



Massachusetts Higher Education Consortium
505 East Pleasant Street
Amherst, MA 01003-9242

MC10-D03

03/01/2010 through 02/28/2012

Judy Thornton
judythornton@mhec.net
Phone: (413) 577-0702
FAX: (413) 577-0692

Please distribute to

Facilities
Labs
Security

Safety Products

Addenda

Changes to this contract will be listed here, if they occur. Contact information changes do NOT require Addenda. To view up-to-date contact information, go to www.mhec.net, select Search button. Next page to view the contract.



Contract Notes
MC10-D03 Safety Products

General Notes on the Contract

-Survey Sent: Sent to 9 schools that had the highest volume. Four schools responded; 1 school with 4 contact people.
Results: New vendors suggested. Contacted all of the vendors suggested. A couple of vendors were not interested; Lab Safety and Tristate Fire.
Five (5) vendors were added to bid list; Airgas, Eastern Bag, Grainger, WB Mason, The Durkin Company.
Of these only Airgas submitted a bid; The Durkin Company-No Bid.

MSC was suggested to be added; they are on Contract G19 Hardware - Entire Catalog

Member suggested modifying the category; Safety-Cans to include disposal of the following types of products: autoclaveable containers, Biowaste containers, carriers for cans, sharp disposal.
Awarded: Airgas, Graybar and VWR for this category

-Bid sent to 30 vendors; 19 were H's (\$350 unpaid), 11 were M's (\$350 paid).
-Received responses from 13; 2 No Bids- Frank P. McCartin, The Durkin Company; neither were on contract last time.
-Vendors on current contract that did not respond to this bid:
1. Fastenal- \$11,000 volume. Called vendor to see why they did not bid; no answer yet.
2. Sigma-Aldrich; only \$1600 volume FY09

-Leaving 11 Bids to Evaluate
-Awarded 8 vendors; 3 New Vendors; AirGas, Graybar, Razz-m-Tazz
Last contract had 5 vendors
-Award includes 226 brands; last contract included 115 brands
-Analyzed offers by Brand and compared items
-This contract is more robust; includes more brands for each category.

-Vendors NOT Awarded:
1. Nxtec: Small Business, National Vendor; Location: Macon, GA; local sales reps
Bidder: New Bidder
Brands Bid: 9 Brands, competitive on 2 brands; American First Aid and Spilltech.

Explanation of decision:
Both of these brands were only bid by Nxtec. They are in the category First Aid, Plant Maintenance and Spill Control and both categories have plenty of vendors and brands. As their offering is so limited I did not award them.

2. Pro Tool & Supply: On G19 Hardware Contract
Small Business, Regional Vendor; Location: Waltham, MA
Bidder: New Bidder
Brands Bid: 9 Brands, competitive on 3 brands; Offer too limited. Have plenty of brand choice in clothing, traffic protection, eye & face protection.

3. Safety Inc. Small Business, Regional
Location: Peabody, MA
Bidder: New Bidder; was on contact MC06-D03 expired 1/31/08
Brands Bid: 30 Brands, 14 brands would have awarded; of these 10 were only bid by Safety Inc. Only 3 brands were bid by others; competitive on 3 brands; 1 brand could not compare items; no common. Brands found competitive: Draeger, HL Bouton, NPS.- too limited.
No award brands pricing off by 12%-56%.

Product Categories - Use this list to search the Web under Product Categories

Disaster Rescue Gear, Fire Protection, Safety Protection-Eye & Face Products, Safety-Cabinets, Safety-Cans, Safety-Clothing, Safety-Devices, Safety-Ergonomic Products, Safety-Eye & Face Protection, Safety-Fall Protection, Safety-First Aid, Safety-Footwear, Safety-Furniture, Safety-Gloves, Safety-Hats & Caps, Safety-Hearing Protection, Safety-Lockouts-Labeling & Boxes, Safety-Monitoring Devices, Safety-Plant Maintenance, Safety-Plant Maintenance, Safety-Radiation Protection, Safety-Respiratory Protection, Safety-Spill Control, Safety-TrafficProtection, Safety-Hats & Caps

Web Page Search Instructions link:

http://www.mhec.net/pdf/search_instructions/SearchInstructions.pdf

Special Notes on Individual Vendors

Airgas	National Vendor Location: Dracut, MA New Vendor on this contract. In past Airgas has been on the D04 Specialty Gas contract. Incentives: Willing to customize incentive programs based on needs Initiatives: Will consider hosting Safety Seminars Supports and participates with minority owned businesses
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Value Added Services:

1. Will provide additional levels of technical proficiencies beyond the sales professional Safety Product Specialists will work in conjunction with the entire Airgas team to support MHEC members.
2. Training offered at no cost to MHEC members: Proper use, care maintenance of equipment and products, fit testing, safe work practices, update and review of new OSHA standard requirements.
3. Secure Website
4. Inventory cost savings; will help align demand to supply to be most cost efficient level
5. Conversion to products providing the same or better efficiencies

Warehouse-Bristol, PA

Minimum Order: \$50

New England: All except ME as far as Lewiston-Auburn

Electronic Procurement

Products & Pricing:

Bid 109 brands; awarded 99 brands; 32 of these brands on current contract, 68 are new brands

Watch freight: most brands are included; 9 are Added; Air Systems, Amerex, Dumond Chemicals, Eagle, Gatorade, Justrite, Notrax, Tm Polyfilm, Werner Ladder

Very strong pricing on brands compared; Be Aware their discounts are lower/not as good as other vendors however their price list is much lower; which more than makes up for it.

Products awarded fit in ALL 22 categories; Broad range of products!

American Safety & Supply, Inc.

Regional Vendor

Location: Springfield, MA

Volume FY09: \$184K

Works closely with MHEC schools on training; much at no charge. Able to assist solving complex applications with cost saving solutions.
Personal service

FOB Destination & Freight Included; Watch Drop ship charges for special order & hazardous materials

Additional Discounts: may be available for extremely large orders at special factory pricing

Electronic Commerce

Products & Pricing

Bid 17 brands; awarded 12 brands; 4 brands were on last time and 8 are new brands

Pricing similar to last contract; discounts about same

Products awarded fit in all 7 of the 22 categories; namely

Eye & Face Protection, Cabinets, Clothing, Ergonomic Products, Monitoring Devices, Spill Control, Traffic Protection



Fisher Scientific

Global Vendor
Location: Waltham, MA; warehouse in Agawam, local rep in Warren MA
Volume FY09: \$98K

Incentives: Sales Team available to work with members
Initiatives- Team to implement, prepare newsletters, attends major safety shows and expos

Value Add: Helps identify substitutions to lower cost and take advantage of saving opportunities-

Logistics
Inventory Services
Quality/Performance
Cleanroom services
Environmental Safety
Service
Systems
Customer Service
Account Mgt Activities

Freight: included for Standard Orders. Next day delivery, hazardous materials fees and other special shipping circumstances may require additional charges. MHEC will NOT be assessed fuel surcharges.

Covers all of New England
Electronic Procurement

Products & Pricing
Bid 36 brands; awarded 17 brands; 30 brands were on last time
Of the 17 brands awarded, 12 were on contract last time, 5 are New

Pricing: discounts very similar to last contract; this time more competition; Airgas beat many brands, Graybar & VWR some. Fisher price list is much higher than others and discount lower.

Products awarded fit in all 9 out of the 22 categories; namely
Eye & Face Protection, Clothing, First Aid, Footwear, Gloves, Monitoring Devices, Plant Maintenance and Spill Control

FOB Destination & Freight Included
Covers all of New England
Electronic Procurement

Products & Pricing
Bid 36 brands; awarded 17 brands; 30 brands were on last time

Pricing: discounts very similar to last contract; this time more competition; Airgas beat many brands, Graybar & VWR some. Fisher price list is much higher than others and discount lower.

Products awarded fit in all 9 out of the 22 categories; namely
Eye & Face Products, Clothing, First Aid, Footwear, Gloves, Monitoring Devices, Plant Maintenance, Spill Control and Traffic Protection



Graybar Electric Co.

National Vendor
 Location: Wilmington MA; warehouses Taunton, Boston, Wilmington, Worcester, Springfield, Portland ME, Manchester NH, Burlington VT, Warwick RI
 New to this contract: has been on D21 Test Equipment and F05 Technology

Incentives: Higher Education Account Manager resource useful for safety training
 Value Add: Graybar helps its customers to power and network their facilities with speed, intelligence and efficiency. Can bring customers greater efficiencies with value-added services that include design, engineering, kitting, integrated solutions among other services. Additionally, by adding advanced logistical solutions and project management to its operations.

Shipping: Same or next day
 Delivery: Own truck or courier; UPS
 FOB Origin, > \$500 Included
 Covers all of New England
 Electronic Procurement

Products & Pricing
 Bid 10 brands; awarded 8 brands; Brady, Carolina, Hubbell, Kidde, Lyon, SPC, Square D Servies, Tennessee Mat Company
 Offered 3 new brands to contract; Hubbell, Lyon, Square D Servies
 Pricing: for the brands awarded, discounts have improved compared to current contract
 Products awarded fit in all 10 out of the 22 categories; namely
 Fire Protection, Lockouts-Labeling & Boxes, Cabinets, Cans, Ergonomic Products, Furniture, Gloves, Plant Maintenance, Spill Control, Traffic Protection

Industrial Protection Products, Inc.

Small Business, Regional Vendor
 Location: Wilmington MA;
 Volume: \$104K FY09

Incentives: Tailor or enhance product offering, Adjust service schedule based on customer needs

Value Add: Largest safety footwear supplier in New England due to overall quality of product and service. Offers many product levels; a good/ better/best scenario to meet budget requirements.

Delivery: Shoe Mobile; onsite fitting & UPS for phone orders
 FOB Destination, Included
 Covers all of New England

Products & Pricing
 Currently on contract with 15 brands
 Bid 13 brands; awarded 13 brands; Bata, Carolina, Chippewa, Converse, Dr. Martens, Florsheim, Georgia, Red Wing, Rockport, Rocky, Servus, Skechers, Wolverine

Offered 1 new brand; Rockport and Did NOT offer 3 brands; Nautilus, Timberland, Western Chief

Pricing: for the brands awarded, 10% discount is built in to the price list
 Products awarded fit in 1 out of the 22 categories; namely Footwear



Lehigh Safety Shoe Co. LLC

Small Business, Regional Vendor
Location: Nelsonville, OH; local rep Nashua NH
Volume FY09: \$15K

Offers incentives for using CustomFit-free shipping/returns and additional discounts.

Value Add: Rep can inform if discontinued items are available at discounted prices

FOB Destination, Included for orders through shoemobile
Covers all of New England

Products & Pricing

Currently on contract with 10 brands; Converse, Dickies, Durango, Florsheim, Lehigh, Michelin, Rocky, Skechers, Slipgrips, Timberland
Bid 16 brands

Awarded 15 brands; Converse, Dickies, Dr. Martens, Durango, Florsheim, Georgia, Lehigh, Michelin, Nautilus, Reebok, Rocky, Servus, Slipgrips, Thorogood and Timberland

Not Awarded: Rockport

6 New Brands: Dr. Martens, Georgia, Nautilus, Reebok, Servus, Thorogood

1 Brand No Longer: Skechers

Pricing: Same 30% discount as last time

Products awarded fit in 1 out of the 22 categories; Safety Footwear

Razz-m-Tazz Promotions, LLC

Somwba certified, Global
Location: Westminster
New Bidder to this contract

FOB Destination, Added
Covers all of New England

Products & Pricing

Bid 16 brands

Awarded 14 brands; These are all new brands to the contract offering more selection.

Products cover 10 out of 22 categories; Fire Protection, Safety-Lockouts-Labeling & Boxes, Eye & Face Protection, Safety Clothing, First Aid, Footwear, Gloves, Hearing Protection, Plant Maintenance and Traffic Protection



VWR Location: Suanne, GA
 Volume FY09: \$37K

Incentives: Will work with members
 Value Add: Customized solutions to stretch budgets

FOB Terms are FOB Destination, freight prepaid by VWR. Hazardous material shipping fees and Blue Ice/Dry Ice packaging fees will be prepaid and added to the invoice. Freight for shipments of Furniture, Bulk Chemicals, Third Party Products including Market Source Products and Rush Orders will be prepaid & added to the invoice. Inside delivery will be quoted upon request at time of order.

Covers all of New England

Products & Pricing
 Bid 88 brands, Awarded 66 brands; last time 35 brands
 Brands Awarded:
 3M Occupational Health, Alpha Pro Tech, American Compliance Systems, Ballymore Company, Bausch & Lomb, Bel-Art Products, Berkshire Corp, Bio Nuclear Diagnostics Inc., Cardinal Health, Certified Safety Mfg, Chase Ergonomics, Chemland-Lakeland Indus, Chisco, Cleanwear - Usa, Com-Pac International Inc., Cowen Medical Technologies, Cp Lab Safety, Ct International, Desco, Electromark Company, Elvex Corp, Emergency Medical Instruments, Encompass Group, Llc, Encon Safety Products Inc, Ergomat, Falcon Safety Products Inc, Finish Thompson Inc, Hpk Industries Llc, International Enviroguard, Interworld Network Intl. Inc, J & J Consumer Products Inc, Jackson Safety Products, Justrite, Magid Glove, Mapa Pioneer, Medline Industries, Megacomfort Inc., Nalge Nunc International, New Pig Corp, Nutheme, Ok-1 Manufacturing Co., Inc, Omar Supplies, Inc, Pelican Products, Pick International Inc, Qrp, Inc, Rainfair Inc, Refrigiwear, Scientific Materials Inc, Securall Cabinets Inc, Sellstrom Mfg Co, Sensidyne/Gilian, Speakman, Sperian Protection, Superior Uniform Group, Tech Wear, Techstyles, The Sqwincher Corp., Tingley Rubber Company, Tw Clean, U.S. Safety, Valumax International, Inc., Vidaro, Vwr Private Label, Wearwell, White Knight Engineered Prod., White Swan Meta

Pricing: 13 brands that were on contract last time have significant improvement
 Products awarded fit in 21 out of the 22 categories - (not Furniture)

New on Contract	No Longer on Contract
Airgas Graybar Electric Co. Razz-m-Tazz Promotions, LLC	Fastenal Company Sigma-Aldrich, Inc.



MC10-D03

Safety Products

Contract Duration from 03/01/2010 through 02/28/2012

Instructions and Information pertaining to the use of this contract

- 1 This contract includes all types of Safety Products covered by the following categories: Disaster Rescue Gear, Fire Protection, Lockouts/Labeling & Boxes, Eye & Face Products, Cabinets, Cans, Clothing/Apparel, Devices, Ergonomic Products, Fall Protection, First Aid, Footwear, Furniture, Gloves, Hearing Protection, Monitoring Devices, Plant Maintenance, Radiation Protection, Respiratory Protection, Spill Control and Traffic Protection.
- 2 Each purchase order issued against this contract should be marked, "MASSACHUSETTS HIGHER EDUCATION CONSORTIUM CONTRACT-SAFETY PRODUCTS."
- 3 Various types of purchase orders may be issued against the contract by each respective school, with no dollar limit.
- 4 Orders may be phoned in to the vendor of your choice, if confirming orders are authorized by your school. All phone orders must be confirmed in writing and clearly marked, CONFIRMATION-DO NOT DUPLICATE."
- 5 A separate invoice will be issued by the respective vendor to the respective school for the material shipped against each purchase order received against the contract.
- 6 Use of the contract is left to the discretion of each respective school. No guarantee of volume has been made to the vendors.
- 7 Upon request, vendors will supply individual written quotes based on the terms of their individual contract, i.e., if pricing is based on a discount off list, the quote will show current list, contract discount and net price. If based on a markup over dealer net, it will show dealer cost, contract markup and MHEC Net Price.
- 8 Upon request, vendors shall furnish and distribute sufficient copies of their current catalog(s) and/or price list(s), if applicable, to all members of the MHEC. The creation of a webpage specifically dedicated to contract pricing for MHEC members is encouraged.
- 9 MHEC contract information is available to members on the Web at www.mhec.net
- 10 The Contractor shall not discriminate against any qualified employee or applicant for employment because of race, color, national origin, ancestry, age, sex, religion, physical or mental handicap, or sexual orientation. The Contractor agrees to comply with all applicable Federal and State statutes, rules and regulations prohibiting discrimination in employment including but not limited to: Title VII of the Civil Rights Act of 1964; the Age Discrimination in Employment Act of 1967; Section 504 of the Rehabilitation Act of 1973; the Americans with Disabilities Act of 1990; M.G.L. C.151B and 151C.
- 11 If you have any questions pertaining to the use of this contract, please call the respective vendor in question.
- 12 Unless otherwise exempted by law, the Contractor shall defend and settle any third party claim against the Commonwealth of Massachusetts, the Massachusetts Higher Education Consortium (herein referred to as "MHEC"), its members and the respective Trustees, Directors, officers, employees and agents for physical injuries to persons, including death, or damage to property, which arise out of the sole negligence of Contractor, including its Directors, officers, employees, agents or subcontractors, in the Contractor's performance of the Contract. The Contractor shall at no time be considered an agent or representative of said indemnities. Contractor's obligation to indemnify is conditioned upon prompt notification to the Contractor from any of the said indemnities that such a claim has been made, full cooperation



of the Indemnities in the defense of the claim, and the Contractor having sole control of the defense of such claim and any negotiated settlement. The Contractor shall be liable for any judgment finally awarded, including interest, penalties, or attorneys fees, and for the total amount of any settlement agreed to by the Contractor.

- 13 Neither party shall be liable to the other or be deemed to be in breach of this contract for any failure, delay or in rendering performance hereunder arising out of conditions beyond its reasonable control, and without its fault or negligence. Such conditions shall include, but not be limited to acts of God, Government restrictions, acts of terrorism, war, fires, floods, epidemics, quarantine restrictions, strikes and weather conditions.
- 14 Contractor certifies that this Contract is in full compliance with all applicable regulations and requirements of law, as set forth herein. Contractor further certifies under the pains and penalties of perjury that pursuant to M.G.L. c62C, s.49A, that the Contractor has filed all state tax returns, paid all taxes and complied with all laws of the Commonwealth of Massachusetts relating to taxes; and that pursuant to M.G.L. c.151A,s.19A(b), has complied with all laws of the Commonwealth relating to contributions and payment in lieu of contributions to the Employment Security System; and with all laws of the Commonwealth relating to Worker's Compensation, c152. The Contractor also represents that (s)he/it is qualified to perform the worker's services and has obtained all requisite licenses and permits to perform the services as may be required.
- 15 Contract vendor/installers must comply with all parking regulations applicable to the school and campus where the project is to be performed.
- 16 Contract vendor/installer shall comply with all Federal, State and Local laws, ordinances, rules, orders, regulations and codes, ensuring healthful and safe conditions, in the work performed under this contract.
- 17 In Massachusetts, in accordance with Chapter 29, Section 29C and State Regulation 815 CMR 4.03, standard payment terms for state institutions are Net 30 Days, with interest assessable only after 45 days.
- 18 **All safety shoes furnished by the vendor are to comply with American National Standard ANSI Z41.1 - 1982 OSHA Approved, and must be so marked on the inside of each pair. Only 75 lb. test shoes may be sold to Massachusetts Higher Education Consortium member employees where standards apply. A full range of men's styles subject to ANSI standards shall be made available in women's sizes also.**
- 19 Persons who use this contract will be responsible for pricing their purchase orders from the price books furnished to their respective school. (See the Membership List, which is located at the front of the contracts booklet, for the name of the individual at your school who has copies of the price books). If additional copies of catalogues or price books are needed, the respective school should contact the respective vendor directly.
- 20 Following are the discounts offered by each vendor. (IMPORTANT: Just as vendor discounts vary, so do vendor list prices. Therefore, the largest discount may not necessarily mean the "best price". You are urged to check net prices for comparable products carefully among the various vendors).
- 21 Contractor must file, by August 1, a sales volume report, for each member school, for that period of time for which Contractor was under contract with the Massachusetts Higher Education Consortium. If volume comes from dealers it is the contract vendor's responsibility to retrieve sales information from each dealer. This report must be filed for each fiscal year, by August 1. Failure to file the sales volume report each year by August 1st, will result in your contract being suspended until such report is submitted and the MHEC may enforce a fine of \$50 to be reinstated back on contract.



MC10-D03

Safety Products

Contract Duration from 03/01/2010 through 02/28/2012

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Brand and Category Index

Product Category Key (Use this key for searching on our website)

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H	Safety-Eye & Face Protection
I	Safety-Fall Protection
J	Safety-First Aid
K	Safety-Footwear
L	Safety-Furniture
M	Safety-Gloves
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P	Safety-Monitoring Devices
Q	Safety-Plant Maintenance
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Finish Thompson Inc	C	VWR	41
First Aid Central	J	Razz-m-Tazz Promotions, LLC	36
Florsheim	K	Industrial Protection Products, Inc.	31
Florsheim	K	Lehigh Safety Shoe Co. LLC	33
Gatorade	J	Airgas	21
Georgia	K	Industrial Protection Products, Inc.	32
Georgia	K	Lehigh Safety Shoe Co. LLC	33
Harris Industries	Q, U	Airgas	21
Hartmann-Conco	J	Airgas	21
Haws	H	American Safety & Supply, Inc.	25
Hexarmor	E	Airgas	21
High Five Gloves	M	Fisher Scientific	28
Hornell (3M)	H, S	Airgas	21
Howard Leight (Sperian)	N	Airgas	21
Hpk Industries Llc	E, K	VWR	41
Hubbell	Q, U	Graybar Electric Co.	30
Huntsman	H, V	Airgas	21
Industrial Scientific	P	Airgas	21
International Enviroguard	E, K, V	VWR	41
Interworld Network Intl. Inc	E, H, K, M, V	VWR	41
J & J Consumer Products Inc	J	VWR	41
Jackson Safety Products	H, U, V	Airgas	21
Jackson Safety Products	U	Fisher Scientific	28
Jackson Safety Products	E, H, J, Q, U, V	VWR	41
Junkin Safety	A, J	Airgas	21



Brand Name	Product Category	Vendor	Page
Justrite	C	Airgas	21
Justrite	C, D, T	VWR	41
Keystone	V	Airgas	21
Kidde	B	Graybar Electric Co.	30
Kimberly Clark	E	Airgas	21
Koehler Bright Star	Q	Fisher Scientific	28
Krylon/Spray-On	Q	Airgas	21
Lacrosse	E, K	Airgas	21
Lakeland Industries, Inc	E	Razz-m-Tazz Promotions, LLC	36
Lehigh	K	Lehigh Safety Shoe Co. LLC	33
Liberty Industries Inc.	T	Fisher Scientific	28
Life Corp	A, J	Airgas	21
Lyon	C, D, L	Graybar Electric Co.	30
Magid Glove	E, F, H, J, K, M, N, Q, V	VWR	41
Mapa Pioneer	M	Fisher Scientific	28
Mapa Pioneer	M	VWR	42
Markal Markers	Q	Airgas	22
Master Lock	O, Q	Airgas	22
Mcr Safety	M	Airgas	22
Mechanix Wear	G, M	Airgas	22
Medique Products	J	Fisher Scientific	28
Medline Industries	J, K, M	VWR	42
Megacomfort Inc.	K	VWR	42
Michelin	K	Lehigh Safety Shoe Co. LLC	33
Microflex	M	Airgas	22
Miller (Sperian)	I	Airgas	22
Moldex	N, S	Airgas	22
Motorola	P	Airgas	22
Msa	I, S, V	Airgas	22
Mutual	E, U	Airgas	22
Nalge Nunc International	E, H, R, T	VWR	42
National Marker	O, Q	Airgas	22
National Safety Apparel	R	Airgas	22
Nautilus	K	Lehigh Safety Shoe Co. LLC	34
New Pig Corp	C, T	VWR	42
Nextteq	P	Airgas	22
Nilfisk	T	American Safety & Supply, Inc.	25
Norcross Safety Products	K	Airgas	22
North Safety Products	H, M, S	Airgas	22
Northern Safety	B, E, H, N, U	Razz-m-Tazz Promotions, LLC	36
Notrax (Superior Matting)	Q, T	Airgas	22
Nutheme	B, O	VWR	42
Oberon	E, M	American Safety & Supply, Inc.	25
Occunomix	E	Airgas	22



Brand Name	Product Category	Vendor	Page
Ok-1 Manufacturing Co., Inc	G, M	VWR	42
Omar Supplies, Inc	M	VWR	42
Omni International	M	Fisher Scientific	28
Onguard Industries	K	Airgas	22
Osborn	O, Q	Airgas	22
Paulson	G, H	Airgas	22
Pelican Products	Q, V	VWR	42
Peltor (3M)	N	Airgas	22
Perfectfit (Sperian)	M	Airgas	23
Pick International Inc	E, H, J, M	VWR	42
Protecta (Dbi/Sala)	I	Airgas	23
Protective Industries Products	H	Airgas	23
Pullman-Holt	Q	Airgas	23
Pyramex	H	Fisher Scientific	28
Qrp, Inc	M	VWR	42
Radnor Brand Products	H, Q, S	Airgas	23
Rae Systems	P	American Safety & Supply, Inc.	26
Rainfair Inc	E, K	VWR	42
Rayovac	Q	Airgas	23
Red Wing	K	Industrial Protection Products, Inc.	32
Redback Boots	K	Razz-m-Tazz Promotions, LLC	37
Reebok	K	Lehigh Safety Shoe Co. LLC	34
Refrigiwear	E, M	VWR	42
Revco	E	Fisher Scientific	28
Rockport	K	Industrial Protection Products, Inc.	32
Rocky	K	Industrial Protection Products, Inc.	32
Rocky	K	Lehigh Safety Shoe Co. LLC	34
Safe Hit	U	American Safety & Supply, Inc.	26
Safety Shine Ltd	U	Razz-m-Tazz Promotions, LLC	37
Salisbury	Q	Airgas	23
Scientific Materials Inc	C	VWR	42
Securall Cabinets Inc	C	VWR	42
Se-Kure View	R	Airgas	23
Sellstrom Mfg Co	B, H, N, T	VWR	42
Sensidyne/Gilian	P	VWR	42
Servus	K	Industrial Protection Products, Inc.	32
Servus	K	Lehigh Safety Shoe Co. LLC	34
Seton	B, O, Q, U	Razz-m-Tazz Promotions, LLC	37
Sharps	D, T	Airgas	23
Skechers	K	Industrial Protection Products, Inc.	32
Slipgrips	K	Lehigh Safety Shoe Co. LLC	34
Sorbent Products Company (Brady)	T	Airgas	23
Spc	T	Graybar Electric Co.	30



Brand Name	Product Category	Vendor	Page
Speakman	H	Airgas	23
Speakman	H, T	VWR	43
Sper Scientific	P	American Safety & Supply, Inc.	26
Sperian (Uvex)	H	Fisher Scientific	28
Sperian Protection	H	Airgas	23
Sperian Protection	D, E, H, I, J, M, N, S, V	VWR	43
Square D Servies	Q	Graybar Electric Co.	30
Sqwincher	J	Airgas	23
Stanco Safety Products	E, Q	Airgas	23
Stearns	E	Airgas	23
Stockhausen	T	Fisher Scientific	28
Stoko	T	Airgas	23
Sumner Mfg	Q	Airgas	23
Sunstrom Safety	S	Airgas	23
Superior Matting	T	Airgas	23
Superior Uniform Group	E, K	VWR	43
Survivair (Sperian)	S	Airgas	23
Swift First Aid	J	Airgas	23
Tech Wear	E	VWR	43
Techstyles	E, H	VWR	43
Tennessee Mat Company	G, T	Graybar Electric Co.	30
The Lab Depot	P	Airgas	23
The Positive Line	O	Razz-m-Tazz Promotions, LLC	37
The Sqwincher Corp.	J	VWR	43
Thorogood	K	Lehigh Safety Shoe Co. LLC	34
Tillman	E, M	Airgas	23
Timberland	K	Industrial Protection Products, Inc.	32
Timberland	K	Lehigh Safety Shoe Co. LLC	34
Tingley Rubber Company	K	Fisher Scientific	28
Tingley Rubber Company	E, K	VWR	43
Tm Polyfilm	T	Airgas	23
Toter	C	American Safety & Supply, Inc.	26
Tw Clean	E	VWR	43
U.S. Safety	H, V	VWR	43
Uvex (Sperian)	H	Airgas	24
Valeo	G, M	Airgas	24
Valumax International, Inc.	E	VWR	43
Victorinox	Q	Razz-m-Tazz Promotions, LLC	37
Vidaro	E, K	VWR	43
Vwr Private Label	B, E, G, H, J, K, M, N, O, Q, R, T, V	VWR	43
Water Jel	J	Airgas	24
Wearwell	G	American Safety & Supply, Inc.	26
Wearwell	G	VWR	43
Wells Lamont	H	Airgas	24



<u>Brand Name</u>	<u>Product Category</u>	<u>Vendor</u>	<u>Page</u>
Werner Ladder	A	Airgas	24
West Chester	H	Airgas	24
White Knight Engineered Prod.	E, H, K	VWR	43
White Swan Meta	E	VWR	44
Willson (Sperian)	H, N	Airgas	24
Wolverine	K	Industrial Protection Products, Inc.	32

Brand Count: 226

Warranty Key

A 6 Month
B Manufacturer



1 Airgas

<u>Address</u> 17 Northwestern Dr Salem, NH 03079	<u>Contact</u> David Rooksberry
<u>Email</u> David.rooksberry@airgas.com	<u>Phone</u> 603-890-4600
<u>Web</u> www.airgas.com	<u>Tollfree</u> 800-562-3815
	<u>Fax</u> 866-243-1360
	<u>FEI #</u> 061463355

Return Policy No re-stocking fee so long as the product is in re-saleable condition, especially fall protection items.

Major Credit Cards Accepts all credit cards; no surcharge

Delivery 5 Days ARO

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order \$50.00

Additional Terms Acct # will point to MHEC Pricing

Contract

extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				ME-As far north as Lewiston-Auburn ME
MA				
			ME	
NH				
RI				
VT				

Orders

Gail Hughes
1 Plank St.
Billerica, MA 01821
Phone: 978-439-1456
TollFree: 866-718-0685
Fax: 866-728-0533
Email: gail.hughes@airgas.com
MA

Orders

Bob Battle
120 Telmore RD
East Greenwich, RI 02818
Phone: 401-884-0201 x201
Fax: 401-885-0688
Email: robert.battle@airgas.com
CT, RI

Orders

Harry Nordyke
17 Northwestern Dr
Salem, NH 04079
Phone: 603-890-4600 x3124
TollFree: 866-718-0685
Fax: 866-651-3122
Email: harry.nordyke@airgas.com
VT, NH, MA, ME

Orders

Pete Kane
33 Transport Dr
Bennington, VT 05201
Phone: 82-442-7479
Fax: 866-235-8645
Email: pete.kane@airgas.com
VT

Sales Rep

Ron Corey
149 Temple RD
East Wilton, ME 04234
Phone: 207-645-4673
Fax: 207-645-4673
Email: ron.corey@airgas.com
ME

Sales Rep

Gary Smith
Airgas East, NNE
17 Northwestern Drive
Salem, NH 03079
Phone: 800-562-3815 x3038
TollFree: 800-562-3815 x3038
Fax: 603-890-4619
Email: gary.smith@airgas.com

Brand: 3M

		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 28% Discount
Safety-Hearing Protection	-EntireBrand: Yes	B 28% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 28% Discount



Contract # MC10-D03
03/01/2010 through 02/28/2012

Airgas

Brand: Aargo Environmental		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 15% Discount
Brand: Abatement Technologies		Warranty
Safety-Spill Control	-EntireBrand: Yes	B 20% Discount
Brand: Accuform		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: Yes	B 25% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 25% Discount
Brand: Air Systems		Warranty
Safety-Respiratory Protection	-EntireBrand: Yes	B 20% Discount
Brand: Allegro		Warranty
Disaster Rescue Gear	-EntireBrand: Yes	B 20% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 20% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 20% Discount
Brand: Amerex		Warranty
Fire Protection	-EntireBrand: Yes	B 22% Discount
Brand: American Air Filter		Warranty
Safety-Respiratory Protection	-EntireBrand: Yes	B 22% Discount
Brand: American Lock		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: Yes	B 30% Discount
Brand: Bayco		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 20% Discount
Brand: Best Manufacturing		Warranty
Safety-Gloves	-EntireBrand: Yes	B 28% Discount
Brand: Biosystems (Sperian)		Warranty
Safety-Monitoring Devices	-EntireBrand: Yes	B 21% Discount
Brand: Bosch		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 22% Discount
Brand: Bouton		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 22% Discount
Brand: Brady		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: Yes	B 18% Discount
Brand: Bullard		Warranty
Safety-Respiratory Protection	-EntireBrand: Yes	B 28% Discount
Safety-Hats & Caps	-EntireBrand: Yes	B 28% Discount
Brand: Capital Safety/Dbi Sala		Warranty
Disaster Rescue Gear	-EntireBrand: Yes	B 22% Discount
Safety-Fall Protection	-EntireBrand: Yes	B 22% Discount
Brand: Cardiac Science		Warranty
Safety-First Aid	-EntireBrand: Yes	B 22% Discount
Brand: Carhartt		Warranty
Safety-Clothing	-EntireBrand: Yes	B 18% Discount
Brand: Chicago Protective Apparel		Warranty
Safety-Clothing	Radiation Protection-EntireBrand: Yes	B 18% Discount
Brand: Dri-Eaz		Warranty
Safety-Monitoring Devices	-EntireBrand: Yes	B 22% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 22% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 22% Discount
Brand: Dumond Chemicals		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 22% Discount
Brand: Dupont		Warranty
Safety-Clothing	-EntireBrand: Yes	B 22% Discount
Brand: Eagle		Warranty
Safety-Cabinets	Cans-EntireBrand: Yes	B 20% Discount
Brand: Ellwood		Warranty



Brand: Ellwood		Warranty
Safety-Footwear	-EntireBrand: Yes	B 20% Discount
Brand: Energizer		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 20% Discount
Brand: Enviroline		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 25% Discount
Brand: Ergodyne		Warranty
Safety-Clothing	-EntireBrand: Yes	B 28% Discount
Safety-Ergonomic Products	-EntireBrand: Yes	B 28% Discount
Safety-Gloves	-EntireBrand: Yes	B 28% Discount
Brand: Eveready		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 22% Discount
Brand: Fend All Company		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 28% Discount
Brand: Fibre-Metal (North)		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 40% Discount
Safety-Hats & Caps	-EntireBrand: Yes	B 40% Discount
Brand: Gatorade		Warranty
Safety-First Aid	-EntireBrand: Yes	B 25% Discount
Brand: Harris Industries		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 26% Discount
Safety-TrafficProtection	-EntireBrand: Yes	B 26% Discount
Brand: Hartmann-Conco		Warranty
Safety-First Aid	-EntireBrand: Yes	B 20% Discount
Brand: Hexarmor		Warranty
Safety-Clothing	-EntireBrand: Yes	B 20% Discount
Brand: Hornell (3M)		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 30% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 30% Discount
Brand: Howard Leight (Sperian)		Warranty
Safety-Hearing Protection	-EntireBrand: Yes	B 28% Discount
Brand: Huntsman		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 28% Discount
Safety-Hats & Caps	-EntireBrand: Yes	B 28% Discount
Brand: Industrial Scientific		Warranty
Safety-Monitoring Devices	-EntireBrand: Yes	B 28% Discount
Brand: Jackson Safety Products		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 28% Discount
Safety-TrafficProtection	-EntireBrand: Yes	B 28% Discount
Safety-Hats & Caps	-EntireBrand: Yes	B 28% Discount
Brand: Junkin Safety		Warranty
Disaster Rescue Gear	-EntireBrand: Yes	B 28% Discount
Safety-First Aid	-EntireBrand: Yes	B 28% Discount
Brand: Justrite		Warranty
Safety-Cabinets	Cans-EntireBrand: Yes	B 28% Discount
Brand: Keystone		Warranty
Safety-Hats & Caps	-EntireBrand: Yes	B 20% Discount
Brand: Kimberly Clark		Warranty
Safety-Clothing	Devices-EntireBrand: Yes	B 40% Discount
Brand: Krylon/Spray-On		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 28% Discount
Brand: Lacrosse		Warranty
Safety-Clothing	-EntireBrand: Yes	B 28% Discount
Safety-Footwear	-EntireBrand: Yes	B 28% Discount



Brand: Life Corp		Warranty
Disaster Rescue Gear	-EntireBrand: Yes	B 22% Discount
Safety-First Aid	-EntireBrand: Yes	B 22% Discount
Brand: Markal Markers		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 30% Discount
Brand: Master Lock		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: Yes	B 30% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 30% Discount
Brand: Mcr Safety		Warranty
Safety-Gloves	-EntireBrand: Yes	B 25% Discount
Brand: Mechanix Wear		Warranty
Safety-Ergonomic Products	-EntireBrand: Yes	B 20% Discount
Safety-Gloves	-EntireBrand: Yes	B 20% Discount
Brand: Microflex		Warranty
Safety-Gloves	-EntireBrand: Yes	B 25% Discount
Brand: Miller (Sperian)		Warranty
Safety-Fall Protection	-EntireBrand: Yes	B 28% Discount
Brand: Moldex		Warranty
Safety-Hearing Protection	-EntireBrand: Yes	B 28% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 28% Discount
Brand: Motorola		Warranty
Safety-Monitoring Devices	-EntireBrand: Yes	B 24% Discount
Brand: Msa		Warranty
Safety-Fall Protection	-EntireBrand: Yes	B 28% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 28% Discount
Safety-Hats & Caps	-EntireBrand: Yes	B 28% Discount
Brand: Mutual		Warranty
Safety-Clothing	-EntireBrand: Yes	B 30% Discount
Safety-TrafficProtection	-EntireBrand: Yes	B 30% Discount
Brand: National Marker		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: Yes	B 30% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 30% Discount
Brand: National Safety Apparel		Warranty
Safety-Radiation Protection	Clothing-EntireBrand: Yes	B 26% Discount
Brand: Nextteq		Warranty
Safety-Monitoring Devices	-EntireBrand: Yes	B 22% Discount
Brand: Norcross Safety Products		Warranty
Safety-Footwear	-EntireBrand: Yes	B 26% Discount
Brand: North Safety Products		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 38% Discount
Safety-Gloves	-EntireBrand: Yes	B 38% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 38% Discount
Brand: Notrax (Superior Matting)		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 15% Discount
Safety-Spill Control	-EntireBrand: Yes	B 15% Discount
Brand: Occunomix		Warranty
Safety-Clothing	-EntireBrand: Yes	B 28% Discount
Brand: Onguard Industries		Warranty
Safety-Footwear	-EntireBrand: Yes	B 28% Discount
Brand: Osborn		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: Yes	B 22% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 22% Discount
Brand: Paulson		Warranty
Safety-Ergonomic Products	-EntireBrand: Yes	B 22% Discount
Safety-Eye & Face Protection	-EntireBrand: Yes	B 22% Discount



Brand: Peltor (3M)		Warranty
Safety-Hearing Protection	-EntireBrand: Yes	B 28% Discount
Brand: Perfectfit (Sperian)		Warranty
Safety-Gloves	-EntireBrand: Yes	B 28% Discount
Brand: Protecta (Dbi/Sala)		Warranty
Safety-Fall Protection	-EntireBrand: Yes	B 20% Discount
Brand: Protective Industries Products		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 25% Discount
Brand: Pullman-Holt		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 18% Discount
Brand: Radnor Brand Products		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 32% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 32% Discount
Safety-Respiratory Protection	-EntireBrand: Yes	B 32% Discount
Brand: Rayovac		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 20% Discount
Brand: Salisbury		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 24% Discount
Brand: Se-Kure View		Warranty
Safety-Radiation Protection	-EntireBrand: Yes	B 20% Discount
Brand: Sharps		Warranty
Safety-Cans	-EntireBrand: Yes	B 28% Discount
Safety-Spill Control	-EntireBrand: Yes	B 28% Discount
Brand: Sorbent Products Company (Brady)		Warranty
Safety-Spill Control	-EntireBrand: Yes	B 28% Discount
Brand: Speakman		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 20% Discount
Brand: Sperian Protection		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	B 28% Discount
Brand: Sqwincher		Warranty
Safety-First Aid	-EntireBrand: Yes	B 25% Discount
Brand: Stanco Safety Products		Warranty
Safety-Clothing	-EntireBrand: Yes	B 28% Discount
Safety-Plant Maintenance	-EntireBrand: Yes	B 28% Discount
Brand: Stearns		Warranty
Safety-Clothing	-EntireBrand: Yes	B 28% Discount
Brand: Stoko		Warranty
Safety-Spill Control	-EntireBrand: Yes	B 30% Discount
Brand: Sumner Mfg		Warranty
Safety-Plant Maintenance	-EntireBrand: Yes	B 18% Discount
Brand: Sunstrom Safety		Warranty
Safety-Respiratory Protection	-EntireBrand: Yes	B 28% Discount
Brand: Superior Matting		Warranty
Safety-Spill Control	-EntireBrand: Yes	B 18% Discount
Brand: Survivair (Sperian)		Warranty
Safety-Respiratory Protection	-EntireBrand: Yes	B 22% Discount
Brand: Swift First Aid		Warranty
Safety-First Aid	Cans-EntireBrand: Yes	B 28% Discount
Brand: The Lab Depot		Warranty
Safety-Monitoring Devices	Devices-EntireBrand: Yes	B 20% Discount
Brand: Tillman		Warranty
Safety-Clothing	-EntireBrand: Yes	B 28% Discount
Safety-Gloves	-EntireBrand: Yes	B 28% Discount
Brand: Tm Polyfilm		Warranty



Brand: Tm Polyfilm		Warranty
Safety-Spill Control	-EntireBrand: Yes	<i>B</i> 28% Discount
Brand: Uvex (Sperian)		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	<i>B</i> 28% Discount
Brand: Valeo		Warranty
Safety-Ergonomic Products	-EntireBrand: Yes	<i>B</i> 28% Discount
Safety-Gloves	-EntireBrand: Yes	<i>B</i> 28% Discount
Brand: Water Jel		Warranty
Safety-First Aid	-EntireBrand: Yes	<i>B</i> 30% Discount
Brand: Wells Lamont		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	<i>B</i> 30% Discount
Brand: Werner Ladder		Warranty
Disaster Rescue Gear	-EntireBrand: Yes	<i>B</i> 24% Discount
Brand: West Chester		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	<i>B</i> 30% Discount
Brand: Willson (Sperian)		Warranty
Safety-Eye & Face Protection	-EntireBrand: Yes	<i>B</i> 28% Discount
Safety-Hearing Protection	-EntireBrand: Yes	<i>B</i> 28% Discount



2 American Safety & Supply, Inc.

<u>Address</u> 77 B Napier St. Springfield, MA 01104	<u>Contact</u> John Dobrynio Jr.
<u>Email</u> amsafe1@aol.com	<u>Phone</u> 413-737-5176
<u>Web</u> www.americansafetysupply.com	<u>Tollfree</u> 800-472-3892
<i>Small Business</i>	<u>Fax</u> 413-737-5150
	<u>FEI #</u> 043440305

<u>Return Policy</u>	No restocking fee except special order - shipping may apply
<u>Major Credit Cards</u>	AMEC, MC, Visa, Procard
<u>Delivery</u>	1 - 14 Days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Stock shipping from Springfield at No Charge, Drop Ship charges for special order & hazardous materials-Added
<u>Minimum Order</u>	None
<u>Additional Terms</u>	MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders

John Dobrynio Jr.
77 B Napier St.
Springfield, MA 01104
Phone: 413-737-5176
TollFree: 800-472-3892
Fax: 413-737-5150
Email: amsafe1@aol.com
MA, NH, VT, ME

Sales Rep

Michael Caron
77B Napier Street
Springfield, MA 1104
Phone: 413-737-5176
TollFree: 800-472-3892
Fax: 413-737-5150
Email: SafetyMikeS8@aol.com
MA, NH, VT, ME

Sales Rep

Christopher Caron
77B Napier Street
Springfield, MA 01104
Phone: 413-737-5176
TollFree: 800-472-3892
Fax: 413-737-5150
Email: amsafe1@aol.com
MA, NH, VT, ME

Brand: **American Safety**

Safety-TrafficProtection	Custom Signage Ada Signage-EntireBrand: Yes	Warranty	<i>B</i>	15% Discount
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Brand: **American Safety General**

Safety-Eye & Face Protection	Safety Glasses-EntireBrand: Yes	Warranty	<i>B</i>	10% Discount
Safety-Gloves	-EntireBrand: Yes		<i>B</i>	10% Discount

Brand: **Best Manufacturing**

Safety-Eye & Face Protection	Cut Resistant Exam Gloves-EntireBrand: Yes	Warranty	<i>B</i>	10% Discount
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Brand: **Chemtex**

Safety-Spill Control	Response Kits Mercury Spill Kits-EntireBrand: Yes	Warranty	<i>B</i>	12% Discount
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Brand: **Haws**

Safety-Eye & Face Protection	Drench Showers Eye Wash Stations-EntireBrand: Yes	Warranty	<i>B</i>	20% Discount
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Brand: **Nilfisk**

Safety-Spill Control	Vacuums Mercury Vacuums-EntireBrand: Yes	Warranty	<i>B</i>	10% Discount
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Brand: **Oberon**

Warranty



Contract # MC10-D03
03/01/2010 through 02/28/2012

American Safety & Supply, Inc.

Brand: Oberon		Warranty	
Safety-Clothing	Face Shields-EntireBrand: Yes	B	10% Discount
Safety-Gloves	Lineman'S Glove-EntireBrand: Yes	B	10% Discount
Brand: Rae Systems		Warranty	
Safety-Monitoring Devices	Pid Sample Tubes & Pumps-EntireBrand: No	B	10% Discount
Brand: Safe Hit		Warranty	
Safety-TrafficProtection	Reflective Markers Reflective Posts-EntireBrand: Yes	B	10% Discount
Brand: Sper Scientific		Warranty	
Safety-Monitoring Devices	Iaq Meters Meters-EntireBrand: Yes	B	10% Discount
Brand: Toter		Warranty	
Safety-Cabinets	Recycle Containers Waste Receptacles-EntireBrand: Yes	B	30% Discount
Brand: Wearwell		Warranty	
Safety-Ergonomic Products	Matting Anti-Fatigue Matting-EntireBrand: Yes	B	20% Discount



3 Fisher Scientific

<u>Address</u>	1015 Reed Street Warren, MA 01083	<u>Contact</u>	Andrew Schwenker
<u>Email</u>	andrew.schwenker@thermofisher.com	<u>Phone</u>	413-883-9149
<u>Web</u>	www.fishersafety.com	<u>Tollfree</u>	
		<u>Fax</u>	413-436-0087
		<u>FEI #</u>	232942737

Return Policy See website:
<http://www.fishersci.com/wps/portal/CMSTATIC?store=Safety&segment=safetyStandard&href=Footer/termsandconditions.jsp&independent=YES>

Major Credit Cards AMEX, MC, Visa

Delivery In Stock items, 1 - 2 Business Days

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included for Standard Orders. Next day delivery, hazardous materials fees and other special shipping circumstances may require additional charges. MHEC will NOT be assessed fuel surcharges.

Minimum Order None

Additional Terms MHEC account number

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders
 Customer Service
 4500 Turnberry Dr.
 Hanover Park, IL 60103
 Phone: 800-772-6733
 TollFree: 800-772-6733

Remit
 FSI Receivables Company LLC
 Receivables
 P.O. Box 3648
 Boston, MA 02241-3648
 Phone: 412-490-8300

Sales Rep
 Alan DiBenedetto
 North Kingstown, RI
 Phone: 401-269-9003
 Email: Alan.diBenedetto@thermofisher.com
 RI

Sales Rep
 Kristin Ford
 Portsmouth, NH
 Phone: 978-417-9677
 Email: Kristin.ford@thermofisher.com
 NH, ME

Brand: **Ansell**

Warranty

Brand: Ansell		Warranty
Safety-Clothing	Apparel-EntireBrand: Yes	B 23% Discount
Safety-Gloves	-EntireBrand: Yes	B 23% Discount
Brand: Bradley		Warranty
Safety-Eye & Face Protection	Eyewash Stations-EntireBrand: Yes	B 23% Discount
Brand: Complete Environment Products		Warranty
Safety-Spill Control	Sorbents-EntireBrand: Yes	B 20% Discount
Brand: Draeger		Warranty
Safety-Monitoring Devices	Gas Monitoring Equipment-EntireBrand: Yes	B 20% Discount
Brand: Dupont		Warranty
Safety-Clothing	Apparel-EntireBrand: Yes	B 23% Discount
Brand: High Five Gloves		Warranty
Safety-Gloves	-EntireBrand: Yes	B 20% Discount
Brand: Jackson Safety Products		Warranty
Safety-TrafficProtection	-EntireBrand: Yes	B 23% Discount
Brand: Koehler Bright Star		Warranty
Safety-Plant Maintenance	Flashlights-EntireBrand: Yes	B 20% Discount
Brand: Liberty Industries Inc.		Warranty
Safety-Spill Control	Cleanroom Mats-EntireBrand: Yes	B 20% Discount
Brand: Mapa Pioneer		Warranty
Safety-Gloves	-EntireBrand: Yes	B 20% Discount
Brand: Medique Products		Warranty
Safety-First Aid	-EntireBrand: Yes	B 20% Discount
Brand: Omni International		Warranty
Safety-Gloves	-EntireBrand: Yes	B 20% Discount
Brand: Pyramex		Warranty
Safety-Eye & Face Protection	Eye Protection-EntireBrand: Yes	B 20% Discount
Brand: Revco		Warranty
Safety-Clothing	Apparel-EntireBrand: Yes	B 20% Discount
Brand: Sperian (Uvex)		Warranty
Safety-Eye & Face Protection	Eye Protection-EntireBrand: Yes	B 20% Discount
Brand: Stockhausen		Warranty
Safety-Spill Control	Cleansers-EntireBrand: Yes	B 20% Discount
Brand: Tingley Rubber Company		Warranty
Safety-Footwear	-EntireBrand: Yes	B 20% Discount



4 Graybar Electric Co.

<u>Address</u>	Account Manager 345 Harrison Ave. Boston, MA 02118	<u>Contact</u>	David Vidoni
<u>Email</u>	david.vidoni@graybar.com	<u>Phone</u>	617-828-0630
<u>Web</u>	www.graybar.com	<u>Tollfree</u>	800-955-5047
		<u>Fax</u>	617-406-5199
		<u>FEI #</u>	130794380

Return Policy Credit will be allowed for goods returned with prior approval. A deduction could be issued to cover cost of handling. For complete information: www.graybar.com

Major Credit Cards AMEX, Discover, MC, Visa

Delivery Most stock items will ship same or next day.

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Origin

Freight Orders >\$500 Included; otherwise Added

Minimum Order None

Additional Terms MHEC Member

Contract

extended to
New England
States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders

Megan Stevener
265 Ballardvale St.
Wilmington, MA 01887
Phone: 978-275-1400
TollFree: 800-477-7744
Fax: 978-275-1599
Email: Megan.Stevener@graybar.com
MA, NH

Sales Rep

Mike Duda
265 Ballardvale
Wilmington, MA 01887
Phone: 978-275-1400
Fax: 978-275-1599
NH

Sales Rep

Andrew Fielbelman
265 Ballardvale
Wilmington, MA 01887
Phone: 978-275-1400
Fax: 978-275-1599
Email: Michael.Duda@Graybar.com
MA

Sales Rep

Joe Oulette
265 Ballardvale
Wilmington, MA 01887
Phone: 978-275-1400
Fax: 978-275-1599
Email: joe.oulette@Graybar.com
ME

Brand: **Brady**

		Warranty
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B 20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B 20% Discount



Contract # MC10-D03
03/01/2010 through 02/28/2012

Graybar Electric Co.

Brand: Carolina		Warranty
Safety-Gloves	-EntireBrand: Yes	B 30% Discount
Brand: Hubbell		Warranty
Safety-Plant Maintenance	Speed Bumps-EntireBrand: No	B 35% Discount
Safety-TrafficProtection	Speed Bumps-EntireBrand: No	B 35% Discount
Brand: Kidde		Warranty
Fire Protection	Smoke Alarms, Carbon Mon.-EntireBrand: No	B 35% Discount
Brand: Lyon		Warranty
Safety-Cabinets	Lockers Trays-EntireBrand: Yes	B 30% Discount
Safety-Cans	-EntireBrand: Yes	B 30% Discount
Safety-Furniture	-EntireBrand: Yes	B 30% Discount
Brand: Spc		Warranty
Safety-Spill Control	Sorbents-EntireBrand: Yes	B 30% Discount
Brand: Square D Servies		Warranty
Safety-Plant Maintenance	-EntireBrand: No	B 10% Discount
Brand: Tennessee Mat Company		Warranty
Safety-Ergonomic Products	-EntireBrand: Yes	B 25% Discount
Safety-Spill Control	-EntireBrand: Yes	B 25% Discount



5 Industrial Protection Products, Inc.

<u>Address</u> 220 Ballardvale St. Wilmington, MA 01887	<u>Contact</u> Rick Murphy
<u>Email</u> rmurphy@ipp-ips.com	<u>Phone</u> 978-657-4740 x15
<u>Web</u> ippshoes.com	<u>Tollfree</u> 800-696-4740
<i>Small Business</i>	<u>Fax</u> 978-658-0257
	<u>FEI #</u> 042624670

Return Policy New and Unworn products will be credited or exchanged within 30 days of purchase with no restocking fee. Defective products may be exchanged with 6 months of purchase with no restocking fee.

Major Credit Cards AMEX, Discover, MC, Visa; no surcharge

Delivery Delivery of 2-3 Days ARO

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty, Staff & Students

FOB Destination

Freight Included

Minimum Order None

Additional Terms MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders

Kathryn Coville
220 Ballardvale St
Wilmington, MA 01887
Phone: 978-657-4740
TollFree: 800-696-4740
Fax: 978-658-0257
Email: rmurphy@ipp-ips.com

Remit

Paul Demasi
PO Box 685
Wilmington, MA 01887
Phone: 978-657-4740
TollFree: 800-696-4740
Fax: 978-658-0257
Email: pdemasi@ipp-ips.com

Brand: **Bata**

Safety-Footwear	Shoes Rubber-EntireBrand: Yes; Equates to 20% discount	Warranty	A	0% Discount	D03-IPPPPriceList.pdf
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Brand: **Carolina**

Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	Warranty	A	0% Discount	D03-IPPPPriceList.pdf
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Brand: **Chippewa**

Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	Warranty	A	0% Discount	D03-IPPPPriceList.pdf
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Brand: **Converse**

Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	Warranty	A	0% Discount	D03-IPPPPriceList.pdf
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Brand: **Dr. Martens**

Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	Warranty	A	0% Discount	D03-IPPPPriceList.pdf
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Contract # MC10-D03
03/01/2010 through 02/28/2012

Industrial Protection Products, Inc.

Brand: Florsheim		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Georgia		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Red Wing		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Rockport		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Rocky		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Servus		Warranty		
Safety-Footwear	Shoes Rubber-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Skechers		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf
Brand: Timberland		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount		0% Discount	D03-IPPPPriceList.pdf
Brand: Wolverine		Warranty		
Safety-Footwear	Shoes Leather-EntireBrand: Yes; Equates to 20% discount	A	0% Discount	D03-IPPPPriceList.pdf



6 Lehigh Safety Shoe Co. LLC

<u>Address</u>	39 E Canal St Nelsonville, OH 45764	<u>Contact</u>	Mark Dean
<u>Email</u>	Mark.dean@rockybrands.com	<u>Phone</u>	740-753-9100 x2012
<u>Web</u>	www.lehighsafetyshoes.com	<u>Tollfree</u>	800-444-4086
		<u>Fax</u>	740-753-7240
		<u>FEI #</u>	22-3709780

<u>Return Policy</u>	New shoes may be exchanged within 30 days of purchase for another size
<u>Major Credit Cards</u>	All credit cards & P-cards; no surcharge
<u>Delivery</u>	7 - 10 Days ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included on purchases from Shoemobile; otherwise Added
<u>Minimum Order</u>	None
<u>Additional Terms</u>	MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders

Lehigh Orders
39 E canal St
Nelsonville, OH 45764
Phone: 740-753-9100 x4357
TollFree: 800-444-4086 x4357
Fax: 888-329-5344
Email: lehighorders@lehighoutfitters.com

Sales Rep

John Travaglini
3 Progress Ave
Nashua, NH 03062
Phone: 603-344-5440
TollFree: 800-539-8500
Fax: 603-899-1178
Email: john.travaglini@lehighoutfitters.com
VT,ME,NH,MA

Sales Rep

Mike Veneziano
63 Washington Ave
North Haven, CT 06473
Phone: 860-329-6284
Email: mike.veneziano@lehighoutfitters.com
RI,CT,NY

Brand: **Converse**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Dickies**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Dr. Martens**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Durango**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Florsheim**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Georgia**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Lehigh**

Safety-Footwear -EntireBrand: Yes Warranty A 30% Discount

Brand: **Michelin**

Warranty



Contract # MC10-D03

03/01/2010 through 02/28/2012

Lehigh Safety Shoe Co. LLC

Brand: Michelin		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Nautilus		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Reebok		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Rocky		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Servus		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Slipgrips		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Thorogood		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount
Brand: Timberland		Warranty
Safety-Footwear	-EntireBrand: Yes	A 30% Discount



7 Razz-m-Tazz Promotions, LLC

<u>Address</u> P.O. Box 620 Westminster, MA 01473	<u>Contact</u> Gail Sabettini
<u>Email</u> gail@razz-m-tazz.com	<u>Phone</u> 978-874-0502
<u>Web</u> www.razz-m-tazz.com	<u>Tollfree</u> 877-874-0502
<i>Small Business/Woman Owned</i>	<u>Fax</u> 978-874-1057
	<u>FEI #</u> 260306334

<u>Return Policy</u>	Damaged Goods
<u>Major Credit Cards</u>	MC, Visa, Procard
<u>Delivery</u>	2-15 Days; 3 day ship available
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Added
<u>Minimum Order</u>	1 Item
<u>Additional Terms</u>	MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Orders

Lisa Swenson
P.O. Box 620
Westminster, MA 01473
Phone: 978-874-0502
TollFree: 877-874-0502
Fax: 978-874-1057
Email: lisa@razz-m-tazz.com
MA,NH,VT,RI,CT,ME

Sales Rep

Sue
94 Worcester Rd
Westminster, MA 01473
Phone: 978-874-0502
Fax: 978-874-1057
Email: susan@razz-m-tazz.com
MA,NH,VT,RI,CT,ME

Sales Rep

Allan
94 Worcester Rd
Westminster, MA 01473
Phone: 978-874-0502
Fax: 978-874-1057
Email: alan@razz-m-tazz.com
MA,NH,VT,RI,CT,ME

Sales Rep

Donna
94 Worcester Rd
Westminster, MA 01473
Phone: 978-874-0502
Fax: 978-874-1057
Email: donna@razz-m-tazz.com
MA,NH,VT,RI,CT,ME

Brand: 5.11 Tactical Series

		Warranty	
Safety-Clothing	Jacket Windbreaker, 4-In-1 Patrol Jacket-EntireBrand: Yes	B	15% Discount
Safety-Plant Maintenance	Flashlight Light For Life 4-Way Power-EntireBrand: Yes	B	15% Discount

Brand: Abel & Acadia

Warranty



Contract # MC10-D03
03/01/2010 through 02/28/2012

Razz-m-Tazz Promotions, LLC

Brand: Abel & Acadia

Warranty

Safety-Clothing	Rain Gear Safety Raincoats-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Reversible Vests Bomber Jacket, Windbreaker-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Protective Eyewear Protective Goggle-EntireBrand: Yes	B	15% Discount
Safety-Gloves	Work Gloves High Visibility, Leather-EntireBrand: Yes	B	15% Discount

Brand: Alert-All

Warranty

Safety-Lockouts-Labeling & Boxes	Signs Stock Fire Prevention Sign-EntireBrand: Yes	B	15% Discount
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Brand: Big Bill Workwear

Warranty

Safety-Clothing	Coveralls Winter Coverall-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Reflective Jacket Winter Parka-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Sweatshirt Heavy Duty Outerwear-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Work Pant Flame Resistant-EntireBrand: Yes	B	15% Discount

Brand: Compass

Warranty

Safety-Plant Maintenance	Flashlight Mag-Lite Led Flashlight-EntireBrand: Yes	B	15% Discount
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Brand: Dhg

Warranty

Safety-Clothing	Hoodie Neon With Reflective Tap-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Jacket Reflective-EntireBrand: Yes	B	15% Discount

Brand: First Aid Central

Warranty

Safety-First Aid	Executive Kit Bandages, Towelettes-EntireBrand: Yes	B	15% Discount
Safety-First Aid	Outdoor Kit Cold Weather Kit-EntireBrand: Yes	B	15% Discount
Safety-First Aid	Survival Kit Pandemic Protection Kit-EntireBrand: Yes	B	15% Discount

Brand: Lakeland Industries, Inc

Warranty

Safety-Clothing	Safety Tee Flourescent Reflective Shirt-EntireBrand: Yes	B	15% Discount
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Brand: Northern Safety

Warranty

Fire Protection	Fire Blankets Wrap Burn Blanket-EntireBrand: Yes	B	15% Discount
Fire Protection	Fire Extinguisher Carbon Dioxide-EntireBrand: Yes	B	15% Discount
Fire Protection	Fire Extinguisher Disposable-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Coveralls Flame Resistant Outerwear-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Coveralls Fr Coveralls-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Fire Safe Clothing Flame Resistant Work Pants-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Fire Safe Clothing Hi-Vis Flame Resistant Rainwear-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Lab Coats Tyvek Lab Coats And Smock-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Safety Vests Hi-Vis Class 2 Safety Vests-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Shoe Covers Polyethylene Boot Covers W/ RubberSole-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Sleeve Covers Cane Mesh Sleeves-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Sleeve Covers Seamless Kevlar Sleeves-EntireBrand: Yes	B	15% Discount
Safety-Clothing	Sleeve Covers Tyvek Protective Sleeve-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Drench Shower Emergency Shower-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Emergency Care Eye Wash Shower-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Eye Wash Pedestal Eye Wash-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Eye Wash Wall Mounted Eye / Face Wash-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Eyewear Light Vision Led Euewear-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Eyewear Nitrous Eyewear-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Eyewear Premium Splash Goggles-EntireBrand: Yes	B	15% Discount



Contract # MC10-D03

03/01/2010 through 02/28/2012

Razz-m-Tazz Promotions, LLC

Page 36 of 44

Brand: Northern Safety

Warranty

Safety-Eye & Face Protection	Eyewear Vented 2X2 Goggle. Vent Resistent-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Face Shields Multi-Purpous Faceshields-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Face Shields Protecto-Shield-EntireBrand: Yes	B	15% Discount
Safety-Eye & Face Protection	Masks And Shields Respirator, Exhalation Mask-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Cap Mount Ear Muffs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Hi-Viz Series Ear Muffs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Low Profile Folding Ear Muffs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Powercom 2-Way Radio Headsets-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Suppressor Ear Muff-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Tasco Golden Eagle Ear Muffs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Ultra Light Series Ear Muffs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Muffs Worktunes Am/Fm Radio Headset-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Plugs Disposable Foam Ear Plugs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Plugs Dissposable Foam Ear Plugs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Plugs Ear Soft Comfort Fit Ear Plugs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Plugs Moldex Pura-Fit Ear Plugs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Plugs Pre-Shaped Foam Ear Plugs-EntireBrand: Yes	B	15% Discount
Safety-Hearing Protection	Ear Plugs Reusable Ear Plugs-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Bilingual Ansi Signs-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Caution-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Danger-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Emergency Exit Signs And Lights-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs English Ansi-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Graphic See Signs-EntireBrand: Yes	B	15% Discount

Brand: Redback Boots

Warranty

Safety-Footwear	Rescue Boot Gloves, Apparel-EntireBrand: Yes	B	15% Discount
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Brand: Safety Shine Ltd

Warranty

Safety-TrafficProtection	Traffic Wand Safety Cones, Flares-EntireBrand: Yes	B	15% Discount
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Brand: Seton

Warranty

Fire Protection	Fire Extinguisher Dry Chemical-EntireBrand: Yes	B	15% Discount
Safety-Lockouts-Labeling & Boxes	Label Tape Reflective, Tunnel Tape-EntireBrand: Yes	B	15% Discount
Safety-Lockouts-Labeling & Boxes	Labels Asset, Aluminum, Tamper Evident Label-EntireBrand: Yes	B	15% Discount
Safety-Lockouts-Labeling & Boxes	Tags Self-Debossing Foil Tags-EntireBrand: Yes	B	15% Discount
Safety-Plant Maintenance	Chemical Cans Oily Waste, Bio Hazard Cans-EntireBrand: Yes	B	15% Discount
Safety-Plant Maintenance	Facility Recycle Bins, Waste Containers-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Parking, Blinking, Handicapped-EntireBrand: Yes	B	15% Discount
Safety-TrafficProtection	Signs Traffic Cone-EntireBrand: Yes	B	15% Discount

Brand: The Positive Line

Warranty

Safety-Lockouts-Labeling & Boxes	Signs Emergency Ems/File Of Life Signs-EntireBrand: Yes	B	15% Discount
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Brand: Victorinox

Warranty

Safety-Plant Maintenance	Led Light Aluminum Visibility Flashlight-EntireBrand: Yes	B	15% Discount
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8 VWR

<u>Address</u>	1050 Satellite Blvd, NW Suwanee, GA 30024	<u>Contact</u>	Joan Skinner
<u>Email</u>	joan_skinner@vwr.com	<u>Phone</u>	678-288-3160
<u>Web</u>	www.vwr.com	<u>Tollfree</u>	800-932-5000
		<u>Fax</u>	770-495-1092
		<u>FEI #</u>	911319190

Return Policy VWR provides a liberal return policy. Items priced at \$100.00 or under will be credited without the need for a return. All items requiring return must be authorized for return by VWR Customer Service to insure proper credit for the return. Items not authorized for return include: open chemicals or diagnostics; items whose shelf life has expired; special orders.

Major Credit Cards AMEX, Discover, MC, Visa

Delivery Up to 30 days ARO

Cash Terms Net 30 Days

Offer Extended Offer IS extended to Faculty and Staff only

FOB Destination

Freight Included EXCEPT Hazardous material shipping fees and Blue Ice/Dry ice packaging fees will be prepaid and added to the invoice. Fuel surcharges will apply on orders where VWR pays freight. Freight for shipments of Furniture, Bulk Chemicals, Third Party products (including Market Source Products,) and "Rush Orders" will be prepaid & added to the invoice. Inside delivery will be quoted upon request at time of order.

Minimum Order None

Additional Terms MHEC Member

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
CT				
MA				
ME				
NH				
RI				
VT				

Sales Rep

Paige Madeira
161 Grove St.
Franklin, MA 02038
Phone: 207-210-7700
Fax: 770-291-1238
Email: paige_maderia@vwr.com
State of Maine

Sales Rep

Mark Eshleman
161 Grove Street
Franklin, MA 02038
Phone: 585-703-3346
Fax: 770-291-1238
Email: mark_eshleman@vwr.com
Univ. of Rochester, RIT

Sales Rep

John DiMona
161 Grove Street
Franklin, MA 02038
Phone: 877-897-6377 X192208
TollFree: 877-897-6377 X192208
Fax: 770-291-1238
Email: john_dimona@vwr.com
Cambridge/Boston Metro Ave



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Sales Rep

Jill Jones
 161 Grove Street
 Franklin, MA 02038
 Phone: 800-644-8580
 TollFree: 800-644-8580
 Fax: 770-291-1238
 Email: jill_jones@vwr.com
New England

Sales Rep

Jenn Hansard
 161 Grove Street
 Franklin, MA 02038
 Phone: 617-417-4213
 Fax: 770-291-1238
 Email: jenn_hansard@vwr.com
Boston Metro Edu

Sales Rep

Tom Matulis
 161 Grove Street
 Franklin, MA 02038
 Phone: 877-897-6377 X191341
 TollFree: 877-897-6377 X191341
 Fax: 770-291-1238
 Email: tom_matulis@vwr.com
CT

Sales Rep

Eric Issel
 161 Grove Street
 Franklin, MA 02038
 Phone: 877-897-6377 X191383
 TollFree: 877-897-6377 X191383
 Fax: 770-291-1238
 Email: erik_issel@vwr.com
Harvard, Perkin, Elmer, MBC Biotech

Sales Rep

Tim Nelson
 161 Grove Street
 Franklin, MA 02038
 Phone: 617-306-3007
 Fax: 770-291-1238
 Email: tim_nelson@vwr.com
Boston, RI colleges/univs

Sales Rep

Sue Faber
 161 Grove Street
 Franklin, MA 02038
 Phone: 877-247-0189
 TollFree: 877-247-0189
 Fax: 770-291-1238
 Email: sue_faber@vwr.com
New England

Sales Rep

Fred DiFronzo
 161 Grove Street
 Franklin, MA 02038
 Phone: 877-897-6377 X192028
 TollFree: 877-897-6377 X192028
 Fax: 770-291-1238
 Email: fred_difronzo@vwr.com
N. Shore, Merrimack Valley

Sales Rep

Judy Soares
 161 Grove Street
 Franklin, MA 02038
 Phone: 877-897-6377 X192027
 Fax: 770-291-1238
 Email: judy_soares@vwr.com
VA,MA, Umass Amherst

Sales Rep

Jerry Bornstein
 161 Grove Street
 Franklin, MA 02038
 Phone: 877-897-6377 x191384
 TollFree: 877-897-6377 x191384
 Fax: 770-291-1238
 Email: jerry_bornstein@vwr.com
MA,RI,CT,NH, Univ/Clinics

Brand: 3M Occupational Health

		Warranty
Safety-Clothing	-EntireBrand: No	B 25% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B 25% Discount
Safety-Fall Protection	-EntireBrand: No	B 25% Discount
Safety-First Aid	-EntireBrand: No	B 25% Discount
Safety-Hearing Protection	-EntireBrand: No	B 25% Discount
Safety-Monitoring Devices	-EntireBrand: No	B 25% Discount
Safety-Respiratory Protection	-EntireBrand: No	B 25% Discount
Safety-Spill Control	-EntireBrand: No	B 25% Discount
Safety-Hats & Caps	-EntireBrand: No	B 25% Discount

Brand: Alpha Pro Tech

		Warranty
Safety-Clothing	-EntireBrand: No	B 45% Discount
Safety-Respiratory Protection	-EntireBrand: No	B 45% Discount

Brand: American Compliance Systems

		Warranty
Disaster Rescue Gear	-EntireBrand: No	B 20% Discount
Fire Protection	-EntireBrand: No	B 20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B 20% Discount
Safety-First Aid	-EntireBrand: No	B 20% Discount
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B 20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B 20% Discount
Safety-Respiratory Protection	-EntireBrand: No	B 20% Discount

Brand: Ballymore Company

		Warranty
Disaster Rescue Gear	-EntireBrand: No	B 20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B 20% Discount

Brand: Bausch & Lomb

		Warranty
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VWR

Brand: Bausch & Lomb		Warranty	
Safety-Devices	-EntireBrand: No	B	50% Discount
Brand: Bel-Art Products		Warranty	
Fire Protection	-EntireBrand: No	B	20% Discount
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-Gloves	-EntireBrand: No	B	20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B	20% Discount
Safety-Radiation Protection	-EntireBrand: No	B	20% Discount
Safety-Spill Control	-EntireBrand: No	B	20% Discount
Brand: Berkshire Corp		Warranty	
Safety-Eye & Face Protection	-EntireBrand: No	B	25% Discount
Safety-Gloves	-EntireBrand: No	B	25% Discount
Brand: Bio Nuclear Diagnostics Inc.		Warranty	
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-First Aid	-EntireBrand: No	B	20% Discount
Brand: Cardinal Health		Warranty	
Safety-Gloves	-EntireBrand: No	B	20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B	20% Discount
Brand: Certified Safety Mfg		Warranty	
Safety-Cabinets	-EntireBrand: No	B	30% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	30% Discount
Safety-First Aid	-EntireBrand: No	B	30% Discount
Safety-Gloves	-EntireBrand: No	B	30% Discount
Safety-Spill Control	-EntireBrand: No	B	30% Discount
Brand: Chase Ergonomics		Warranty	
Safety-Ergonomic Products	-EntireBrand: No	B	40% Discount
Brand: Chemland-Lakeland Indus		Warranty	
Safety-Clothing	-EntireBrand: No	B	40% Discount
Safety-Footwear	-EntireBrand: No	B	40% Discount
Brand: Chisco		Warranty	
Safety-Eye & Face Protection	-EntireBrand: No	B	45% Discount
Safety-Plant Maintenance	-EntireBrand: No	B	45% Discount
Brand: Cleanwear - Usa		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount
Safety-Gloves	-EntireBrand: No	B	20% Discount
Brand: Com-Pac International Inc.		Warranty	
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B	20% Discount
Safety-Spill Control	-EntireBrand: No	B	20% Discount
Brand: Cowen Medical Technologies		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-First Aid	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount
Safety-Spill Control	-EntireBrand: No	B	20% Discount
Brand: Cp Lab Safety		Warranty	
Safety-Cabinets	-EntireBrand: No	B	20% Discount
Brand: Ct International		Warranty	
Safety-Clothing	-EntireBrand: No	B	45% Discount
Safety-Gloves	-EntireBrand: No	B	45% Discount
Brand: Desco		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Brand: Electromark Company		Warranty	
Fire Protection	-EntireBrand: No	B	20% Discount
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B	20% Discount

Brand: Elvex Corp		Warranty	
Safety-Eye & Face Protection	-EntireBrand: No	B	30% Discount
Safety-Hearing Protection	-EntireBrand: No	B	30% Discount
Brand: Emergency Medical Instruments		Warranty	
Safety-First Aid	-EntireBrand: No	B	45% Discount
Safety-Gloves	-EntireBrand: No	B	45% Discount
Brand: Encompass Group, Llc		Warranty	
Safety-Clothing	-EntireBrand: No	B	35% Discount
Brand: Encon Safety Products Inc		Warranty	
Fire Protection	-EntireBrand: No	B	20% Discount
Safety-Cabinets	-EntireBrand: No	B	20% Discount
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Ergonomic Products	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B	20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B	20% Discount
Safety-Respiratory Protection	-EntireBrand: No	B	20% Discount
Brand: Ergomat		Warranty	
Fire Protection	-EntireBrand: No	B	20% Discount
Safety-Ergonomic Products	-EntireBrand: No	B	20% Discount
Brand: Falcon Safety Products Inc		Warranty	
Safety-Plant Maintenance	-EntireBrand: No	B	30% Discount
Brand: Finish Thompson Inc		Warranty	
Safety-Cabinets	-EntireBrand: No	B	20% Discount
Brand: Hpk Industries Llc		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount
Brand: International Enviroguard		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount
Safety-Hats & Caps	-EntireBrand: No	B	20% Discount
Brand: Interworld Network Intl. Inc		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount
Safety-Gloves	-EntireBrand: No	B	20% Discount
Safety-Hats & Caps	-EntireBrand: No	B	20% Discount
Brand: J & J Consumer Products Inc		Warranty	
Safety-First Aid	-EntireBrand: No	B	15% Discount
Brand: Jackson Safety Products		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-First Aid	-EntireBrand: No	B	20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B	20% Discount
Safety-TrafficProtection	-EntireBrand: No	B	20% Discount
Safety-Hats & Caps	-EntireBrand: No	B	20% Discount
Brand: Justrite		Warranty	
Safety-Cabinets	-EntireBrand: No	B	25% Discount
Safety-Cans	-EntireBrand: No	B	25% Discount
Safety-Spill Control	-EntireBrand: No	B	25% Discount
Brand: Magid Glove		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Devices	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-First Aid	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount

Brand: Magid Glove		Warranty	
Safety-Gloves	-EntireBrand: No	B	20% Discount
Safety-Hearing Protection	-EntireBrand: No	B	20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B	20% Discount
Safety-Hats & Caps	-EntireBrand: No	B	20% Discount
Brand: Mapa Pioneer		Warranty	
Safety-Gloves	-EntireBrand: No	B	20% Discount
Brand: Medline Industries		Warranty	
Safety-First Aid	-EntireBrand: No	B	20% Discount
Safety-Footwear	-EntireBrand: No	B	20% Discount
Safety-Gloves	-EntireBrand: No	B	20% Discount
Brand: Megacomfort Inc.		Warranty	
Safety-Footwear	-EntireBrand: No	B	20% Discount
Brand: Nalge Nunc International		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-Radiation Protection	-EntireBrand: No	B	20% Discount
Safety-Spill Control	-EntireBrand: No	B	20% Discount
Brand: New Pig Corp		Warranty	
Safety-Cabinets	-EntireBrand: No	B	15% Discount
Safety-Spill Control	-EntireBrand: No	B	15% Discount
Brand: Nutheme		Warranty	
Fire Protection	-EntireBrand: No	B	35% Discount
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B	35% Discount
Brand: Ok-1 Manufacturing Co., Inc		Warranty	
Safety-Ergonomic Products	-EntireBrand: No	B	30% Discount
Safety-Gloves	-EntireBrand: No	B	30% Discount
Brand: Omar Supplies, Inc		Warranty	
Safety-Gloves	-EntireBrand: No	B	30% Discount
Brand: Pelican Products		Warranty	
Safety-Plant Maintenance	-EntireBrand: No	B	30% Discount
Safety-Hats & Caps	-EntireBrand: No	B	30% Discount
Brand: Pick International Inc		Warranty	
Safety-Clothing	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-First Aid	-EntireBrand: No	B	20% Discount
Safety-Gloves	-EntireBrand: No	B	20% Discount
Brand: Qrp, Inc		Warranty	
Safety-Gloves	-EntireBrand: No	B	20% Discount
Brand: Rainfair Inc		Warranty	
Safety-Clothing	-EntireBrand: No	B	30% Discount
Safety-Footwear	-EntireBrand: No	B	30% Discount
Brand: Refrigiwear		Warranty	
Safety-Clothing	-EntireBrand: No	B	30% Discount
Safety-Gloves	-EntireBrand: No	B	30% Discount
Brand: Scientific Materials Inc		Warranty	
Safety-Cabinets	-EntireBrand: No	B	20% Discount
Brand: Securall Cabinets Inc		Warranty	
Safety-Cabinets	-EntireBrand: No	B	20% Discount
Brand: Sellstrom Mfg Co		Warranty	
Fire Protection	-EntireBrand: No	B	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B	20% Discount
Safety-Hearing Protection	-EntireBrand: No	B	20% Discount
Safety-Spill Control	-EntireBrand: No	B	20% Discount
Brand: Sensidyne/Gilian		Warranty	



Brand: Sensidyne/Gilian		Warranty
Safety-Monitoring Devices	-EntireBrand: No	B 20% Discount
Brand: Speakman		Warranty
Safety-Eye & Face Protection	-EntireBrand: No	B 20% Discount
Safety-Spill Control	-EntireBrand: No	B 20% Discount
Brand: Sperian Protection		Warranty
Safety-Cans	-EntireBrand: No	B 20% Discount
Safety-Clothing	-EntireBrand: No	B 20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B 20% Discount
Safety-Fall Protection	-EntireBrand: No	B 20% Discount
Safety-First Aid	-EntireBrand: No	B 20% Discount
Safety-Gloves	-EntireBrand: No	B 20% Discount
Safety-Hearing Protection	-EntireBrand: No	B 20% Discount
Safety-Respiratory Protection	-EntireBrand: No	B 20% Discount
Safety-Hats & Caps	-EntireBrand: No	B 20% Discount
Brand: Superior Uniform Group		Warranty
Safety-Clothing	-EntireBrand: No	B 35% Discount
Safety-Footwear	-EntireBrand: No	B 35% Discount
Brand: Tech Wear		Warranty
Safety-Clothing	-EntireBrand: No	B 20% Discount
Brand: Techstyles		Warranty
Safety-Clothing	-EntireBrand: No	B 20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	B 20% Discount
Brand: The Sqwincher Corp.		Warranty
Safety-First Aid	-EntireBrand: No	B 25% Discount
Brand: Tingley Rubber Company		Warranty
Safety-Clothing	-EntireBrand: No	B 20% Discount
Safety-Footwear	-EntireBrand: No	B 20% Discount
Brand: Tw Clean		Warranty
Safety-Clothing	-EntireBrand: No	B 20% Discount
Brand: U.S. Safety		Warranty
Safety-Eye & Face Protection	-EntireBrand: No	B 20% Discount
Safety-Hats & Caps	-EntireBrand: No	B 20% Discount
Brand: Valumax International, Inc.		Warranty
Safety-Clothing	-EntireBrand: No	B 20% Discount
Brand: Vidaro		Warranty
Safety-Clothing	-EntireBrand: No	B 15% Discount
Safety-Footwear	-EntireBrand: No	B 15% Discount
Brand: Vwr Private Label		Warranty
Fire Protection	-EntireBrand: No	B 20% Discount
Safety-Clothing	-EntireBrand: No	B 15% Discount
Safety-Ergonomic Products	-EntireBrand: No	B 20% Discount
Safety-Eye & Face Protection	PI Goggles-EntireBrand: No	B 30% Discount
Safety-Eye & Face Protection	PI Masks; PI Eye Wash Stations-EntireBrand: No	B 15% Discount
Safety-First Aid	-EntireBrand: No	B 15% Discount
Safety-Footwear	-EntireBrand: No	B 15% Discount
Safety-Gloves	-EntireBrand: No	B 30% Discount
Safety-Hearing Protection	-EntireBrand: No	B 20% Discount
Safety-Lockouts-Labeling & Boxes	-EntireBrand: No	B 20% Discount
Safety-Plant Maintenance	-EntireBrand: No	B 30% Discount
Safety-Radiation Protection	-EntireBrand: No	B 30% Discount
Safety-Spill Control	-EntireBrand: No	B 15% Discount
Safety-Hats & Caps	-EntireBrand: No	B 15% Discount
Brand: Wearwell		Warranty
Safety-Ergonomic Products	-EntireBrand: No	B 20% Discount
Brand: White Knight Engineered Prod.		Warranty

Brand: White Knight Engineered Prod.

Warranty

Safety-Clothing	-EntireBrand: No	<i>B</i>	20% Discount
Safety-Eye & Face Protection	-EntireBrand: No	<i>B</i>	20% Discount
Safety-Footwear	-EntireBrand: No	<i>B</i>	20% Discount

Brand: White Swan Meta

Warranty

Safety-Clothing	-EntireBrand: No	<i>B</i>	25% Discount
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