediation Services to their contract at a 25% discount of \$75/hr.

L51 - Library: Books & Media

- Effective 8/10/22, LexisNexis has been added to the contract.

Please be advised that:

LexisNexis requires members to agree to additional participation agreements. These agreements should be reviewed for acceptability to your organization by your legal counsel.

- Effective 7/8/22, Infobase has been added to the contract.



Worcester • September 22, 2022

With over 140 exhibitors scheduled to have booths at this year's EXPO, we don't have enough space to list all the deeply informative demonstrations and generous raffles our suppliers will be providing, but below is a taste of what's in store...

Demonstrations

School Health Corporations

along with Zoll Medical will demonstrate how an AED (automated external defibrillator) is properly used!

Stacey's Home Décor

will present a number of blinds, shades, shutters and drapery, including such brands as **WT Shade/Eco Fabrics**, **Secure Shade**, and **Hunter Douglas**.

Epson

will showcase Epson's **Precision Core heat-free technology** used in Epson's printer portfolio. The demo will show the key differences between laser and ink technologies.

Galaxy Integrated

will provide in-depth looks at **CareHawk**, a scalable system that assures your campus is ready for everyday and emergency communications. Also: **Gallagher's Command Center**, a suite of tools for keeping people safe by securing campus access, rapid evacuation, and lockdown with quick, accurate communication.

Infobase

will share their critical thinking resources for understanding, analyzing, debating, discussing, and writing about today's news, issues, and more. Products include: **World News Digest**, **World Religions Online**, **Issues and Controversies**, and

22 **Polling the Nations**.

Raffles

School Health Corporation

will be raffling off a **Night out in the North End**. This will include (but is not limited to): dinner at **Mamma Maria**, wine basket and gift card to **Mike's Pastry**!

Stacey's Home Décor

has a number of prizes to be raffled off that will make heads turn: an **Amazon Alexa Echo Show 5.5**, and a **Rodger Clemens signed Baseball**!

Epson

will be raffling off an **Epson Workforce WF-C4810 Multi-function Printer**. The printer's design shapes a more sustainable future with Heat-Free Technology designed to reduce electric consumption and help to reduce waste.

StayVisible

will be giving away an adjustable phone and tablet stand—first come, first served. Durable, the **MobiStand** bends and folds to handle even the toughest situations! Customize with a full color design to match your brand!

Port Lighting

will be raffling off a **Free Rigging and Safety Inspection** package. As a theatrical vendor, these inspections are a cornerstone of their business. Attention schools and school districts: this is an amazing value!