



Massachusetts Higher Education Consortium
505 East Pleasant Street
Amherst, MA 01003-9242

MC10-F17

07/01/2009 through 06/30/2012

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Please distribute to

Academic Departments
Data Centers

**Educational Aids/Supplies, Optical
Mark Readers/Supplies and Exam
Books**

Addenda

Changes to this contract will be listed here, if they occur. Next page to view the contract.



Contract Notes

MC10-F17 Educational Aids/Supplies, Optical Mark Readers/Supplies and Exam Books

General Notes on the Contract

RFP's were sent out to 11 vendors. MHEC received 6 bid responses.

This contract will be awarded to 3 vendors: EAI Education, Enviropartners, Inc. and Scantron Corporation

-1 No Bid: Apperson Education Products

- 5 No responses: Benchmark Graphics, Cascade School Supplies, Earth's Birthday Project ,Spectrum Business Solutions and School Specialty Inc

-2 No Awards:Bemiss-Jason was clearly beat by Enviropartners and will not be awarded the contract this term. Columbia Manufacturing wasn't a good fit for this contract due to the fact their bid response included only furniture items which was clearly stated "DO NOT INCLUDE" within the bid specifications.

Product Categories - Use this list to search the Web under Product Categories

Educational Supplies - Art, Educational Supplies/Teaching Aids, Educational Supplies/Teaching Aids-Math, Educational Supplies/Teaching Aids-Read/Spelling, Equipment-Optical Mark Readers, Exam Books, Forms-Optical Mark Readers, K-12 Educational Supplies-Science, Software-Optical Mark Readers

Web Page Search Instructions link:

http://www.mhec.net/pdf/search_instructions/SearchInstructions.pdf

Special Notes on Individual Vendors

No Longer on Contract

Bemiss-Jason
Cascade School Supplies



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Educational Aids/Supplies, Optical Mark Readers/Supplies and Exam Books

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Instructions and Information pertaining to the use of this contract

- 1 A separate invoice will be issued by the respective vendor to the respective school for the material shipped against each purchase order received against the contract.
- 2 Each purchase order issued against this contract should be marked, "MHEC CONSORTIUM CONTRACT- MC10-F17 - "K-12 Educational Supplies, Optical Mark Readers/Supplies and Exam Books"
- 3 Orders may be phoned in to the vendor of your choice in accordance with the Confirming Order policy of your school. All phone orders must be confirmed in writing and clearly marked, "CONFIRMATION--DO NOT DUPLICATE." NOTE: Check the contract before phoning in orders as some vendors require hard copy purchase orders.
- 4 Use of the contract is left to the discretion of each respective school. No guarantee of volume has been made to the vendor.
- 5 Contact the vendors directly to request literature and price lists. Upon request, vendors will supply individual written quotes based on the terms of their individual contract, i.e., if pricing is based on a discount off list, the quote will show current list, contract discount and net price. If based on a markup over dealer net, it will show dealer net, contract markup and MHEC net price.
- 6 Discounts and markups shall remain firm throughout the term of the contract. If there is a price reduction from the manufacturer, the vendor shall pass the reduction on to MHEC. If ordering product from a vendor offering net pricing and the price list does not contain a particular item, it should be assumed it is not covered by this contract unless added by addendum.
- 7 Some contract vendors listed herein, have agreed to extend their MHEC prices/discounts to the faculty, staff and students of the MHEC member institutions. It shall be clearly understood that any such purchase may only be made by a member of the faculty, staff or student body who can produce appropriate and acceptable school identification; that the person shall be an end-user for educational-research purposes; that payment shall be made in cash upon ordering or as required by the respective vendor; that any such purchase shall be subject to applicable taxes, and that the MHEC and its member institutions shall accept no responsibility for ordering, receiving, payment, or collections.
- 8 NOTE: The UMass President's Office, Suburban Experiment Stations, the County Extension Services, and the Board of Higher Education are eligible to use MHEC Contracts by virtue of their association with Higher Education.
- 9 In Massachusetts, in accordance with Chapter 29, Section 29C and State Regulation 815 CMR 4.03, standard payment terms for state institutions are Net 30 Days, with interest assessable only after 45 days. 10A. Note any rules which may apply in other New England states.
- 10 Nondiscrimination of Employment and Affirmative Action: The Contractor shall not discriminate against any qualified employee or applicant for employment because of race, color, national origin, ancestry, age, sex, religion, physical or mental handicap, or sexual orientation. The Contractor agrees to comply with all applicable Federal and State statutes, rules and regulations prohibiting discrimination in employment including but not limited to: Title VII of the Civil Rights Act of 1964; the Age Discrimination in Employment Act of 1967; Section 504 of the Rehabilitation Act of 1973; the Americans with Disabilities Act of 1990; M.G.L. C.151B and 151C. 11a Federal Law: Note any additions for other New England States.
- 11 Force Majeure: Neither party shall be liable to the other or be deemed to be in breach of this



contract for any failure, delay or in rendering performance hereunder arising out of conditions beyond its reasonable control, and without its fault or negligence. Such conditions shall include, but not be limited to acts of God, Government restrictions, acts of terrorism, war, fires, floods, epidemics, quarantine restrictions, strikes and weather of terrorism, war, fires, floods, epidemics, quarantine restrictions, strikes and weather

- 12 MHEC contract information is available to members on the Web at www.mhec.net.



MC10-F17

Educational Aids/Supplies, Optical Mark Readers/Supplies and Exam Books

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Brand and Category Index

Product Category Key (Use this key for searching on our website)

A	Educational Supplies/Teaching Aids
B	Educational Supplies/Teaching Aids-Math
C	Educational Supplies/Teaching Aids-Read/Spelling
D	Equipment-Optical Mark Readers
E	Exam Books
F	Forms-Optical Mark Readers
G	Software-Optical Mark Readers

<u>Brand Name</u>	<u>Product Category</u>	<u>Vendor</u>	<u>Page</u>
EAI	A, B, C	EAI Education	7
Envirodoc	E	Enviropartners, Inc.	8
iNSIGHT	D	Scantron Corporation	9
Opscan	D	Scantron Corporation	9
ScanTools Plus	G	Scantron Corporation	9
Scantron	F	Scantron Corporation	9

Brand Count: 6

Warranty Key

A	30 Days
B	90 Days
C	90 Days On Media
D	All Products Guaranteed Unconditionally
E	One-year



1 EAI Education

<u>Address</u> P.O. Box 7046 Oakland, NJ 07436	<u>Contact</u> Barbara Tuzzeo
<u>Email</u> bidsquotes@eaiusa.com	<u>Phone</u> 201-891-9466
<u>Web</u> www.eaieducation.com	<u>Tollfree</u> 800-770-8010
	<u>Fax</u> 201-891-5689
	<u>FEI #</u> 222381343

A Manufacturer and Distributor of over 8,000 educational products, emphasizing on math, science, reading and Language arts manipulative, teacher resources, and student workbooks - Offered at a 15% discount off Current Catalog Pricing.

Exceptions to Catalog Discount: Calculators & Peripherals, CBLs, CBRs, probes, Navigator Systems, Software, Stopwatches/Timers, or Overhead Projectors - May be purchased at current catalog prices.

Return Policy Must be within 90 days of receipt of order; Obtain Authorization Number (RA#): 800-770-8010

Major Credit Cards AMEX, M/C, Visa
Delivery 5-7 Business Days

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Orders > \$100/Destination; Orders < \$100.00/Origin

Freight Orders > \$100.00 Free; Orders < \$100.00 Add \$7.00; Oversized Items, calculators & peripherals drop shipped direct from factory actual shipping charges will apply.

Minimum Order \$30.00 Min on all PO's

Additional Terms All Purchase Orders MUST Reference - MC10-F17 15% Discount

<u>Contract extended to New England States:</u>	<u>Yes</u>	<u>No</u>	<u>Pending</u>	<u>Restricted</u>	<u>Restrictions Defined</u>
	CT				
	MA				
	ME				
	NH				
	RI				
	VT				

Remit

Mary Payne, A/R Manager
PO Box 34825
Newark, NJ 07189-4825
Phone: 201-891-9466
TollFree: 800-770-8010
Fax: 201-891-5689
Email: bidsquotes@eaiusa.com

Brand: EAI

		Warranty
Educational Supplies/Teaching Aids	K-12 Games/Bingo, Puzzles-Teacher/Classroom Resources and Materials, etc.	B 15% Off Catalog Pricing
Educational Supplies/Teaching Aids-Math	K-12 Books, Learning Games, CDs, supplies	B 15% Off Catalog Pricing
Educational Supplies/Teaching Aids-Read/Spelling	K-12 Reading, Language Skills, Grammar, Vocabulary-Writing Skills, Spelling	B 15% Off Catalog Pricing



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EAI Education

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2 Enviropartners, Inc.

<u>Address</u> P.O. Box 3480 Framingham, MA 01705-3480	<u>Contact</u> Gerry Callahan
<u>Email</u> qacallahan@enviropartners.com	<u>Phone</u> 877-368-4763
<u>Web</u> www.enviropartners.com	<u>Tollfree</u> 877-368-4763
<i>Small Business</i>	<u>Fax</u> 508-877-1608
	<u>FEI #</u> 05-0505764

Offering a complete line of their own brand of Exam Books at a 20% discount. Customized orders with school logo are available. All items are produced using a low voc method. No minimum order required.

<u>Return Policy</u>	Returns are accepted with no restocking fee within 30 days
<u>Major Credit Cards</u>	AMEX, M/C, Visa, Procards
<u>Delivery</u>	5 Days; Rush Available
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Origin, Lincoln, RI
<u>Freight</u>	Additional and will be quoted as ordered upon request
<u>Minimum Order</u>	No
<u>Additional Terms</u>	Reference Contract Number: MC10-F17

<u>Contract extended to New England States:</u>	<u>Yes</u>	<u>No</u>	<u>Pending</u>	<u>Restricted</u>	<u>Restrictions Defined</u>
	CT				
	MA				
	ME				
	NH				
	RI				
	VT				

Brand: **Envirodoc**
Exam Books

Warranty
D 20% Off
Manufacturers List



3 Scantron Corporation

<u>Address</u> 1313 Lone Oak Road Eagan, MN 55121	<u>Contact</u> April Kinoshita
<u>Email</u> Customer_service@scantron.com	<u>Phone</u> 651-683-6377
<u>Web</u> www.scantron.com	<u>Tollfree</u> 800-722-6876
	<u>Fax</u> 800-347-7226
	<u>FEL #</u> 952767912

Offering iNSIGHT, Opscan, Scan Tools Plus brands in addition to their own brand of Mark Reflex Custom Forms at the corresponding discounts listed below. No minimum order required; freight is additional.

<u>Return Policy</u>	N/A for custom forms; Equipment-30 days; Software-30 days if unopened
<u>Major Credit Cards</u>	AMEX, M/C, Visa
<u>Delivery</u>	2 Weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Additional
<u>Minimum Order</u>	No
<u>Additional Terms</u>	Reference MHEC Contract # MC10-F17 on Purchase Order

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders

John Leddy
1313 Loan Oak Road
Eagan, MN 55121
Phone: 800-722-6876
TollFree: 800-722-6876
Fax: 800-366-0058
Email: Customer_service@scantron.com

Orders

Dan Raulli
1313 Loan Oak Road
Eagan, MN 55121
Phone: 800-722-6876
TollFree: 800-722-6876
Fax: 800-366-0058
Email: Customer_service@scantron.com

Remit

Accounts Receivable
PO Box 93038
Chicago, IL 60673-3038
Phone: 800-722-6876
TollFree: 800-722-6876
Fax: 800-366-0058
Email: Customer_service@scantron.com

Brand: **iNSIGHT**

		Warranty	
Equipment-Optical Mark Readers	iNSIGHT 20	E	7% Off Manufacturers List
Equipment-Optical Mark Readers	iNSIGHT 30	E	10% Off Manufacturers List

Brand: **Opscan**

		Warranty	
Equipment-Optical Mark Readers	OpScan 6 - Ink Read	E	22% Off Manufacturers List
Equipment-Optical Mark Readers	OpScan 8 - Ink Read	E	29% Off Manufacturers List
Equipment-Optical Mark Readers	OpScan 8 - Pencil Read	E	40% Off Manufacturers List

Brand: **ScanTools Plus**

		Warranty	
Software-Optical Mark Readers	ScanTools Plus	C	0% Off Manufacturers List

Brand: **Scantron**

Warranty



Contract # MC10-F17
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Scantron Corporation

Brand: **Scantron**

Warranty

Forms-Optical Mark Readers

Mark Reflex Custom Forms-Cut Sheet-One/Two
Sided

A

40% Off
Manufacturers List



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Scantron Corporation

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