



Massachusetts Higher Education Consortium  
505 East Pleasant Street  
Amherst, MA 01003-9242

MC08-E03

11/01/2007 through 10/31/2009

Sue McCarthy  
suemccarthy@mhec.net  
Phone: (413) 545-1086  
FAX: (413) 577-0692

**Please distribute to**

Auxillary Services  
Facilities  
Housing

**Furniture: Repair, Reupholster,  
Remanufactured, Electro Paint**

**Addenda**

**Addendum 1** Our contact, Joseph Trevathan, has retired. Our new contact person is Mike Mastriani.

York Street Industries  
627 Randall Road  
Ludlow, MA 01056

Contact: Mike Mastriani  
Telephone: 413-547-8349  
Fax: 413-547-8353

Email: [mike.mastriani@sdh.state.ma.us](mailto:mike.mastriani@sdh.state.ma.us)

**Addendum 2** This contract is being extended for a period of two (2) years from October 31, 2009 to October 31, 2011. All vendors have agreed to extend their pricing, terms and conditions.

**Addendum 3** GSG Vincent Furniture Restoration, LLC is adding a new Product Category: Unique Restoration Items and will be quoted on an individual basis at 10% discount.



**Contract Notes**

**MC08-E03 Furniture: Repair, Reupholster, Remanufactured, Electro Paint**

**General Notes on the Contract**

THE RFP was sent out on July 21, 2007 to 25 bidders.

The bid opening date was August 9, 2007. Seven bids were received. Four "No Bids" were received.

Pricing varies from vendor to vendor on products. You should check all vendors' pricing before you make your decision on which vendor to order from.

**Product Categories - Use this list to search the Web under Product Categories**

Web Page Search Instructions link:

[http://www.mhec.net/pdf/search\\_instructions/SearchInstructions.pdf](http://www.mhec.net/pdf/search_instructions/SearchInstructions.pdf)

**Special Notes on Individual Vendors**

<b>Conklin Office Furniture</b>	Conklin Office Furniture has no minimum order. Freight/delivery is charged at \$75.00 per hour for 2 men and their truck.
<b>Furniture Rehab., Inc.</b>	Furniture Rehab., Inc. has no minimum order. Freight/delivery is charged at \$0.70/mile from Fitchburg, MA.
<b>GSG Vincent Furniture Restoration, LLC</b>	GSG Vincent Furniture Restoration, LLC has no minimum order. They charge \$1.75 per mile for shipping/delivery.
<b>Lexington Group, Inc.</b>	Lexington Group, Inc. services Western Massachusetts only.
<b>ROI Industries</b>	ROI Industries is the only vendor who offers Electrostatically Finished Metal Furniture. There is no minimum order. They charge &0.70/mile freight/delivery from Fitchburg, MA.
<b>R-Squared Office Panels &amp; Furniture, Inc.</b>	R-Squared Office Panels & Furniture has a minimum order of \$150. They charge \$65.00/hour for freight/delivery.
<b>York Street Industries</b>	York Street has no minimum order. Freight/delivery is included.

No Longer on Contract

Miracle Method of Western Mass., Inc.



## MC08-E03

Furniture: Repair, Reupholster, Remanufactured, Electro Paint

Contract Duration from 11/01/2007 through 10/31/2009

### Instructions and Information pertaining to the use of this contract

- 1 Various types of purchase orders may be issued against the contract by each respective school, with no dollar limit.
- 2 The vendor will ship and bill the material requested on each purchase order directly to the respective school.
- 3 Each purchase order issued against this contract should be marked, "MASSACHUSETTS HIGHER CONSORTIUM CONTRACT-FURNITURE REPAIR."
- 4 Orders may be phoned in to the vendor of your choice if confirming orders are authorized by your school. All phone orders must be confirmed in writing and clearly marked, "CONFIRMATION--DO NOT DUPLICATE."
- 5 Use of the contract is left to the discretion of each respective school. No guarantee of volume has been made to the vendors.
- 6 Under "Upholstered Furniture," fabric prices do depend upon customer's selection. Prices indicated under that section are for labor only unless otherwise noted in each vendor's section.
- 7 Unless otherwise arranged, all pickups and deliveries for repairs not done on site are to be tailgate pickup and delivery only. Each respective school is responsible for gathering all furniture involved into one central location for pickup, as well as redistributing furniture upon delivery to same central location after completion.
- 8 It is suggested that schools requiring electrostatic painting consider the application before ordering this service. The use of epoxy based paints is suggested in hard use areas such as labs, bathrooms and lockers. It may not be possible, however, if the surface has been previously refinished with an enamel paint.
- 9 Please note that Herman Miller Action Office Series 1, 2 and 3 are available, factory new, on MHEC Contract C07, Furniture. This is the best offer on MHEC contract for Herman Miller products not owned by member schools
- 10 MHEC contract information is available to members on the web at [www.mhec.net](http://www.mhec.net)



**MC08-E03**

Furniture: Repair, Reupholster, Remanufactured, Electro Paint

Contract Duration from 11/01/2007 through 10/31/2009

<b>Table of Contents - Awarded Vendors and Brands</b>		<b>Page</b>
<b>1</b>	<b>Conklin Office Furniture</b> All, Haworth, Herman Miller, Knoll, Steelcase	<b>6</b>
<b>2</b>	<b>Furniture Rehab., Inc.</b> All	<b>8</b>
<b>3</b>	<b>GSG Vincent Furniture Restoration, LLC</b> All	<b>10</b>
<b>4</b>	<b>Lexington Group, Inc.</b> Herman Miller	<b>12</b>
<b>5</b>	<b>ROI Industries</b> All	<b>14</b>
<b>6</b>	<b>R-Squared Office Panels &amp; Furniture, Inc.</b> Haworth, Herman Miller, Steelcase	<b>17</b>
<b>7</b>	<b>York Street Industries</b> All, York Street Industries	<b>19</b>



## Brand and Category Index

**Product Category Key** (Use this key for searching on our website)

A	Electrostatically Finished Metal Furniture
B	Metal Furniture
C	Remanufacture of Systems Furniture
D	Re-Upholstered Furniture
E	Upholstered Furniture
F	Wood Furniture

<b>Brand Name</b>	<b>Product Category</b>	<b>Vendor</b>	<b>Page</b>
All	C	Conklin Office Furniture	6
All	B, E, F	Furniture Rehab., Inc.	8
All	E, F	GSG Vincent Furniture Restoration, LLC	10
All	A, B, D, E, F	ROI Industries	14
All	B, D, E, F	York Street Industries	19
Haworth	C	Conklin Office Furniture	7
Haworth	C	R-Squared Office Panels & Furniture, Inc.	17
Herman Miller	C, D	Conklin Office Furniture	7
Herman Miller	C	Lexington Group, Inc.	13
Herman Miller	C	R-Squared Office Panels & Furniture, Inc.	17
Knoll	C	Conklin Office Furniture	7
Steelcase	C, D	Conklin Office Furniture	7
Steelcase	C	R-Squared Office Panels & Furniture, Inc.	17
York Street Industries	D, E	York Street Industries	20

Brand Count: 6



# 1 Conklin Office Furniture

<u>Address</u> 56 Canal St. Holyoke, MA 01040	<u>Contact</u> Jeffrey Hart
<u>Email</u> hart@conklinoffice.com	<u>Phone</u> 800-817-1187 x21
<u>Web</u> www.conklinoffice.com	<u>Tollfree</u> 800-817-1187 x21
	<u>Fax</u> 413-315-6278
	<u>FEL #</u> 042788043

Conklin Office Furniture was awarded this contract for the Remanufacturing of Systems Furniture for Steelcase, Herman Miller, Haworth and Knoll. They are also offering Re-Upholstered Furniture for Steelcase and Herman Miller. The material they use of the furniture meets CAL 133. Please see below for discounts offered.

<u>Return Policy</u>	No restocking fee
<u>Major Credit Cards</u>	MC, Discover, Visa w/3% credit card fee
<u>Delivery</u>	2-6 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	N/A
<u>Freight</u>	Freight is billed by time. Rate is \$75/hour for 2 men and truck.
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				ME, NH, VT: We will service all colleges and universities that are within an area where shipping costs will not be outrageous. We will do our best to service as large an area as possible within reason.
<b>MA</b>				
			<b>ME</b>	
			<b>NH</b>	
<b>RI</b>				
			<b>VT</b>	

**Sales Rep**

Jeffrey Hart  
56 Canal St.  
Holyoke, MA 01040  
Phone: 800-817-1187 x21  
TollFree: 800-817-1187 x21  
Fax: 413-315-6278  
Email: hart@conklinoffice.com

**Sales Rep**

Jim MacDonald  
56 Canal St.  
Holyoke, MA 01040  
Phone: 413-315-6777 x25  
TollFree: 800-812-1187 x25  
Fax: 413-315-6454  
Email: jimmymac@conklinoffice.com

**Sales Rep**

Greg Hart  
56 Canal St.  
Holyoke, MA 01040  
Phone: 413-315-6777 x20  
TollFree: 800-817-1187 x20  
Fax: 413-315-6454  
Email: greg@conklinoffice.com

**Sales Rep**

Lynn Boivin  
56 Canal Street  
Holyoke, MA 01040  
Phone: 413-315-6777 x23  
TollFree: 800-817-1187 x23  
Fax: 413-315-6454  
Email: lynn@conklinoffice.com

**Brand: All**

Remanufacture of Systems Furniture Member owned furniture-Panels & Components (i.e., binder binds, shelves, Furniture 88.00% Discount



Contract # MC08-E03

11/01/2007 through 10/31/2009

Conklin Office Furniture

**Brand: All**

Remanufacture of Systems Furniture	Member owned furniture-Worksurfaces (Knoll worksurfaces excluded)	85.00%	Discount
Remanufacture of Systems Furniture	Trade-Ins-Members have equal components	95%-99%	Discount

**Brand: Haworth**

Remanufacture of Systems Furniture	Complete Line of Remanufactured Systems-Refurbishing material	75.00%	Discount
------------------------------------	---	--------	----------

**Brand: Herman Miller**

Remanufacture of Systems Furniture	Ethospace-Refurbishing material	75.00%	Discount
Re-Upholstered Furniture	Reaction chair with adjustable arms-Refurbishing material meets Cal 133 Model #RE10A	\$295.00	MHEC Price

**Brand: Knoll**

Remanufacture of Systems Furniture	Morrison-Refurbishing material	75.00%	Discount
------------------------------------	--------------------------------	--------	----------

**Brand: Steelcase**

Remanufacture of Systems Furniture	9000-Refurbishing material	75.00%	Discount
Remanufacture of Systems Furniture	Avenir-Refurbishing material	75.00%	Discount
Re-Upholstered Furniture	Criterion w/adjustable arms-Refurbishing material meets Cal 133 Model #453-5330H	\$295.00	MHEC Price
Re-Upholstered Furniture	Leap Task Chair-Refurbishing material meets Cal 133 Model #4621210X	\$450.00	MHEC Price
Re-Upholstered Furniture	Player stack chair with arms-Refurbishing material meets Cal 133 Model #474412M	\$115.00	MHEC Price
Re-Upholstered Furniture	Sensor with fixed arms-Refurbishing material meets Cal 133 Model #458-1243	\$225.00	MHEC Price
Re-Upholstered Furniture	Sled base chair with arms-Refurbishing material meets Cal 133 Model #421-482	\$185.00	MHEC Price
Re-Upholstered Furniture	Sled base chair with arms-Refurbishing material meets Cal 133 Model #474-419M	\$185.00	MHEC Price
Re-Upholstered Furniture	Sled base chair without arms-Refurbishing material meets Cal 133 Model #421-480	\$135.00	MHEC Price



## 2 Furniture Rehab., Inc.

<u>Address</u> 25 Newport Street Fitchburg, MA 01420	<u>Contact</u> Daniel Joseph
<u>Email</u> dan.joseph@verizon.net	<u>Phone</u> 978-665-9010
<u>Web</u> N/A	<u>Tollfree</u>
<i>Small Business</i>	<u>Fax</u> 978-345-0644
	<u>FEL #</u> 042691104

Furniture Rehab., Inc. has been awarded this contract for Metal Furniture, Upholstered Furniture and Wood Furniture. Please see below for prices offered.

<u>Return Policy</u>	N/C
<u>Major Credit Cards</u>	Credit Cards not accepted
<u>Delivery</u>	3-4 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Fitchburg, MA
<u>Freight</u>	\$.80 per mile
<u>Minimum Order</u>	None
<u>Additional Terms</u>	30 Days

<u>Contract extended to New England States:</u>	<b>Yes</b>	<b>No</b>	<b>Pending</b>	<b>Restricted</b>	<b>Restrictions Defined</b>
	<b>CT</b>				
	<b>MA</b>				
	<b>ME</b>				
	<b>NH</b>				
	<b>RI</b>				
	<b>VT</b>				

**Brand: All**

Metal Furniture	Double pedestal desk (30"x60")-Refinished, Formica top	\$190.00	MHEC Price
Metal Furniture	Four-drawer file cabinet-Refinished	\$70.00	MHEC Price
Metal Furniture	Office chairs, swivel, w/arms-Refinished, Upholstered in vinyl	\$90.00	MHEC Price
Metal Furniture	Secretarial chairs w/o arms-Refinished, Upholstered in vinyl	\$90.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-With New Foam and Interliner	\$320.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-With Old Foam and Interliner	\$220.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-Without Foam and Interliner	\$220.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With New Foam and Interliner	\$495.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With Old Foam and Interliner	\$330.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-Without Foam and Interliner	\$330.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With New Foam and Interliner	\$175.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With Old Foam and Interliner	\$110.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-Without Foam and Interliner	\$110.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With New Foam and Interliner	\$225.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With Old Foam and Interliner	\$200.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-Without Foam and Interliner	\$205.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With New Foam and Interliner	\$550.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With Old Foam and Interliner	\$425.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -Without Foam and Interliner	\$450.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With New Foam and Interliner	\$450.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With Old Foam and Interliner	\$400.00	MHEC Price



**Brand: All**

Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-Without Foam and Interliner	\$450.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 4-drawer-Refinished	\$160.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 5-drawer-Refinished	\$175.00	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Formica top	\$295.00	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Natural top	\$275.00	MHEC Price
Wood Furniture	Round arm wood chair-Refinished, Padded seat (vinyl)	\$110.00	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Formica top	\$190.00	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Natural top	\$175.00	MHEC Price
Wood Furniture	Straight back wood chair-Refinished	\$75.00	MHEC Price
Wood Furniture	Straight leg chair w/arms-Refinished, No upholstery	\$85.00	MHEC Price
Wood Furniture	Table arm chair-Refinished, Formica writing surface	\$70.00	MHEC Price
Wood Furniture	Table, conference, 2-drawer (96"x48"x30")-Natural top	\$420.00	MHEC Price
Wood Furniture	Table, office (30"x60")-Refinished, Formica top	\$300.00	MHEC Price
Wood Furniture	Table, office or cafeteria (30"x60")-Refinished, Natural top	\$300.00	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Formica top	\$300.00	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Natural top	\$300.00	MHEC Price
Wood Furniture	Wooden swivel arm chair	\$75.00	MHEC Price



### 3 GSG Vincent Furniture Restoration, LLC

<u>Address</u> 115 Port Watson Street Building 5 Cortland, NY 13045	<u>Contact</u> Wendy Burton
<u>Email</u> wburton@gsgvincent.com	<u>Phone</u> 607-758-6120 x233
<u>Web</u> gsgvincent.com	<u>Tollfree</u>
<i>Small Business</i>	<u>Fax</u> 607-758-6142
	<u>FEI #</u> 161474890

GSG Vincent Furniture Restoration, LLC has been awarded this contract for Upholstered Furniture and Wood Furniture. Please see below for prices offered.

<u>Return Policy</u>	N/A
<u>Major Credit Cards</u>	Credit Cards accepted
<u>Delivery</u>	4-6 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	\$1.75 per mile
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

**Brand: All**

Upholstered Furniture	Butcher Block or equal 2 seater sofa-With New Foam and Interliner	\$405.04	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-With Old Foam and Interliner	\$375.05	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-Without Foam and Interliner	\$385.04	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With New Foam and Interliner	\$576.88	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With Old Foam and Interliner	\$516.88	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-Without Foam and Interliner	\$546.88	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With New Foam and Interliner	\$221.76	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With Old Foam and Interliner	\$215.28	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-Without Foam and Interliner	\$211.76	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With New Foam and Interliner	\$188.48	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With Old Foam and Interliner	\$168.48	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-Without Foam and Interliner	\$178.48	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With New Foam and Interliner	\$486.40	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With Old Foam and Interliner	\$339.04	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -Without Foam and Interliner	\$309.04	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With New Foam and Interliner	\$337.40	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With Old Foam and Interliner	\$297.44	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-Without Foam and Interliner	\$317.44	MHEC Price
Wood Furniture	Dorm Door (36"x84")-Laminated, 2 sides	\$219.00	MHEC Price
Wood Furniture	Dorm Door (48"x96")-Laminated, 2 sides	\$360.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 4-drawer-Refinished	\$140.00	MHEC Price



Contract # MC08-E03

11/01/2007 through 10/31/2009

GSG Vincent Furniture Restoration, LLC

Page 10 of 20

**Brand: All**

---

Wood Furniture	Dorm dressers or chests, 5-drawer-Refinished	\$155.00	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Formica top	\$346.37	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Natural top	\$301.00	MHEC Price
Wood Furniture	Round arm wood chair-Refinished, Padded seat (vinyl)	\$93.27	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Formica top	\$179.00	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Natural top	\$138.00	MHEC Price
Wood Furniture	Straight back wood chair-Refinished	\$68.00	MHEC Price
Wood Furniture	Straight leg chair w/arms-Refinished, No upholstery	\$68.00	MHEC Price
Wood Furniture	Table arm chair-Refinished, Formica writing surface	\$90.00	MHEC Price
Wood Furniture	Table, conference, 2-drawer (96"x48"x30")-Natural top	\$450.00	MHEC Price
Wood Furniture	Table, office (30"x60")-Refinished, Formica top	\$189.37	MHEC Price
Wood Furniture	Table, office or cafeteria (30"x60")-Refinished, Natural top	\$133.00	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Formica top	\$189.37	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Natural top	\$133.00	MHEC Price
Wood Furniture	Wooden swivel arm chair	\$69.33	MHEC Price

---



## 4 Lexington Group, Inc.

<u>Address</u> 380 Union Street West Springfield, MA 01089	<u>Contact</u> Donna Helm
<u>Email</u> donna@lexingtongroupinc.com	<u>Phone</u> 413-746-3064
<u>Web</u> www.lexingtongroupinc.com	<u>Tollfree</u>
<i>Small Business</i>	<u>Fax</u> 413-788-0789
	<u>FEL #</u> 043205645

Lexington Group, Inc. has been awarded this contract for Remanufacture of Systems Furniture for Herman (AO and Ethospace). Please see below for discount offered.

<u>Return Policy</u>	25% restocking on goods purchased within 15 days. No return on labor.
<u>Major Credit Cards</u>	Visa, MC, Amex
<u>Delivery</u>	3-6 Weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
	CT			MA: Western MA only
			MA	
	ME			
	NH			
	RI			
	VT			

### Orders

Cindy Labombard  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: cindy@lexingtongroupinc.com  
*Western MA only*

### Remit

Accounts Receivable  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: donna@lexingtongroupinc.com  
*Western MA only*

### Sales Rep

Chris Laboranti  
380 Union Street  
West Springfield, MA 01033  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: chris@lexingtongroupinc.com  
*Western MA only*

### Sales Rep

Mark Proshan  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: mp@lexingtongroupinc.com  
*Western MA only*

### Sales Rep

Dave Pickett  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: david@lexingtongroupinc.com  
*Western MA only*

### Sales Rep

Jeff Oakes  
380 Union Street  
West Springfield, MA 01089  
Phone: 413-746-3064  
Fax: 413-788-0789  
Email: jeff@lexingtongroupinc.com  
*Western MA only*



**Sales Rep**

Eric Bascom

380 Union Street

West Springfield, MA 01089

Phone: 413-746-3064

Fax: 413-788-0789

Email: eric@lexingtongroupinc.com

Western MA only

**Brand: Herman Miller**

---

Remanufacture of Systems Furniture	AO & Ethospace Systems Furniture	74%	Discount
Remanufacture of Systems Furniture	AO & Ethospace Systems Furniture-Installation per station	\$275.00	MHEC Price
Remanufacture of Systems Furniture	AO & Ethospace Systems Furniture-Knockdown per station	\$150.00	MHEC Price
Remanufacture of Systems Furniture	AO & Ethospace Systems Furniture-Member owned furniture; Time & Materials	\$48.00	Per man hour + Materials
Remanufacture of Systems Furniture	AO & Ethospace Systems Furniture-Pick-up and Delivery	\$48/man hour	\$48 for truck

---



## 5 ROI Industries

<u>Address</u> 25 Newport Street Fitchburg, MA 01420	<u>Contact</u> Richard W. Dunn
<u>Email</u> rwdunn@roiind.com	<u>Phone</u> 978-342-3366 x303
<u>Web</u> www.roiind.com	<u>Tollfree</u> 800-876-1913
<i>Small Business</i>	<u>Fax</u> 978-345-0644
	<u>FEL #</u> 043157462

ROI Industries has been awarded this contract for Electrostatically Finished Metal Furniture, Metal Furniture, Re-Upholstered Furniture, Upholstered Furniture and Wood Furniture. Please see below for pricing offered).

<u>Return Policy</u>	N/A
<u>Major Credit Cards</u>	Visa, MC, Amex
<u>Delivery</u>	1-4 Weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	\$0.70/mile
<u>Minimum Order</u>	Electro Painting only.

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

### Remit

Accounts Receivable/Sandra Hamblin  
25 Newport Street  
Fitchburg, MA 01420  
Phone: 978-342-3366 x300  
Fax: 978-345-0644  
Email: shamblin@roiind.com

### Sales Rep

Richard W. Dunn  
25 Newport Street  
Fitchburg, MA 01420  
Phone: 978-342-3366 x303  
TollFree: 800-876-1913  
Fax: 978-345-0644  
Email: rwdunn@roiind.com

### **Brand: All**

Electrostatically Finished Metal Furniture	Bookcase Sections - per section - inside and outsi-Non-Epoxy Finish	\$60.00	MHEC Price
Electrostatically Finished Metal Furniture	Chair, rotary base w/arms - no upholstery-Non-Epoxy Finish	\$30.00	MHEC Price
Electrostatically Finished Metal Furniture	Conference desk (40"x78") - plastic top-Non-Epoxy Finish	\$80.00	MHEC Price
Electrostatically Finished Metal Furniture	Credenza (24"x66") - plastic top-Non-Epoxy Finish	\$55.00	MHEC Price
Electrostatically Finished Metal Furniture	Double pedestal desk (30"x60") - plastic top-Non-Epoxy Finish	\$65.00	MHEC Price
Electrostatically Finished Metal Furniture	Double pedestal desk (36"x70") - plastic top-Non-Epoxy Finish	\$70.00	MHEC Price
Electrostatically Finished Metal Furniture	File cabinet, five-drawer-Non-Epoxy Finish	\$60.00	MHEC Price
Electrostatically Finished Metal Furniture	File cabinet, four-drawer-Non-Epoxy Finish	\$55.00	MHEC Price



Contract # MC08-E03

11/01/2007 through 10/31/2009

ROI Industries

Page 14 of 20

**Brand: All**

Electrostatically Finished Metal Furniture	File cabinet, two-drawer-Non-Epoxy Finish	\$40.00	MHEC Price
Electrostatically Finished Metal Furniture	Lateral files, four-drawer-Non-Epoxy Finish	\$65.00	MHEC Price
Electrostatically Finished Metal Furniture	Lateral Files, four-drawer, each additional drawer-Non-Epoxy Finish	\$15.00	MHEC Price
Electrostatically Finished Metal Furniture	Lockers, single (18"x21"x78")-Non-Epoxy Finish	\$9.00	MHEC Price
Electrostatically Finished Metal Furniture	Metal folding chairs-Non-Epoxy Finish	\$30.00	MHEC Price
Electrostatically Finished Metal Furniture	Office wastebaskets-Non-Epoxy Finish	\$15.00	MHEC Price
Electrostatically Finished Metal Furniture	Single pedestal desk (30"x45") - plastic top-Non-Epoxy Finish	\$60.00	MHEC Price
Electrostatically Finished Metal Furniture	Single pedestal desk w/typist's well (34"x60") - p-Non-Epoxy Finish	\$65.00	MHEC Price
Electrostatically Finished Metal Furniture	Tables (24"x66") - plastic top-Non-Epoxy Finish	\$55.00	MHEC Price
Electrostatically Finished Metal Furniture	Wood grained plastic laminate desk caps for metal -Non-Epoxy Finish	\$120.00	MHEC Price
Electrostatically Finished Metal Furniture	Wood grained plastic laminate desk caps for metal -Non-Epoxy Finish	\$140.00	MHEC Price
Metal Furniture	Double pedestal desk (30"x60")-Refinished, Formica top	\$195.00	MHEC Price
Metal Furniture	Four-drawer file cabinet-Refinished	\$65.00	MHEC Price
Metal Furniture	Office chairs, swivel, w/arms-Refinished, Upholstered in vinyl	\$115.00	MHEC Price
Metal Furniture	Secretarial chairs w/o arms-Refinished, Upholstered in vinyl	\$110.00	MHEC Price
Re-Upholstered Furniture	Nurses couch, approximately 75"x28" in vinyl-gener-Without Foam and Interliner	\$250.00	MHEC Price
Re-Upholstered Furniture	Stacking chairs with upholstered seat-generic-With New Foam and Interliner	\$45.00	MHEC Price
Re-Upholstered Furniture	Stacking chairs with upholstered seat-generic-With Old Foam and Interliner	\$35.00	MHEC Price
Re-Upholstered Furniture	Stacking chairs with upholstered seat-generic-Without Foam and Interliner	\$25.00	MHEC Price
Re-Upholstered Furniture	Weight room equipment pads-various dimensions, cus-Without Foam and Interliner	Custom priced	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-With New Foam and Interliner	\$380.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-With Old Foam and Interliner	\$220.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-Without Foam and Interliner	\$220.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With New Foam and Interliner	\$570.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With Old Foam and Interliner	\$330.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-Without Foam and Interliner	\$330.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With New Foam and Interliner	\$190.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With Old Foam and Interliner	\$110.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-Without Foam and Interliner	\$110.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With New Foam and Interliner	\$255.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With Old Foam and Interliner	\$200.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-Without Foam and Interliner	\$200.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With New Foam and Interliner	\$500.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With Old Foam and Interliner	\$435.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -Without Foam and Interliner	\$435.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With New Foam and Interliner	\$450.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With Old Foam and Interliner	\$400.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-Without Foam and Interliner	\$400.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 4-drawer-Refinished	\$155.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 5-drawer-Refinished	\$170.00	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Formica top	\$285.00	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Natural top	\$275.00	MHEC Price
Wood Furniture	Round arm wood chair-Refinished, Padded seat (vinyl)	\$110.00	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Formica top	\$195.00	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Natural top	\$175.00	MHEC Price
Wood Furniture	Straight back wood chair-Refinished	\$75.00	MHEC Price
Wood Furniture	Straight leg chair w/arms-Refinished, No upholstery	\$90.00	MHEC Price



**Brand: All**

---

Wood Furniture	Table arm chair-Refinished, Formica writing surface	\$70.00	MHEC Price
Wood Furniture	Table, conference, 2-drawer (96"x48"x30")-Natural top	\$355.00	MHEC Price
Wood Furniture	Table, office (30"x60")-Refinished, Formica top	\$285.00	MHEC Price
Wood Furniture	Table, office or cafeteria (30"x60")-Refinished, Natural top	\$250.00	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Formica top	\$285.00	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Natural top	\$255.00	MHEC Price
Wood Furniture	Wooden swivel arm chair	\$80.00	MHEC Price

---



## 6 R-Squared Office Panels & Furniture, Inc.

<u>Address</u> 360 Merrimack Street Door 9 Lawrence, MA 01843	<u>Contact</u> Peter Robbins
<u>Email</u> pcrobbins@r-squared.com or	<u>Phone</u> 978-685-7600 x310
<u>Web</u> www.r-squared.com	<u>Tollfree</u> Cell 978-815-0047
<i>Small Business</i>	<u>Fax</u> 978-689-4128
	<u>FEI #</u> 043038522

R-Squared Office Panels & Furniture, Inc. has been awarded this contract for Remanufacture of Systems Furniture (Steelcase, Haworth and Herman Miller). Please see below for pricing offered.

<u>Return Policy</u>	Based on projects. 50% restocking or cost.
<u>Major Credit Cards</u>	Visa, MC, Amex
<u>Delivery</u>	2 Weeks Leadtime
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Lawrence, MA
<u>Freight</u>	\$65/hour
<u>Minimum Order</u>	\$150.00 minimum
<u>Additional Terms</u>	PO with Orders

<u>Contract extended to New England States:</u>	<b>Yes</b>	<b>No</b>	<b>Pending</b>	<b>Restricted</b>	<b>Restrictions Defined</b> CT, MA, ME, NH, RI, VT: Limited to within 100 miles of Lawrence, MA.
	<b>CT</b>				
	<b>MA</b>				
	<b>ME</b>				
	<b>NH</b>				
	<b>RI</b>				
	<b>VT</b>				

### Remit

Raquel Munoz, Accounts Receivable  
360 Merrimack Street  
Door 9  
Lawrence, MA 01843  
Phone: 978-685-7600  
TollFree: Cell 978-423-0208  
Fax: 978-689-4128  
Email: rmunoz@r-squared.com

### Brand: **Haworth**

Remanufacture of Systems Furniture		74%	Discount
Remanufacture of Systems Furniture	Member owned furniture	84%	
Remanufacture of Systems Furniture	Trade-ins		Based on current Market Value & condition

### Brand: **Herman Miller**

Remanufacture of Systems Furniture	Complete Line of Remanufactured Systems	74%	Discount
Remanufacture of Systems Furniture	Member owned furniture	84%	Discount
Remanufacture of Systems Furniture	Trade-Ins		Based on current Market Value & condition

### Brand: **Steelcase**



Contract # MC08-E03

11/01/2007 through 10/31/2009

R-Squared Office Panels & Furniture, Inc.

Page 17 of 20

**Brand: Steelcase**

---

Remanufacture of Systems Furniture	9000	74%	Discount
Remanufacture of Systems Furniture	9000-Member Owned Furniture	84%	Discount
Remanufacture of Systems Furniture	9000-Trade-Ins	Based on current Market Value & condition	
Remanufacture of Systems Furniture	Avenir	74%	Discount
Remanufacture of Systems Furniture	Avenir-Member Owned Furniture	84%	Discount
Remanufacture of Systems Furniture	Avenir-Trade-Ins	Based on current Market Value & condition	

---



## 7 York Street Industries

<u>Address</u>	Hampden County Correctional Center 627 Randall Road Ludlow, MA 01056	<u>Contact</u>	Joseph Trevathan
<u>Email</u>	joe.trevathan@sdh.state.ma.us	<u>Phone</u>	413-547-8349
<u>Web</u>	www.yorkstreetindustries.com	<u>Tollfree</u>	
<u>Correctional Institutions</u>		<u>Fax</u>	413-547-8353
		<u>FEI #</u>	046002284

York Street Industries has been awarded this contract for Metal Furniture, Re-Upholstered Furniture, Upholstered Furniture and Wood Furniture. Please see below for pricing offered.

<u>Return Policy</u>	No rstocking fee. Advance notification for returns.
<u>Major Credit Cards</u>	No Credit Cards accepted
<u>Delivery</u>	30 days ARO or less
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
			CT	CT, ME, NH, RI, VT: Would require delivery charges for all distant deliveries (outside MA). Terms to be determined.
MA				
			ME	
			NH	
			RI	
			VT	

### Orders

Robert Smith  
627 Randall Road  
Ludlow, MA 01056  
Phone: 413-547-8349  
Fax: 413-547-8353  
MA, NH, VT, RI, CT, ME

### Orders

Charlotte Dente  
Hampden County Correctional Center  
627 Randall Road  
Ludlow, MA 01056  
Phone: 413-547-8349  
Fax: 413-547-8353  
Email: charlotte.dente@sdh.state.ma.us

### Remit

Charlotte Dente  
Hampden County Correctional Center  
627 Randall Road  
Ludlow, MA 01056  
Phone: 413-547-8349  
Fax: 413-547-8353  
Email: charlotte.dente@sdh.state.ma.us

### Sales Rep

Charlotte Dente  
627 Randall Road  
Ludlow, MA 01056  
Phone: 413-547-8349  
Fax: 413-547-8353  
Email: charlotte.dente@sdh.state.ma.us  
MA, NH, VT, RI, CT, ME

### Sales Rep

Michael Mastriani  
627 Randall Road  
Ludlow, MA 01056  
Phone: 413-547-8349  
Fax: 413-547-8353  
Email: mike.mastriani@sdh.state.ma.us  
MA, NH, VT, RI, CT, ME

### Brand: All

Metal Furniture	Executive Office Chair-Refinished	\$175.00	MHEC Price
Metal Furniture	Office chairs, swivel, w/arms-Refinished, Upholstered in vinyl	\$90.00	MHEC Price



Contract # MC08-E03

11/01/2007 through 10/31/2009

York Street Industries

Page 19 of 20

**Brand: All**

Metal Furniture	Secretarial chairs w/o arms-Refinished, Upholstered in vinyl	\$65.00	MHEC Price
Re-Upholstered Furniture	Butcher Block or equal 2 seater chair-generic-With Old Foam and Interliner	\$260.00	MHEC Price
Re-Upholstered Furniture	Butcher Block or equal 3 seater chair-generic-With Old Foam and Interliner	\$390.00	MHEC Price
Re-Upholstered Furniture	Butcher Block type single seater chair-With Old Foam and Interliner	\$130.00	MHEC Price
Re-Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With Old Foam and Interliner	\$130.00	MHEC Price
Re-Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With Old Foam and Interliner	\$550.00	MHEC Price
Re-Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With Old Foam and Interliner	\$450.00	MHEC Price
Re-Upholstered Furniture	Theater seating w/folding tablet arms-generic-With New Foam and Interliner	\$65.00	MHEC Price
Re-Upholstered Furniture	Theater seating w/folding tablet arms-generic-With Old Foam and Interliner	\$60.00	MHEC Price
Re-Upholstered Furniture	Theater seating w/folding tablet arms-generic-Without Foam and Interliner	\$55.00	MHEC Price
Re-Upholstered Furniture	Theater seating without folding tablet arms-generi-With New Foam and Interliner	\$65.00	MHEC Price
Re-Upholstered Furniture	Theater seating without folding tablet arms-generi-With Old Foam and Interliner	\$55.00	MHEC Price
Re-Upholstered Furniture	Theater seating without folding tablet arms-generi-Without Foam and Interliner	\$50.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-With New Foam and Interliner	\$300.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 2 seater sofa-Without Foam and Interliner	\$260.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-With New Foam and Interliner	\$450.00	MHEC Price
Upholstered Furniture	Butcher Block or equal 3 seater sofa-Without Foam and Interliner	\$390.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-With New Foam and Interliner	\$150.00	MHEC Price
Upholstered Furniture	Butcher Block type single seater chair-Without Foam and Interliner	\$130.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-With New Foam and Interliner	\$125.00	MHEC Price
Upholstered Furniture	Chairs, wood frame, easy type w/arms, reversible c-Without Foam and Interliner	\$110.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -With New Foam and Interliner	\$625.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, three loose cushions, w/arms - -Without Foam and Interliner	\$550.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-With New Foam and Interliner	\$525.00	MHEC Price
Upholstered Furniture	Sofas, fixed back, two loose cushions w/arms - 60"-Without Foam and Interliner	\$450.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 4-drawer-Refinished	\$180.00	MHEC Price
Wood Furniture	Dorm dressers or chests, 5-drawer-Refinished	\$200.00	MHEC Price
Wood Furniture	Double pedestal desk (30"x60")-Refinished, Natural top	\$250.00	MHEC Price
Wood Furniture	Round arm wood chair-Refinished, Padded seat (vinyl)	\$80.00	MHEC Price
Wood Furniture	Single pedestal desk-Refinished, Natural top	\$140.00	MHEC Price
Wood Furniture	Straight back wood chair-Refinished	\$57.00	MHEC Price
Wood Furniture	Straight leg chair w/arms-Refinished, No upholstery	\$75.00	MHEC Price
Wood Furniture	Table, conference, 2-drawer (96"x48"x30")-Natural top	\$275.00	MHEC Price
Wood Furniture	Table, office or cafeteria (30"x60")-Refinished, Natural top	\$175.00	MHEC Price
Wood Furniture	Table, round, 60" dia.-Refinished, Natural top	\$175.00	MHEC Price

**Brand: York Street Industries**

Re-Upholstered Furniture	Gym wall pads, approximately 24"x72", includes hea-Without Foam and Interliner	\$50.00	MHEC Price
Upholstered Furniture	Gym wall pads-Approximately 24" x 72"	\$50.00	MHEC Price

