



Annual Volume Report

July 1, 2008 – June 30, 2009

MASSACHUSETTS HIGHER EDUCATION CONSORTIUM Attachment VII

Annual Report

Member School Individual Volume Totals - In Alpha Order

FY2009

School	Net Cost	Est. Gross Value	Cost Avoidance	% Savings
American International College	\$739,148	\$1,228,060	\$488,911	39.81%
Amherst College	\$1,871,014	\$2,564,427	\$693,413	27.04%
Assumption College	\$863,143	\$1,234,282	\$371,140	30.07%
Babson College	\$3,774,170	\$5,471,452	\$1,697,282	31.02%
Bard College at Simon's Rock	\$250,262	\$491,766	\$241,504	49.11%
Bay Path College	\$445,816	\$596,005	\$150,189	25.20%
Bay State College	\$117,304	\$145,397	\$28,093	19.32%
Becker College	\$792,820	\$1,374,217	\$581,397	42.31%
Bentley University	\$1,951,892	\$3,674,803	\$1,722,910	46.88%
Berklee College of Music	\$5,716,344	\$6,889,994	\$1,173,650	17.03%
Berkshire Community College	\$303,195	\$439,338	\$136,143	30.99%
Boston College	\$6,309,083	\$10,358,260	\$4,049,177	39.09%
Boston Conservatory	\$160,994	\$210,472	\$49,478	23.51%
Bowdoin College	\$1,252,668	\$1,454,636	\$201,968	13.88%
Brandeis University	\$3,390,709	\$4,764,792	\$1,374,084	28.84%
Bridgewater State College	\$4,499,617	\$6,975,638	\$2,476,021	35.50%
Bristol Community College	\$783,961	\$1,122,499	\$338,538	30.16%
Bryant University	\$4,092,807	\$5,209,369	\$1,116,562	21.43%
Bunker Hill Community College	\$1,314,834	\$1,771,150	\$456,316	25.76%
Cape Cod Community College	\$1,114,983	\$1,548,543	\$433,559	28.00%
Clark University	\$1,194,208	\$1,530,852	\$336,644	21.99%
College of the Holy Cross	\$2,591,118	\$3,741,199	\$1,150,081	30.74%
Colleges of the Fenway	\$100,227	\$167,045	\$66,818	40.00%
Colleges of Worcester Consortium, Inc.	\$14,407	\$15,907	\$1,500	9.43%
Curry College	\$1,134,427	\$1,506,370	\$371,943	24.69%
Dean College	\$851,329	\$1,612,439	\$761,109	47.20%
Elderhostel, Inc.	\$11,472	\$13,257	\$1,785	13.46%
Elms College	\$649,330	\$723,787	\$74,457	10.29%
Emerson College	\$1,871,099	\$2,191,972	\$320,873	14.64%
Emmanuel College	\$810,060	\$1,007,551	\$197,491	19.60%
Fitchburg State College	\$3,639,198	\$5,719,576	\$2,080,377	36.37%
Five Colleges, Inc.	\$42,313	\$58,830	\$16,517	28.08%
Framingham State College	\$1,915,148	\$3,843,506	\$1,928,358	50.17%
Greenfield Community College	\$425,317	\$617,611	\$192,294	31.14%
Hampshire College	\$576,039	\$801,629	\$225,589	28.14%
Harvard University	\$39,792,580	\$45,883,489	\$6,090,909	13.27%
Holyoke Community College	\$1,076,290	\$1,388,514	\$312,225	22.49%
Lesley University	\$467,709	\$675,436	\$207,726	30.75%
MA School of Professional Psychology	\$21,103	\$41,630	\$20,527	49.31%
Mass. College of Pharmacy & Health Sciences	\$936,078	\$1,391,128	\$455,049	32.71%
Massachusetts Bay Community College	\$656,229	\$794,053	\$137,824	17.36%
Massachusetts Board of Higher Education	\$38,798	\$56,483	\$17,686	31.31%
Massachusetts College of Art and Design	\$1,549,585	\$2,020,322	\$470,737	23.30%
Massachusetts College of Liberal Arts	\$518,780	\$871,031	\$352,251	40.44%
Massachusetts Higher Education Consortium	\$70,155	\$98,602	\$28,447	28.85%
Massachusetts Institute of Technology	\$20,989,522	\$26,645,926	\$5,656,404	21.23%
Massachusetts Maritime Academy	\$1,350,218	\$2,283,011	\$932,793	40.86%
Massachusetts State College Bldg. Authority	\$404,128	\$685,307	\$281,179	41.03%
Massachusetts Trial Courts	\$1,259,582	\$1,894,767	\$635,185	33.52%
Massasoit Community College	\$899,144	\$1,255,846	\$356,702	28.40%
Merrimack College	\$993,368	\$1,569,581	\$576,213	36.71%
Middlesex Community College	\$914,044	\$1,159,058	\$245,014	21.14%
Mount Holyoke College	\$1,789,894	\$2,627,787	\$837,893	31.89%
Mount Ida College	\$397,071	\$564,703	\$167,632	29.68%
Mount Wachusett Community College	\$748,223	\$1,002,395	\$254,172	25.36%
Museum of Fine Arts and School of MFA	\$653,293	\$1,006,052	\$352,758	35.06%
N.E. Regional New Born Screening Program	\$2,443	\$4,942	\$2,499	50.56%

Final FY2009

MASSACHUSETTS HIGHER EDUCATION CONSORTIUM Attachment VII

Annual Report

Member School Individual Volume Totals - In Alpha Order

FY2009

School	Net Cost	Est. Gross Value	Cost Avoidance	% Savings
Nichols College	\$516,758	\$724,912	\$208,154	28.71%
North Shore Community College	\$548,856	\$717,371	\$168,515	23.49%
Northeastern University	\$7,048,510	\$9,595,650	\$2,547,140	26.54%
Northern Essex Community College	\$811,042	\$1,039,009	\$227,967	21.94%
Olin College of Engineering	\$308,185	\$407,216	\$99,031	24.32%
Pine Manor College	\$43,455	\$50,362	\$6,907	13.71%
Quincy College	\$140,572	\$190,704	\$50,132	26.29%
Quinsigamond Community College	\$1,591,903	\$1,931,862	\$339,959	17.60%
Regis College	\$214,186	\$291,275	\$77,089	26.47%
Rhode Island School of Design	\$2,706,118	\$3,262,798	\$556,681	17.06%
Roxbury Community College	\$77,069	\$97,126	\$20,058	20.65%
Salem State College	\$1,963,427	\$2,480,607	\$517,179	20.85%
Salve Regina University	\$513,158	\$666,746	\$153,588	23.04%
Simmons College	\$3,482,649	\$3,827,932	\$345,283	9.02%
Smith College	\$3,769,523	\$4,928,531	\$1,159,008	23.52%
Springfield College	\$1,810,669	\$2,826,441	\$1,015,772	35.94%
Springfield Technical Community College	\$1,265,135	\$1,657,284	\$392,149	23.66%
Stonehill College	\$3,181,488	\$5,225,460	\$2,043,972	39.12%
Suffolk University	\$2,704,659	\$3,904,911	\$1,200,252	30.74%
Tufts University	\$10,407,813	\$15,195,713	\$4,787,900	31.51%
UMass Medical/Eunice Kennedy Shriver Ctr.	\$1,310,436	\$1,657,707	\$347,271	20.95%
Univ. of Mass. Biological Laboratories	\$214,000	\$310,591	\$96,590	31.10%
Univ. of Mass. Cranberry Station	\$2,633	\$3,018	\$385	12.75%
Univ. of Mass. Donahue Institute	\$10,100	\$11,793	\$1,694	14.36%
Univ. of Mass. Marine Station	\$46	\$84	\$38	45.00%
Univ. of Mass. President's Office/ITS/Treas.	\$302,657	\$516,905	\$214,247	41.45%
Univ. of Mass./ Lowell	\$3,802,622	\$5,456,086	\$1,653,464	30.30%
University of Maine Augusta	\$56,119	\$62,443	\$6,323	10.13%
University of Maine Farmington	\$26,226	\$35,401	\$9,175	25.92%
University of Maine Fort Kent	\$4,100	\$5,171	\$1,071	20.71%
University of Maine Machias	\$10,812	\$11,524	\$712	6.18%
University of Maine Orono	\$468,370	\$725,326	\$256,956	35.43%
University of Maine Presque Isle	\$12,323	\$16,205	\$3,882	23.96%
University of Maine System	\$335,922	\$404,976	\$69,054	17.05%
University of Massachusetts/ Amherst	\$17,380,713	\$25,535,274	\$8,154,561	31.93%
University of Massachusetts/ Boston	\$3,846,474	\$5,144,427	\$1,297,954	25.23%
University of Massachusetts/ Dartmouth	\$2,843,329	\$3,977,389	\$1,134,060	28.51%
University of Massachusetts/ Medical School	\$11,478,357	\$16,084,241	\$4,605,884	28.64%
University of Southern Maine	\$73,730	\$103,079	\$29,349	28.47%
Wellesley College	\$2,679,236	\$4,074,570	\$1,395,334	34.24%
Wentworth Institute of Technology	\$4,540,742	\$5,353,249	\$812,508	15.18%
Western New England College	\$1,797,802	\$2,508,981	\$711,178	28.35%
Westfield State College	\$3,482,440	\$5,361,327	\$1,878,887	35.05%
WGBH - Channel 2	\$217,458	\$400,396	\$182,938	45.69%
Wheaton College	\$922,087	\$1,199,877	\$277,790	23.15%
Wheelock College	\$614,967	\$1,147,537	\$532,570	46.41%
Williams College	\$3,573,333	\$5,013,446	\$1,440,112	28.73%
Woods Hole Oceanographic Institution	\$1,653,772	\$2,286,677	\$632,906	27.68%
Worcester Fndtn for Exper. Biology	\$1,121	\$1,725	\$604	35.00%
Worcester Polytechnic Institute	\$3,200,086	\$4,356,848	\$1,156,763	26.55%
Worcester State College	\$1,173,135	\$1,732,297	\$559,162	32.28%
York County Community College	\$18,598	\$22,114	\$3,516	15.90%
Totals:	\$240,257,611	\$327,539,285	\$87,281,674	26.65%

**MASSACHUSETTS HIGHER EDUCATION CONSORTIUM
Annual Report**

Attachment VIII

Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
Apple Computer	\$60,461,601	\$50,167,989	\$25,003,144
Dell Marketing L.P.	\$21,489,938	\$28,032,877	\$33,955,217
Lenovo	\$18,461,664	\$318,372	\$661,264
Sigma-Aldrich, Inc.	\$8,758,798	\$6,283,868	\$4,744,166
H.B. Communications, Inc.	\$7,020,454	\$4,325,734	\$4,167,941
Merrimak Capital Company LLC	\$6,000,000	\$2,179,000	\$280,000
Xerox Corporation	\$5,726,961	\$6,911,000	\$6,525,298
Ikon Office Solutions, Inc.	\$4,821,708	\$5,092,824	\$5,388,164
Enterasys Networks Sales & Service, Inc.	\$4,215,069	\$4,070,500	\$11,091,211
B&H Photo-Video, Inc.	\$3,094,670	\$2,558,305	\$798,730
Whalley Computer Associates, Inc.	\$2,881,426	\$4,743,608	\$5,189,763
W.B. Mason	\$2,855,376	\$2,515,177	\$1,025,440
Continental Resources, Inc.	\$2,511,868	\$2,206,040	\$2,350,326
RV Leonard Co., Inc.	\$2,413,561	\$1,729,150	\$1,565,832
Thermo Fisher Scientific	\$2,405,330	\$2,758,975	\$906,044
Herman Miller, Inc.	\$2,299,559	\$0	\$0
Aquila Tech Corp. dba Akibia Network & Se	\$2,174,150	\$1,357,152	\$1,274,875
Presidio Networked Solutions	\$2,132,738	\$1,878,717	\$1,844,048
Agilysys, Inc.	\$2,117,115	\$1,233,931	\$2,519,544
Creative Office Pavilion	\$2,094,326	\$2,289,618	\$799,823
VWR	\$1,787,126	\$2,647,024	\$2,980,031
Millipore Corporation	\$1,773,199	\$1,650,267	\$1,640,954
Silicon Mechanics, Inc.	\$1,762,618	\$411,265	
Library Bureau	\$1,738,326	\$13,089	\$0
Fisher Scientific	\$1,669,388	\$4,770	\$6,426,494
Office Resources, Inc.	\$1,608,510	\$3,537,761	\$925,625
Jackson Laboratory, The	\$1,535,375	\$1,010,122	\$875,271
New England Woodcraft, Inc.	\$1,507,111	\$1,263,504	\$889,433
Micro Video Instruments	\$1,422,198		\$261,211
UPS-United Parcel Service	\$1,409,830	\$2,125,469	\$1,699,074
GovConnection, Inc.	\$1,405,503	\$846,450	\$1,084,492
Waters Corp.	\$1,379,807	\$1,230,419	\$1,368,813
Office Environments of New England	\$1,291,114	\$1,238,513	\$2,195,700
Blue Spruce Technologies, Inc	\$1,265,377	\$633,283	\$1,858,954
Butler Woodcrafters, Inc.	\$1,210,166	\$207,019	\$488,495
Hewlett-Packard	\$1,198,744	\$1,548,687	\$967,037
Grainger Industrial Supply	\$1,145,416	\$2,551,271	\$2,418,267
e-Plus Technology, Inc.	\$1,047,091	\$625,722	\$216,988
Minuteman Security Technologies, Inc.	\$1,045,380	\$662,425	\$434,321
Videre Conferencing, Inc.	\$1,039,615	\$585,218	\$271,917
Sunshine Sign Company, Inc.	\$1,034,309	\$868,925	\$459,630
Varian, Inc.	\$964,678	\$317,096	\$318,794
Krueger International, Inc. (K.I.)	\$926,208	\$1,467,220	\$883,742
Casey EMI	\$882,065	\$380,594	\$601,770
Staples Contract and Commercial Inc.	\$813,710	\$1,150,749	\$1,027,558
Beckman Coulter, Inc.	\$785,486	\$727,801	\$1,012,983

**MASSACHUSETTS HIGHER EDUCATION CONSORTIUM
Annual Report**

Attachment VIII

Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
Software House Intl.	\$783,373	\$1,105,564	\$608,610
Taconic Farms, Inc.	\$767,316	\$1,557,205	\$971,500
DCI, Inc.	\$737,797	\$742,138	\$222,519
CDW-Government, Inc.	\$716,352	\$684,434	\$1,237,250
Wassmann Audio Video, Inc.	\$699,349	\$883,000	\$574,601
Shaw Contract Group	\$691,549	\$391,258	\$0
PC-Plus Technologies, Inc.	\$678,918	\$1,069,113	\$367,178
Riverbend Furniture Company	\$649,962	\$256,583	\$145,149
Chase Décor, Inc.	\$634,660	\$1,010,513	\$1,473,500
Union Office	\$591,102	\$98,237	
InterfaceFLOR, LLC	\$569,811	\$0	\$33,860
Shimadzu Scientific Inst.	\$537,770	\$482,088	\$385,386
Adden Furniture, Inc.	\$527,355	\$124,794	\$1,835,691
Jack Cartwright, Inc.	\$514,809	\$338,361	\$52,252
BlueCore Networks	\$514,529	\$933,352	\$608,963
PerkinElmer LAS, Inc.	\$510,416	\$2,204,857	\$1,470,433
Studica, Inc.	\$499,520	\$471,198	\$307,405
Dell Financial Services L.L.C.	\$496,188	\$377,180	\$35,350
Insight Public Sector, Inc.	\$472,152	\$1,402,712	\$1,845,364
Single Source Group	\$467,283		
Turf Products Corp.	\$455,432	\$279,307	\$84,339
Concord Information Systems, Inc.	\$452,250	\$707,500	\$408,100
Microway, Inc.	\$439,883	\$270,161	\$465,407
Baystate Computer Services / Entre Compu	\$434,211		
Wilkem Scientific	\$433,828	\$333,504	\$542,324
Agilent Technologies, Inc.	\$432,098	\$901,740	\$662,246
Bourdon's Institutional Sales	\$416,284	\$619,425	\$589,686
ROI Industries	\$411,598	\$317,411	\$224,329
Pitney Bowes, Inc.	\$398,828	\$275,032	\$337,819
DiMauro Carpet & Tile, Inc.	\$397,873	\$512,963	\$774,185
SMS Systems Maintenance Services	\$387,057	\$324,923	\$341,007
Clark Security Products	\$383,456	\$218,805	
Krackeler Scientific, Inc.	\$348,761	\$140,625	\$171,184
Enterprise Rent-A-Car	\$347,448	\$1,877,854	\$2,253,504
Peabody Office Furniture	\$342,675	\$162,051	\$109,400
Capp/USA	\$341,914	\$327,175	\$280,785
Conklin Office Furniture	\$339,420	\$357,159	\$241,156
University Cap & Gown	\$335,569	\$315,549	\$528,685
Anixter	\$321,244	\$651,570	\$470,308
Sauder Manufacturing Co.	\$317,967	\$135,879	\$567,415
Milliken & Co.	\$313,391	\$177,876	\$121,112
Altura Communication Solutions	\$313,252		
Atrion Networking Corp.	\$305,905	\$615,105	\$622,233
Carolina Biological Supply	\$305,086	\$277,673	\$245,239
AmSan	\$300,649	\$446,215	\$394,381
Silver Screen Design, Inc	\$300,416	\$312,147	\$348,728

**MASSACHUSETTS HIGHER EDUCATION CONSORTIUM
Annual Report**

Attachment VIII

Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
FW Webb Company	\$299,507	\$257,399	\$222,464
Chemglass Life Sciences	\$297,692		
Dionex Corp.	\$289,992	\$310,578	\$429,781
John Savoy & Son Inc.	\$279,651	\$38,468	\$0
Allston Supply	\$274,435	\$135,122	\$176,324
Workplace Resource	\$271,000	\$2,032,676	\$1,253,634
MacFarlane Office Prods., Inc.	\$269,834	\$301,805	\$270,047
Berway Visual Products, Inc.	\$267,517	\$266,841	\$532,026
Neudorfer, Inc.	\$266,842	\$0	\$0
DHL Global Mail	\$266,666	\$436,074	\$321,162
Razz-m-Tazz Promotions, LLC	\$266,273	\$280,299	\$286,317
Lab Furniture Installations & Sales, Inc.	\$259,541	\$223,917	\$146,911
Graybar Electric Co.	\$257,993	\$359,251	\$587,832
Dugmore & Duncan Group	\$257,147		
Aserdiv Inc.	\$254,908	\$309,458	\$276,214
Kimball International	\$254,765	\$454,815	\$241,830
Gibson Associates/Fisher Hamilton Furnitur	\$240,900	\$1,187,000	\$2,011,085
Young Brothers, Division of Ecin Industries,	\$235,472	\$265,996	\$37,728
ENE Systems, Inc.	\$229,200	\$203,611	\$68,258
Newark InOne	\$228,623	\$156,506	\$546,642
Academic & Collegiate Software	\$227,945	\$202,772	\$312,187
Signet Electronic Systems, Inc.	\$226,000	\$204,750	\$0
Frank P. McCartin Co., Inc.	\$216,290	\$273,257	\$106,948
Hampden/Zimmerman Electric/EW-USES I	\$210,727	\$363,500	
Life Fitness	\$210,003	\$186,068	\$301,601
G.A. Blanco & Sons, Inc.	\$203,264	\$231,120	\$188,678
Roger Sitterly & Son/Atlas Van Lines	\$202,115	\$190,073	\$321,229
EON Designs dba One & Co., Inc.	\$201,122	\$172,880	\$174,708
Filter Sales and Service, Inc.	\$199,184	\$181,009	\$126,406
Rovic, Inc.	\$197,765	\$457,541	\$52,712
R-Squared Office Panels & Furniture, Inc.	\$197,682	\$49,682	\$12,213
American Safety & Supply, Inc.	\$184,751	\$200,560	\$104,527
B & V Testing, Inc.	\$183,233	\$245,704	\$189,145
Neopost, Inc.	\$183,111		
Hubert Company, LLC	\$181,660	\$92,634	
Artneedle Cap & Gown Co.	\$175,844	\$158,600	\$0
Carpets of Cape Cod	\$174,377	\$9,886	\$49,260
Lexington Group, Inc.	\$172,167	\$1,577,592	\$700,517
Wenger Corporation	\$168,731	\$255,051	\$68,103
SimplexGrinnell	\$164,893	\$324,334	\$1,385,900
Print Associates	\$164,796	\$0	
Trendway Corp.	\$162,834	\$24,720	\$13,190
Valley Communications Systems	\$157,906	\$939,777	\$258,444
Caley & Whitmore Corporation	\$154,222	\$99,669	\$112,329
Wallpaper City, Inc.	\$152,556	\$178,201	\$142,190
USB Corporation	\$149,467	\$81,227	\$64,154

**MASSACHUSETTS HIGHER EDUCATION CONSORTIUM
Annual Report**

Attachment VIII

Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
Systematics, Inc.	\$149,135	\$868,882	\$805,149
Christian Party Rental	\$145,405	\$106,610	\$221,618
Bruker Optics	\$143,817	\$645,669	\$249,679
Mass. Correctional Industries	\$140,374	\$111,316	\$126,504
Pitman Co.	\$140,089	\$302,550	\$252,442
Custom Chemical Co. Inc.	\$140,005	\$70,300	\$154,758
Sign Design, Inc	\$136,587	\$67,747	\$51,090
Bradford Networks	\$136,461	\$200,467	\$207,628
Daniel Moving Systems, Inc./Atlas Van Line	\$133,479	\$169,896	\$152,120
Carpet Services LLC	\$126,866	\$4,781	
Connecticut Valley Bio. Supply	\$125,804	\$122,792	\$129,474
Sentry Uniform & Equipment	\$122,296	\$118,338	\$82,153
Merchants Automotive Group, Inc.	\$121,045	\$65,704	\$46,008
Culinary Classics by Peco, Inc.	\$118,943	\$147,767	
Conlon Moving Systems, Inc./United Van Li	\$118,885	\$109,969	\$73,331
New England BioGroup, LLC	\$117,965	\$49,258	\$69,766
Source International Corp.	\$117,886	\$119,834	\$65,481
Spec Furniture	\$116,725	\$16,205	\$1,074
Keystone Battery	\$115,854	\$52,173	\$8,526
Micro-Tech Optical	\$115,848		
BKM Enterprises, Inc. dba bkm Total Offic	\$112,625	\$431,104	\$234,409
Eastern Bag & Paper Co.	\$110,188	\$61,930	\$12,267
Sedia Systems	\$109,679	\$15,660	\$0
Pro AV Systems, Inc.	\$108,138		
Industrial Protection Products, Inc.	\$104,938	\$117,945	\$47,172
Best Plumbing Specialties	\$103,451	\$97,208	\$82,177
Tunstall Associates, Inc.	\$103,190	\$138,543	\$115,511
New England Fire & Security	\$102,244	\$165,478	\$27,028
BCPi, Inc.	\$99,031	\$103,614	\$49,068
Integra, Inc.	\$98,214	\$74,584	\$14,076
This End Up Furniture	\$96,220	\$131,208	\$40,332
James River Technical, Inc.	\$95,824	\$58,449	\$57,857
Donnegan Systems, Inc.	\$94,896	\$27,640	\$68,311
Ford Motor Credit Company	\$94,675	\$57,365	\$61,122
LO-MED Systems, Inc.	\$94,623	\$0	\$25,728
Andrea's Police Supply, Inc.	\$92,266	\$113,273	\$94,024
DEMCO	\$90,477	\$63,706	\$78,409
Jami, Inc. DBA Fixtures Furniture	\$89,490	\$86,575	\$42,873
Mac-Gray Services	\$89,445	\$95,634	\$28,912
Lighting Services, Inc.	\$88,668	\$123,708	\$53,472
Shaw Industries/Philadelphia Carpet	\$87,900	\$347,557	\$87,800
LightSpeed Technologies, Inc.	\$85,943	\$14,383	\$7,463
Clean Cut Solutions	\$85,416	\$68,135	
B Nevins Ltd.	\$85,001	\$72,171	\$22,189
State Contract Carpet Co. LLC	\$84,449	\$0	\$0
Furniture Rehab., Inc.	\$83,235	\$83,566	\$61,151

**MASSACHUSETTS HIGHER EDUCATION CONSORTIUM
Annual Report**

Attachment VIII

Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
Alert Scientific, Inc.	\$82,621		\$21,143
John Watts Associates, Inc.	\$82,596	\$482,417	\$369,648
C Mor Company, The	\$81,613	\$107,166	\$106,045
Microdial	\$80,759		
School World	\$80,477	\$163,071	\$183,564
Excel Technologies	\$79,922	\$3,511	\$21,433
Plumbmaster, Inc.	\$79,409	\$102,889	\$65,447
The New Patcraft and Designweave	\$78,677	\$249,528	\$57,926
Haworth, Inc.	\$78,560	\$131,318	\$48,419
Encore Seating, Inc.	\$78,022	\$30,315	\$17,351
Holsag Canada	\$78,004	\$59,473	\$0
John Deere Company	\$76,172	\$113,513	\$126,361
General Electric Appliances	\$76,066	\$97,743	\$71,246
igxglobal	\$75,905	\$210,592	\$296,007
Goldman Paper Company, Inc.	\$75,531	\$69,773	\$49,590
M.E. O'Brien & Sons, Inc.	\$75,221	\$81,273	\$169,089
PJ Systems, Inc. dba HIQ Computers	\$75,111	\$90,819	\$57,710
Accent Banner, LLC	\$74,597	\$115,501	\$57,164
Aram A. Kaz Company	\$74,469	\$139,532	\$0
Jami, Inc., DBA Harter	\$72,611	\$13,060	\$66,045
Blockhouse, Inc.	\$71,072	\$152,898	\$230,066
North Amherst Auto Rental, Inc	\$68,267	\$68,897	\$98,920
CCS Presentation Systems	\$66,482	\$5,456	\$0
Pro-Quip., Inc.	\$65,870	\$86,000	\$121,385
Middlesex Gases & Technologies, Inc.	\$65,534	\$42,408	\$2,874
W.B. Hunt Company	\$64,918	\$59,083	\$166,520
Scales Industrial Technologies, Inc.	\$64,338	\$44,251	
Toshiba America Business Solutions, Inc.	\$64,276	\$4,527	\$0
Exphil Calibration Labs	\$63,465	\$42,442	\$33,241
Power & Process, Inc.	\$63,172	\$79,373	\$9,675
Transformations Furniture	\$62,926	\$75,430	\$9,151
Doe & Ingalls, Inc.	\$62,664	\$82,638	\$63,221
Rene L. Cote Sons, Inc.	\$62,651	\$68,812	\$69,255
Sightlines	\$62,600	\$47,583	\$23,000
Jami Inc., DBA Zoom Seating	\$60,514	\$78,065	\$5,440
Oak Hall Industries, L.P.	\$59,554	\$60,687	
Sargent Welch	\$57,650	\$334,654	\$441,726
Kellco Products, Inc.	\$57,079	\$69,737	\$37,964
Carr Hardware	\$56,200	\$12,913	\$34,286
Corporate Designs NE, Div. of ResourceCt	\$56,158	\$179,332	\$142,309
Communications Supply Corp.	\$55,986	\$52,316	\$92,416
SMA Management Systems, Inc.	\$55,229	\$77,038	\$80,368
Ace Glass, Inc.	\$55,185	\$82,271	\$72,128
Stewart's Power Equipment	\$54,307	\$31,912	\$13,930
Sanyo Commercial Solutions	\$51,913	\$77,494	\$104,360
Wilmad-LabGlass	\$51,659		

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Attachment VIII

Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
Signature Apparel	\$51,585	\$39,121	\$42,292
Towerwall, Inc.	\$50,756	\$54,869	
Recycling Products Inc.	\$49,996	\$70,207	\$21,959
TNT USA Inc.	\$49,537	\$57,373	\$52,537
Tierney Sound and Video, LLC	\$47,472	\$57,600	\$2,225
New Media Learning, LLC	\$47,304	\$33,870	
Scantron Corporation	\$47,049	\$81,846	\$122,928
York Street Industries	\$45,745	\$107,759	\$26,495
KSL Security & Printer Service	\$45,320		
Country Club Enterprises, LLC	\$44,510	\$0	
BBE Office Interiors	\$43,703	\$67,712	\$20,977
Pharmco Products	\$42,960	\$44,369	\$49,079
Sherwin-Williams	\$42,457	\$260,685	\$133,372
Mohawk Group, The	\$41,112	\$0	\$105,496
Hilti, Inc.	\$40,886	\$57,096	\$61,819
Mercer Sales Group	\$40,682		
Prime Time Plus, Inc.	\$40,508	\$12,524	
New England Maintenance Depot	\$40,033	\$16,000	\$43,764
Robert H. Lord Co., Inc.	\$39,838	\$85,563	\$85,860
American Vertical, Inc.	\$39,796	\$46,586	\$58,325
Nelson & Small, Inc.	\$39,441	\$75,525	\$173,877
Hood Pro's Incorporated	\$39,146	\$31,530	\$27,740
Drummond American Corp.	\$38,541	\$452	\$39,402
Allied Telesis. Inc.	\$38,451	\$31,871	\$34,269
Micro-Optics Precision Instruments	\$37,675	\$20,644	\$29,215
Ayacht Technology Solutions	\$37,099	\$29,708	
Northeast Instrument Service Co.	\$36,247	\$32,868	\$40,381
Prize Possessions	\$36,070	\$20,182	\$19,233
Arcadia Chair Company	\$35,554	\$37,193	\$0
Precise Instrument Co.	\$35,274	\$38,478	\$26,228
Northeast Scientific Associates	\$34,131	\$6,010	\$24,118
Academic Superstore	\$34,053	\$46,889	
First Electric Motor Service Inc.	\$32,930	\$8,990	
Enviropartners, Inc.	\$31,953	\$24,274	\$14,715
Perkins School for the Blind	\$31,341	\$44,542	\$51,588
PacketLogix, Inc.	\$29,787	\$34,607	\$50,524
Spectrum Industries, Inc.	\$28,957	\$41,383	\$11,022
Airex Filter Corporation	\$28,781	\$26,570	\$19,061
Landauer, Inc.	\$28,703	\$26,586	\$34,061
Banner Systems Inc/Bay State Janitorial	\$28,689	\$36,559	\$54,425
ACCU-TECH Optical, Inc.	\$27,787	\$26,777	\$27,303
Concept Equipment Corp.	\$27,391	\$59,752	\$25,460
OFS Brands, Inc.	\$27,113	\$109,378	\$101,042
Patrician Furniture, Inc.	\$26,942	\$33,740	\$1,103
Hartford Toner & Cartridge, Inc.	\$26,599		
Bulbtronics	\$26,587	\$18,133	\$39,647

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Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
New England Promotional Marketing (NEP)	\$26,250	\$1,921	
C2C Ink	\$25,573	\$19,723	\$18,610
American Bioanalytical, Inc.	\$25,512	\$32,686	\$20,166
Pencils, Inc.	\$25,442	\$24,470	\$74,000
Proshred Security	\$25,375	\$21,594	\$13,270
Professional Flooring Corp.	\$25,323	\$57,653	\$32,446
Blackmount Technologies, Inc.	\$24,343		
CTS Services, Inc.	\$22,761	\$33,700	\$13,394
Protech Associates, Inc.	\$21,923	\$28,673	\$14,885
Stacey's Home Décor	\$20,606	\$17,243	\$13,714
R.D. Weis Companies	\$20,487	\$224,028	\$147,282
Allied Electronics, Inc.	\$20,337	\$13,634	\$1,600
Video Service of America	\$19,366	\$44,030	\$31,983
ERG International	\$19,096	\$29,500	\$154,100
Toledo Furniture, Inc.	\$19,068	\$36,951	\$0
Alpha Identification, Inc.	\$18,660	\$17,082	\$33,215
Amherst Computerworks	\$18,573	\$129,762	\$128,118
ESCO Technologies, Inc.	\$18,108	\$12,197	\$15,835
Industrial Water Technology, Inc.	\$17,900		
Nova Solutions, Inc.	\$17,809	\$72,441	\$33,322
Executive Valet Parking	\$17,763	\$458	
Simplex Janitorial Supply	\$17,608		
Custom Networks, Inc.	\$17,550		
Wards Natural Science	\$17,244	\$54,191	\$155,840
Columbia Manufacturing, Inc.	\$16,825	\$35,513	\$23,966
Industrial Cleaning Products, Inc.	\$16,530	\$20,611	\$18,342
En Pointe Technologies	\$15,620	\$17,802	\$28,222
ATC Audio Inc.	\$15,600	\$8,371	
Kennedy Screen Graphics, Inc.	\$14,900	\$0	
WS Sign Design, Corp.	\$14,700	\$22,000	\$103,052
Aimtek, Inc.	\$14,514	\$15,266	\$17,733
Lehigh Safety Shoe Co. LLC	\$14,429	\$2,401	
Graphic Controls LLC	\$14,289	\$9,681	\$5,532
Psychsoft, Inc.	\$14,106	\$430	\$1,884
Verizon Network Integration Corp.	\$14,052	\$533,000	\$1,252,000
Infoshred LLC	\$13,890	\$12,615	\$8,147
DarRan Furniture Industries	\$13,405	\$5,612	\$0
Integrated Security, Inc.	\$13,018		
Ivey Industries	\$12,701	\$19,768	\$23,488
Bemiss-Jason	\$12,442	\$3,731	\$2,747
Equipment Environments, Inc.	\$11,449	\$16,028	\$9,433
Fastenal Company	\$11,342	\$5,003	
Richard A. Sherburne, Inc.	\$11,073	\$7,317	\$8,582
Lee Audio 'N Security, Inc.	\$10,972		
Infinart Visual Communications	\$10,469	\$162	
Wright Line LLC	\$10,291	\$57,759	\$103,632

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Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
Automated Data Systems	\$10,127	\$45,240	\$19,401
Budget Library Supplies	\$10,000	\$12,503	\$10,925
Secure-It, Inc.	\$9,086	\$8,840	\$19,839
Barbizon Light	\$8,958	\$9,452	\$0
OFI	\$8,853	\$1,513,152	\$1,018,322
Perfecta Camera	\$8,778	\$5,682	\$7,686
Palmer/Snyder Furniture Co.	\$8,430	\$4,797	\$2,043
Atlantic Cleaning Products	\$7,452	\$2,044	\$1,096
Imprint Express, Inc.	\$7,337	\$14,263	
H.L. Dempsey Co.	\$7,296	\$10,821	\$16,423
Imaging Solutions	\$7,188		
Integration Partners Corp.	\$7,164	\$19,094	
Standard Chair of Gardner, Inc.	\$6,494	\$2,263	\$3,253
PSI-New England Storage Products	\$6,179	\$2,638	\$98,109
Clark Office Paper Handling Equip.	\$5,706	\$12,948	\$16,707
Agati, Inc.	\$5,404	\$15,618	\$0
Dictronic, Inc.	\$5,099	\$2,074	\$4,208
Gordon's Window Décor	\$4,906	\$1,534	\$57,871
Direct Network Services	\$4,549	\$97,273	\$174,314
Smart Source	\$4,312	\$3,750	\$9,778
Sign-A-Rama	\$4,265		
Bose Corporation Educators Direct Group,	\$4,148	\$27,640	\$37,001
FastTrack Airport Parking	\$4,063	\$11,078	\$5,256
Pasek Corporation	\$3,882	\$36,515	\$38,717
ErgoGenesis, LLC	\$3,617	\$12,695	\$0
Terix Computer	\$3,485		
EAI Education	\$3,032	\$239	
Bretford Manufacturing, Inc.	\$2,879	\$43,602	\$0
DeRenzy Document Solutions, Inc.	\$2,751	\$0	\$12,371
Air Duct Services	\$2,681	\$1,093	\$1,409
Clarín	\$2,649	\$31,158	\$31,675
TeeShirtGuys.com	\$2,500	\$1,405	
New England Mailing Systems	\$1,928	\$22,309	\$102,061
Broadway Office Interiors	\$1,770	\$147,772	\$38,482
Nebraska Scientific	\$1,753	\$16,638	\$28,623
ATD American Company	\$1,509	\$14,876	\$10,114
FHC Industrial Supply	\$1,426	\$17,496	\$2,967
Newport Computer Services, Inc.	\$1,127	\$582	
Industrial Communications & Electronics, In	\$1,054		
First Impressions of Plymouth	\$1,038	\$1,294	
Synsor Corporation (ShuttleSystem Division	\$1,016	\$0	\$0
Tucker Library Interiors, LLC	\$937	\$14,382	\$0
Brand-Nu Laboratories, Inc.	\$931	\$1,934	\$1,889
Konica Minolta Business Solutions USA Inc	\$899	\$10,840	\$69,418
Highsmith Co., Inc., The	\$814	\$2,223	\$4,684
Belchertown Sports Shed	\$448	\$0	

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Vendor Net Volume in Descending Order

Company Name	FY2009	FY2008	FY2007
OfficeMax	\$140		\$0
Muratec America, Inc.	\$90	\$128	\$128
Total:	\$240,257,611		