



Massachusetts Higher Education Consortium  
505 East Pleasant Street  
Amherst, MA 01003-9242

MC09-C04

09/01/2008 through 08/31/2010

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Please distribute to

Facilities  
Housing

## Window Treatment

### Addenda

- Addendum 1 Corporate Designs NE is adding the new line, Hunter Douglas Roller and Screen Shades, at a 40% discount to their contract.
- Addendum 2 March: Corporate Designs NE, Div. of ResourceCtr.NE,LLC is adding a variety of shades to the Hunter Douglas brand at 40% discount. Click the addendum 2 button to view the new categories.
- Addendum 3 January: Stacey's Home Decor has changed their company name & address. Click Addendum 3 to view details.



<b>Contract Notes</b>	
<b>MC09-C04 Window Treatment</b>	
<b>General Notes on the Contract</b>	
<p>The RFP was sent to 21 vendors on May 22, 2008. The bid opened on June 19, 2008. Eight bids were received.</p> <p>Draperies must meet State Fire Code Regulations, 780 CMR, Chapter 8 and 527 CMR 21.00. Vendors, upon request, shall submit certification from an independent fire test laboratory that the produces meet applicable requirements of the revised NFPA Standard 701 issued in 1996.</p> <p>For those of you who wish to order custom draperies, you can see the price charts by clicking on the link in the "ProdDis2" column. This will open the pricing charts. For those of you who only use paper copies of the bid, you will need to request the pricing charts from the vendor of your choice.</p> <p>This contract was bid using Prevailing Wage Rates for installation work at State Schools. Vendors will provide a Certificate of Insurance and they will sign a Contract for Services Form. Private colleges need not follow this procedure.</p> <p>This is a 2 year contract and most vendors can provide installation services.</p>	
<b>Product Categories - Use this list to search the Web under Product Categories</b>	
Bedspreads, Blinds, Cornices, Cubicle Curtains, Draperies, Fabric, Hardware, Shades, Shutters, Valances, Wallcoverings	
<b>Web Page Search Instructions link:</b>	
<a href="http://www.mhec.net/pdf/search_instructions/SearchInstructions.pdf">http://www.mhec.net/pdf/search_instructions/SearchInstructions.pdf</a>	
<b>Special Notes on Individual Vendors</b>	
<b>American Vertical, Inc.</b>	American Vertical, Inc. extends their offer to all of New England but will charge an extra \$75.00 for delivery for all states except Massachusetts.
<b>C Mor Company, The</b>	The C Mor Company has a minimum order of \$150.00.
<b>Chase Décor, Inc.</b>	Chase Décor is very good on draperies, blinds and special useproducts, such as bedspreads and cubicle curtains.
<b>Corporate Designs NE, Div. of ResourceCtr.NE,LLC</b>	Corporate Designs is very good on draperies. Corporate Designs' freight is FOB Origin with Freight Prepaid and Added.
<b>Gordon's Window Décor</b>	FOB is Destination and Freight is included. There is no minimum order.
<b>Stacey's Home Décor</b>	Fob is Destination and Freight is included. There is no minimum order.
<b>Thomas W. Raftery, Inc.</b>	Thomas W. Raftery has a minimum order of \$100.00.
<b>Wallpaper City, Inc.</b>	FOB is Destination and Freight is included. There is no minimum order.

No Longer on Contract
Andrew Dutton, Inc.



## MC09-C04

### Window Treatment

**Contract Duration from 09/01/2008 through 08/31/2010**

#### **Instructions and Information pertaining to the use of this contract**

- 1 A separate invoice will be issued by the respective vendor to the respective school for the material shipped against each purchase order received against the contract.
- 2 Each purchase order issued against this contract should be marked, "MASSACHUSETTS CONSORTIUM CONTRACT--WINDOW TREATMENT."
- 3 Orders may be phoned in to the vendor if confirming orders are authorized by your school. All phone orders must be confirmed in writing and clearly marked, "CONFIRMATION--DO NOT DUPLICATE."
- 4 Use of the contract is left to the discretion of each respective school. No guarantee of volume has been made to the vendor.
- 5 Various types of purchase orders may be issued against the contract by each respective school, with no dollar amount.
- 6 If you have any questions pertaining to the use of this contract, please call the respective vendor in question.
- 7 Following are the products and services offered by each vendor. Since vendors offer hundreds of patterns from as many as 46 price grouping charts, it is impractical to distribute so much expensive material to all members. Therefore, if you have a need for any of the products offered, you may call any vendor listed and they will provide you with complete price lists, literature, fabric swatches and consultation.
- 8 DSRAPERY FIRE CODE: Draperies must meet State Fire Code Regulations, 780 CMR, Chapter 8 and 527 CMR 21.00.
- 9 MHEC contract information is available to members on the Web at <http://mhec.net>



**MC09-C04**

## Window Treatment

Contract Duration from 09/01/2008 through 08/31/2010

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# Brand and Category Index

**Product Category Key**      *(Use this key for searching on our website)*

A	Bedspreads
B	Blinds
C	Cornices
D	Cubicle Curtains
E	Draperies
F	Fabric
G	Shades
H	Shutters
I	Valances
J	Wallcovering
K	Window Treatment, Field Measuring
L	Window Treatment, Hardware
M	Window Treatment, Installation

<b><u>Brand Name</u></b>	<b><u>Product Category</u></b>	<b><u>Vendor</u></b>	<b><u>Page</u></b>
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Landmark/Kirsch	B, G	Chase Décor, Inc.	17
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Brand Count: 50

<b>Warranty Key</b>	
A	1 year
B	10 Years
C	15 yr componets, 5 year slats
D	2 years
E	3 years
F	3 Years Headrail
G	8 year limited
H	Limited
I	Limited 1 year
J	Limited Lifetime



# 1 American Vertical, Inc.

<u>Address</u> 37 St. Jacques Avenue Agawam, MA 01001	<u>Contact</u> Michael Lazzari
<u>Email</u> AmVertical@aol.com	<u>Phone</u> 413-789-3930
<u>Web</u> N/A	<u>Tollfree</u> 800-832-1114
<i>Small Business</i>	<u>Fax</u> 413-789-4388
	<u>FEL #</u> 042722594

American Vertical, Inc. has been awarded this contract for Comfortex, Graber, Prestige, Solar Screen as well as their own brand of blinds at the discounts listed below. They will do field measuring as well as installation.

<u>Return Policy</u>	Since all orders are custom measured and manufactured, no returns on any custom order. Any standard item ordered can be returned at no restocking, but will be charged freight.
<u>Major Credit Cards</u>	MC, Visa
<u>Delivery</u>	1-4 weeks depending on product ordered.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Added
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
			CT	CT, ME, NH, RI, VT: With added travel expenses net \$75.00
MA				
			ME	
			NH	
			RI	
			VT	

## Sales Rep

Lisa Lazzari  
37 St. Jacques Ave.  
Agawam, MA 01001  
Phone: 413-789-3930  
TollFree: 800-832-1114  
Fax: 413-789-4388  
Email: amvertical@aol.com

## Brand: American Vertical

			Warranty	
Blinds	Specialty-All Brands		J	50% Discount
Blinds	Verticals-PVC/Fabric		J	70% Discount 50+ units, 5% Discount
Window Treatment, Field Measuring	0-10 Miles			\$20.00 MHEC Net Price
Window Treatment, Field Measuring	11-25 Miles			\$25.00 MHEC Net Price
Window Treatment, Field Measuring	26-50 Miles			\$40.00 MHEC Net Price
Window Treatment, Field Measuring	50 Miles +			\$75.00 MHEC Net Price
Window Treatment, Installation	Concrete			\$5.75 MHEC Net Price
Window Treatment, Installation	Metal			\$4.75 MHEC Net Price
Window Treatment, Installation	Minimum charge			\$45.00 MHEC Net Price
Window Treatment, Installation	Plaster			\$4.75 MHEC Net Price
Window Treatment, Installation	Removal			\$1.50 ft MHEC Net Price
Window Treatment, Installation	Sus/Ceiling			\$4.75 MHEC Net Price



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American Vertical, Inc.

**Brand: American Vertical**

		Warranty		
Window Treatment, Installation	Wood		\$4.75	MHEC Net Price

**Brand: Comfortex**

		Warranty		
Blinds	Cellular-3/8 honeycomb	J	70% Discount	25+units,5% Discount
Window Treatment, Field Measuring	0-10 Miles		\$20.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 Miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	26-50 Miles		\$40.00	MHEC Net Price
Window Treatment, Field Measuring	50 Miles +		\$75.00	MHEC Net Price
Window Treatment, Installation	Minimum charge		\$45.00	MHEC Net Price
Window Treatment, Installation	Plaster		\$4.75	MHEC Net Price
Window Treatment, Installation	Removal		\$1.50 ft	MHEC Net Price
Window Treatment, Installation	Sus/Ceiling		\$4.75	MHEC Net Price

**Brand: Graber**

		Warranty		
Blinds	Mini-1"Classic Supremes	J	70% Discount	25+units,5% Discount
Blinds	Pleated-3/4"pleat	J	70% Discount	50+units,5% Discount
Window Treatment, Field Measuring	11-25 Miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	26-50 Miles		\$40.00	MHEC Net Price
Window Treatment, Field Measuring	50 Miles +		\$75.00	MHEC Net Price
Window Treatment, Installation	Concrete		\$5.75	MHEC Net Price
Window Treatment, Installation	Metal		\$4.75	MHEC Net Price
Window Treatment, Installation	Plaster		\$4.75	MHEC Net Price
Window Treatment, Installation	Sus/Ceiling		\$4.75	MHEC Net Price
Window Treatment, Installation	Wood		\$4.75	MHEC Net Price

**Brand: Prestige**

		Warranty		
Blinds	Wood-1 and 2 inch wood blinds	J	70% Discount	25+units,5% Discount
Window Treatment, Field Measuring	0-10 Miles		\$20.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 Miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	26-50 Miles		\$40.00	MHEC Net Price
Window Treatment, Field Measuring	50 Miles +		\$75.00	MHEC Net Price
Window Treatment, Installation	Concrete		\$5.75	MHEC Net Price
Window Treatment, Installation	Metal		\$4.75	MHEC Net Price
Window Treatment, Installation	Minimum charge		\$45.00	MHEC Net Price
Window Treatment, Installation	Plaster		\$4.75	MHEC Net Price
Window Treatment, Installation	Removal		\$1.50 ft	MHEC Net Price
Window Treatment, Installation	Wood		\$4.75	MHEC Net Price

**Brand: Solar Screen**

		Warranty		
Blinds	Roller Shades-Blockout Clutch Roller	J	50% Discount	50+units,5% Discount
Blinds	Roller Shades-Mesh Clutch Roller	J	50% Discount	50+units,5% Discount
Window Treatment, Field Measuring	0-10 Miles		\$20.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 Miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	26-50 Miles		\$40.00	MHEC Net Price
Window Treatment, Field Measuring	50 Miles +		\$75.00	MHEC Net Price
Window Treatment, Installation	Concrete		\$5.75	MHEC Net Price
Window Treatment, Installation	Metal		\$4.75	MHEC Net Price
Window Treatment, Installation	Minimum charge		\$45.00	MHEC Net Price
Window Treatment, Installation	Removal		\$1.50 ft	MHEC Net Price
Window Treatment, Installation	Sus/Ceiling		\$4.75	MHEC Net Price
Window Treatment, Installation	Wood		\$4.75	MHEC Net Price



## 2 C Mor Company, The

<u>Address</u> 7 Jewell Street Garfield, NJ 07026	<u>Contact</u> Robert Gershuny
<u>Email</u> bobgershuny@yahoo.com	<u>Phone</u> 973-478-3900
<u>Web</u> wwwcmor.com	<u>Tollfree</u> 800-631-3830
	<u>Fax</u> 973-478-0249
	<u>FEL #</u> 131709132

TheC Mor Company has been awarded this contract for MorGlass Fiberglass Room Darkening Shades, TransGlass Fiberglass Translucent Shades and Gold Medal Shades at a 40% discount. Please see below for sizes offered.

<u>Return Policy</u>	If our fault, we will accept returns.
<u>Major Credit Cards</u>	Visa, MC
<u>Delivery</u>	10 Days.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer is NOT extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$150.00

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

### Brand: Gold Medal

### Warranty

Brand	Alternative	Warranty	Discount
Shades	Alternative-17 5/8 x 72	A 40%	Discount
Shades	Alternative-21 x 60	A 40%	Discount
Shades	Alternative-22 x 72	A 40%	Discount
Shades	Alternative-23 x 60	A 40%	Discount
Shades	Alternative-24 x 72	A 40%	Discount
Shades	Alternative-26 x 72	A 40%	Discount
Shades	Alternative-28 x 84	A 40%	Discount
Shades	Alternative-28 x 96	A 40%	Discount
Shades	Alternative-31 x 72	A 40%	Discount
Shades	Alternative-31 x 84	A 40%	Discount
Shades	Alternative-32 x 72	A 40%	Discount
Shades	Alternative-33 7/8 x 72	A 40%	Discount
Shades	Alternative-33 x 60	A 40%	Discount
Shades	Alternative-34 7/8 x 72	A 40%	Discount
Shades	Alternative-34 x 72	A 40%	Discount
Shades	Alternative-36 x 60	A 40%	Discount
Shades	Alternative-36 x 72	A 40%	Discount
Shades	Alternative-37 x 72	A 40%	Discount
Shades	Alternative-39 x 60	A 40%	Discount
Shades	Alternative-39 x 72	A 40%	Discount
Shades	Alternative-39 x 72	A 40%	Discount
Shades	Alternative-40 7/8 x 72	A 40%	Discount
Shades	Alternative-40 x 48	A 40%	Discount
Shades	Alternative-41 x 72	A 40%	Discount
Shades	Alternative-42 x 72	A 40%	Discount
Shades	Alternative-42 x 72	A 40%	Discount



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C Mor Company, The

**Brand: Gold Medal****Warranty**

Shades	Alternative-43 x 72	A	40%	Discount
Shades	Alternative-43 x 72	A	40%	Discount
Shades	Alternative-45 x 48	A	40%	Discount
Shades	Alternative-46 x 96	A	40%	Discount
Shades	Alternative-47 x 72	A	40%	Discount
Shades	Alternative-47 x 84	A	40%	Discount
Shades	Alternative-48 x 60	A	40%	Discount
Shades	Alternative-48 x 72	A	40%	Discount
Shades	Alternative-50 x 84	A	40%	Discount
Shades	Alternative-54 x 48	A	40%	Discount
Shades	Alternative-55 x 84	A	40%	Discount
Shades	Alternative-57 x 60	A	40%	Discount
Shades	Alternative-60 x 108	A	40%	Discount
Shades	Alternative-64 x 60	A	40%	Discount
Shades	Alternative-69 x 72	A	40%	Discount
Shades	Alternative-72 x 108	A	40%	Discount
Shades	Alternative-84 x 60	A	40%	Discount
Shades	Alternative-84 x 96	A	40%	Discount
Shades	Alternative-Other:	A	40%	Discount

**Brand: MorGlass****Warranty**

Shades	Fiberglass Room Darkening-17 5/8 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-21 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-22 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-23 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-24 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-26 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-28 x 84	A	40%	Discount
Shades	Fiberglass Room Darkening-28 x 96	A	40%	Discount
Shades	Fiberglass Room Darkening-31 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-31 x 84	A	40%	Discount
Shades	Fiberglass Room Darkening-32 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-33 7/8 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-33 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-34 7/8 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-34 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-36 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-36 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-37 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-39 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-39 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-39 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-40 7/8 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-40 x 48	A	40%	Discount
Shades	Fiberglass Room Darkening-41 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-42 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-42 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-43 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-43 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-45 x 48	A	40%	Discount
Shades	Fiberglass Room Darkening-46 x 96	A	40%	Discount
Shades	Fiberglass Room Darkening-47 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-47 x 84	A	40%	Discount
Shades	Fiberglass Room Darkening-48 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-48 x 72	A	40%	Discount
Shades	Fiberglass Room Darkening-50 x 84	A	40%	Discount
Shades	Fiberglass Room Darkening-54 x 48	A	40%	Discount
Shades	Fiberglass Room Darkening-55 x 84	A	40%	Discount
Shades	Fiberglass Room Darkening-57 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-60 x 108	A	40%	Discount
Shades	Fiberglass Room Darkening-64 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-69 x 72	A	40%	Discount



**Brand: MorGlass****Warranty**

Shades	Fiberglass Room Darkening-72 x 108	A	40%	Discount
Shades	Fiberglass Room Darkening-84 x 60	A	40%	Discount
Shades	Fiberglass Room Darkening-84 x 96	A	40%	Discount
Shades	Fiberglass Room Darkening-Other:	A	40%	Discount

**Brand: TransGlass****Warranty**

Shades	Fiberglass Translucent-17 5/8 x 72	A	40%	Discount
Shades	Fiberglass Translucent-21 x 60	A	40%	Discount
Shades	Fiberglass Translucent-22 x 72	A	40%	Discount
Shades	Fiberglass Translucent-23 x 60	A	40%	Discount
Shades	Fiberglass Translucent-24 x 72	A	40%	Discount
Shades	Fiberglass Translucent-26 x 72	A	40%	Discount
Shades	Fiberglass Translucent-28 x 84	A	40%	Discount
Shades	Fiberglass Translucent-28 x 96	A	40%	Discount
Shades	Fiberglass Translucent-31 x 72	A	40%	Discount
Shades	Fiberglass Translucent-31 x 84	A	40%	Discount
Shades	Fiberglass Translucent-32 x 72	A	40%	Discount
Shades	Fiberglass Translucent-33 7/8 x 72	A	40%	Discount
Shades	Fiberglass Translucent-33 x 60	A	40%	Discount
Shades	Fiberglass Translucent-34 7/8 x 72	A	40%	Discount
Shades	Fiberglass Translucent-34 x 72	A	40%	Discount
Shades	Fiberglass Translucent-36 x 60	A	40%	Discount
Shades	Fiberglass Translucent-36 x 72	A	40%	Discount
Shades	Fiberglass Translucent-37 x 72	A	40%	Discount
Shades	Fiberglass Translucent-39 x 60	A	40%	Discount
Shades	Fiberglass Translucent-39 x 72	A	40%	Discount
Shades	Fiberglass Translucent-39 x 72	A	40%	Discount
Shades	Fiberglass Translucent-40 7/8 x 72	A	40%	Discount
Shades	Fiberglass Translucent-40 x 48	A	40%	Discount
Shades	Fiberglass Translucent-41 x 72	A	40%	Discount
Shades	Fiberglass Translucent-42 x 72	A	40%	Discount
Shades	Fiberglass Translucent-42 x 72	A	40%	Discount
Shades	Fiberglass Translucent-43 x 72	A	40%	Discount
Shades	Fiberglass Translucent-43 x 72	A	40%	Discount
Shades	Fiberglass Translucent-45 x 48	A	40%	Discount
Shades	Fiberglass Translucent-46 x 96	A	40%	Discount
Shades	Fiberglass Translucent-47 x 72	A	40%	Discount
Shades	Fiberglass Translucent-47 x 84	A	40%	Discount
Shades	Fiberglass Translucent-48 x 60	A	40%	Discount
Shades	Fiberglass Translucent-48 x 72	A	40%	Discount
Shades	Fiberglass Translucent-50 x 84	A	40%	Discount
Shades	Fiberglass Translucent-54 x 48	A	40%	Discount
Shades	Fiberglass Translucent-55 x 84	A	40%	Discount
Shades	Fiberglass Translucent-57 x 60	A	40%	Discount
Shades	Fiberglass Translucent-60 x 108	A	40%	Discount
Shades	Fiberglass Translucent-64 x 60	A	40%	Discount
Shades	Fiberglass Translucent-69 x 72	A	40%	Discount
Shades	Fiberglass Translucent-72 x 108	A	40%	Discount
Shades	Fiberglass Translucent-84 x 60	A	40%	Discount
Shades	Fiberglass Translucent-84 x 96	A	40%	Discount
Shades	Fiberglass Translucent-Other:	A	40%	Discount



### 3 Chase Décor, Inc.

<u>Address</u> 40 Bowles Road Agawam, MA 01001-3822	<u>Contact</u> Mark Desmond
<u>Email</u> chasedecor@chasedecor.com	<u>Phone</u> 413-789-4590
<u>Web</u> www.chasedecor.com	<u>Tollfree</u> 800-346-7787
<i>Small Business/Woman Owned</i>	<u>Fax</u> 413-786-4061
	<u>FEL #</u> 042279575

Chase Décor, Inc. has been awarded this contract for:

Draperies: Cornices, Cubicle Curtains, Custom Draperies, Stge Draperies and Valances is Chase Décor's own brand. They offer Maharam and Waverly Wallcoverings.

Fabric: Brands offered are: Ametex, Arc/Com, C.F. Stinson, Coral, Covington, Duralee, F. Schumacher, Fabricut, Frankle, Greef, Kravet, Maharam, Robert Allen and Waverly.

Blinds: Brands offered are Hunter Douglas, Landmark/Kirsch, Landmark/Levelor and Springs Window.

Shades: Brands offered are BTX, Castec, Draper, Hunter Douglas, Landark/Kirsch and Springs Window.

Bedspreads: Brands offered are Chase Décor.

Hardward: Brands offered are A.R. Nelson, Automatic Devides, BTX, Graber, Imperial Fastener, Kirsch, Robert Allen and Rowley Company.

To view pricing charts for draperies and fabric click on the link that appears in "ProdDis2" column. Also, special instructions and drapery specifications will be found here.

<u>Return Policy</u>	All items are manufactured to order and are not returnable.
<u>Major Credit Cards</u>	MC, Visa
<u>Delivery</u>	Approximately 4 weeks, pending product specified.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	Freight is included except for the Castec brand. Castec, models RollStar, SkyStar 600, 701A, 701B, 701C, Sunstar and Trackstar both motorized and manual freight is: Shades greater than 100"w., 1 to 4 units, \$93.60 ea; 5 to 10 units, \$37.50 ea; 11 to 50 units, \$11.50 ea; 51 to 100 units, \$8.25 ea; 101 to 200 units, \$7.50 ea; 201 units and up, \$5.90 ea. For Shades less than 100"w., 1 to 4 units, \$11.75 ea; 5 to 10 units, \$9.60 ea; 11 to 50 units, \$8.80 ea; 51 to 100 units, \$8.00 ea; 101 to 200 units, \$7.25 ea; 201 units and up, \$6.65 ea. Roman Shades, both manual and morotized freight is Roman Shades greater than 100"w., 1 to 4 units, \$93.60 ea; 5 to 10 units, \$37.50 ea; 11 to 50 units, \$11.50 ea; 51 to 100 units, \$8.25 ea; 101 to 200 units, \$7.50 ea; 201 units and up, \$5.90 ea. For Roman Shades less than 100"w., 1 to 4 units, \$11.75 ea; 5 to 10 units, \$9.60 ea; 11 to 50 units, \$8.80 ea; 51 to 100 units, \$8.00 ea; 101 to 200 units, \$7.25 ea; 201 units and up, \$6.65 ea. Balloon Shades greater than 100"w., 1 to 4 units, \$93.60 ea; 5 to 10 units, \$37.50 ea; 11 to 50 units, \$11.50 ea; 51 to 100 units, \$8.25 ea; 101 to 200 units, \$7.50 ea; 201 units and up, \$5.90 ea. For Baloon Shades less than 100"w., 1 to 4 units, \$11.75 ea; 5 to 10 units,



\$9.60 ea; 11 to 50 units, \$8.80 ea; 51 to 100 units, \$8.00 ea; 101 to 200 units, \$7.25 ea; 201 units and up, \$6.65 ea

Minimum Order None

Additional Terms College or University Purchase Order

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
			CT	CT, MA, ME, NH, RI, VT: Exceptions: \$45.00/man hour plus \$.45 per mile. If overnight stay required, lodging will be billed at cost and meals at \$30.00 per day per man. If job is to be priced as Prevailing Wage Rate, the hourly rate will be \$65.00/man hour.
			MA	
			ME	
			NH	
			RI	
			VT	

**Orders**

Mark Desmond  
40 Bowles Road  
Agawam, MA 01001-3822  
Phone: 413-789-4590  
TollFree: 800-346-7787  
Fax: 413-786-4061  
Email: chasedecor@chasedecor.com  
All New England

**Sales Rep**

David M. Gamache  
40 Bowles Road  
Agawam, MA 01001  
Phone: 800-346-7787  
TollFree: 800-346-7787  
Fax: 413-786-4061  
Email: chasedecor@chasedecor.com  
All New England

**Sales Rep**

Allen L. Chase  
40 Bowles Road  
Agawam, MA 01001  
Phone: 413-789-4590  
TollFree: 800-346-7787  
Fax: 413-786-4061  
Email: chasedecor@chasedecor.com  
All New England

**Brand: A R Nelson**

		Warranty		
Window Treatment, Hardware	Cubicle Track	/	10%	Markup
Window Treatment, Hardware	I.V. Track	/	10%	Markup

**Brand: Ametex**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: Arc/Com**

		Warranty		
Fabric	Cubicle		10%	Markup
Fabric	Drapery		10%	Markup
Fabric	Panel Fabric		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: Automatic Devices Company**

		Warranty		
Window Treatment, Hardware	Controls	A	20%	Discount
Window Treatment, Hardware	Cubicle Track	A	20%	Discount
Window Treatment, Hardware	Motors	A	20%	Discount
Window Treatment, Hardware	Stage Track	H	20%	Discount

**Brand: BTX**

		Warranty		
Shades	Manual	J	20%	Markup
Shades	Motorized	E	20%	Markup
Window Treatment, Hardware	Drapery-Motorized Systems	E	20%	Markup
Window Treatment, Hardware	Horizontal Blinds-Motorized Systems	E	20%	Markup
Window Treatment, Hardware	Shades-Motorized Systems	E	20%	Markup
Window Treatment, Hardware	Skylight Lift-Motorized Systems	E	20%	Markup
Window Treatment, Hardware	Skylight Tilt-Motorized Systems	E	20%	Markup
Window Treatment, Hardware	Vertical Blinds-Motorized Systems	E	20%	Markup

**Brand: C.F. Stinson**

		Warranty		
Fabric	Upholstery		10%	Markup

**Brand: Castec**

		Warranty		
Shades	Balloon Shades-Manual		30%	Discount
Shades	Balloon Shades-Motorized		28%	Discount
Shades	RollStar-Manual		30%	Discount
Shades	RollStar-Motorized		28%	Discount
Shades	Roman Shades-Manual		30%	Discount
Shades	Roman Shades-Motorized		28%	Discount



Contract # MC09-C04

09/01/2008 through 08/31/2010

Chase Décor, Inc.

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**Brand: Castec**

Warranty

Shades	SkysStar 701A-Motorized	28%	Discount
Shades	SkyStar 600-Manual	30%	Discount
Shades	SkyStar 600-Motorized	28%	Discount
Shades	SkyStar 701A-Manual	30%	Discount
Shades	SkyStar 701B-Motorized	28%	Discount
Shades	SkyStar 701C-Manual	30%	Discount
Shades	SkyStar 701C-Motorized	28%	Discount
Shades	SunStar-Manual	30%	Discount
Shades	SunStar-Motorized	28%	Discount
Shades	TrackStar-Manual	30%	Discount
Shades	TrackStar-Motorized	28%	Discount

**Brand: Chase Décor**

Warranty

Bedspreads		A	Net Pricing, See Price List	MC09-C04 Chase Price List.pdf
Cornices		A	Net Pricing, See Price List	MC09-C04 Chase Price List.pdf
Cubicle Curtains		A	Net Pricing, See Price List	MC09-C04 Chase Price List.pdf
Draperies	Custom	A	Net Pricing, See Price List	MC09-C04 Chase Price List.pdf
Draperies	Stage	A	Net Pricing, See Price List	MC09-C04 Chase Price List.pdf
Valances		A	Net Pricing, See Price List	MC09-C04 Chase Price List.pdf
Window Treatment, Field Measuring		A	\$110.00 Minimum Charge	Plus Mileage Charges
Window Treatment, Field Measuring	-0-10 miles	A	No Additional Charge	
Window Treatment, Field Measuring	-11 to 25 miles	A	\$25.00	MHEC Net Price
Window Treatment, Field Measuring	-26 to 50 miles	A	\$45.00	MHEC Net Price
Window Treatment, Field Measuring	-51 miles or greater	A	\$0.45	Per mile
Window Treatment, Installation	Fuel Surcharge-.50 gal above \$4 Fuel Surcharge are assessed at	A	\$4.50 per gallon	\$.05 Per mile
Window Treatment, Installation	Fuel Surcharge-.50 gal above \$4 Fuel Surcharge are assessed at	A	\$5.00 per gallon	\$.10 Per mile
Window Treatment, Installation	Fuel Surcharge-.50 gal above \$4 Fuel Surcharge are assessed at	A	\$5.50 per gallon	\$.15 Per mile
Window Treatment, Installation	Fuel Surcharge-.50 gal above \$4 Fuel Surcharge are assessed at	A	\$6.00 per gallon	\$.20 Per mile
Window Treatment, Installation	Fuel Surcharge-.50 gal above \$4 Fuel Surcharge are assessed at	A	\$6.50 per gallon	\$.25 Per mile
Window Treatment, Installation	Fuel Surcharge-.50 gal above \$4 Fuel Surcharge are assessed at	A	\$7.00 per gallon	\$.30 Per mile
Window Treatment, Installation	Prevailing Wage-Concrete	A	\$8.75	Per foot
Window Treatment, Installation	Prevailing Wage-Exceptions	A	Add \$.50/ft.	\$5.00/ hour to rates
Window Treatment, Installation	Prevailing Wage-Exceptions	A	Add \$1.00/ft.	\$10.00/hours to rates.
Window Treatment, Installation	Prevailing Wage-Metal	A	\$8.00	Per foot
Window Treatment, Installation	Prevailing Wage-Minimum	A	35 ft	
Window Treatment, Installation	Prevailing Wage-Plaster	A	\$8.50	Per foot
Window Treatment, Installation	Prevailing Wage-Repairs and Misc. not covered above	A	\$65.00 per man hour	Plus \$65/man hr. traveled to job site
Window Treatment, Installation	Prevailing Wage-Suspended Ceiling Tile	A	\$8.00	Per foot
Window Treatment, Installation	Prevailing Wage-Wood	A	\$8.00	Per foot
Window Treatment, Installation	Standard-Concrete	A	\$5.50	Per foot
Window Treatment, Installation	Standard-Drapes Installed on Existing Hardware	A	\$4.25	Per foot
Window Treatment, Installation	Standard-Drapes Installed on Existing Hardware	A	\$6.00	Per foot
Window Treatment, Installation	Standard-Metal	A	\$4.75	Per foot
Window Treatment, Installation	Standard-Minimum	A	35 ft	
Window Treatment, Installation	Standard-Plaster	A	\$5.25	Per foot
Window Treatment, Installation	Standard-Removal of Existing Hardware	A	\$2.75	Per foot
Window Treatment, Installation	Standard-Removal of Existing Hardware	A	\$6.00	Per foot
Window Treatment, Installation	Standard-Repairs and Misc. not covered above	A	\$45.00	Per man hour
Window Treatment, Installation	Standard-Suspended Ceiling Tile	A	\$4.75	Per foot
Window Treatment, Installation	Standard-Wood	A	\$4.75	Per foot

**Brand: Coral**

Warranty



**Brand: Coral**

		Warranty		
Fabric	Cubicle		10%	Markup
Fabric	Drapery		10%	Markup
Fabric	Panel Fabric		10%	Markup
Fabric	Stage		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: Covington**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: Draper**

		Warranty		
Shades	Flex Shade-Manual	A	25%	Discount
Shades	Flex Shade-Motorized	A	25%	Discount

**Brand: Duralee**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: F. Schumacher**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup
Wallcovering	Fabric		10%	Markup
Wallcovering	Vinyl		10%	Markup

**Brand: Fabricut**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup
Wallcovering	Fabric		10%	Markup
Wallcovering	Vinyl		10%	Markup

**Brand: Frankle**

		Warranty		
Fabric	Cubicle		10%	Markup
Fabric	Drapery		10%	Markup
Fabric	Stage		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: Graber**

		Warranty		
Window Treatment, Hardware	Accessories Decorative Items	J	26%	Markup
Window Treatment, Hardware	Drapery Rodding	J	40%	Discount
Window Treatment, Hardware	Drapery Rodding-#9-900 Contract	J	40%	Discount
Window Treatment, Hardware	Drapery Rodding-#9-921 Made to Order	J	40%	Discount
Window Treatment, Hardware	Drapery Rodding-Heavy Duty	J	40%	Discount
Window Treatment, Hardware	Drapery Rodding Not Listed Above	J	26%	Markup

**Brand: Greef**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup
Wallcovering	Fabric		10%	Markup
Wallcovering	Vinyl		10%	Markup

**Brand: Hunter Douglas**

		Warranty		
Blinds	Metal-1'	J	30%	Discount
Blinds	Metal-2"	J	30%	Discount
Blinds	Metal-Lightmaster	J	30%	Discount
Blinds	Metal-Micro 1/2"	J	30%	Discount
Blinds	Vertical, Aluminum	J	30%	Discount
Blinds	Vertical, Channel	J	30%	Discount
Blinds	Vertical, Fabric	J	30%	Discount
Blinds	Vertical, PVC-2"	J	30%	Discount
Blinds	Vertical, PVC-3 1/2"	J	30%	Discount
Shades	Brilliance-Pleated	J	30%	Discount
Shades	Cord Opreated	H	26%	Markup
Shades	Cord Opreated-Mesh	H	26%	Markup
Shades	Cord Opreated-Room Darkening	H	26%	Markup
Shades	Duette-Pleated	J	30%	Discount
Shutters	Wooden	J	25%	Discount

**Brand: Imperial Fastener**

		Warranty		
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**Brand: Imperial Fastener**

		Warranty		
Window Treatment, Hardware	Cubicle Track	I	10%	Markup
Window Treatment, Hardware	I.V. Track	I	10%	Markup

**Brand: Kirsch**

		Warranty		
Window Treatment, Hardware	Accessories	A	26%	Markup
Window Treatment, Hardware	Decorative Items	A	26%	Markup
Window Treatment, Hardware	Drapery Rodding-Architrac II #9427011	A	40%	Discount
Window Treatment, Hardware	Drapery Rodding-Double Duty #9095	A	40%	Discount
Window Treatment, Hardware	Drapery Rodding-Superfine Adjustable	A	40%	Discount
Window Treatment, Hardware	Drapery Rodding Not Listed Above	A	26%	Markup

**Brand: Kravet**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup

**Brand: Landmark/Kirsch**

		Warranty		
Blinds	Metal Blinds-1"	E	60%	Discount
Blinds	Metal Blinds-1/2"	E	60%	Discount
Blinds	Metal Blinds-2"	E	65%	Discount
Blinds	Metal Blinds-Specialty	E	10%	Discount
Blinds	Odd Shaped-2"	E	10%	Discount
Blinds	Wood Blinds-2"	E	60%	Discount
Blinds	Wood Blinds-Specialty	E	60%	Discount
Shades	Landmark-Super Heavy Duty	J	35%	Discount

**Brand: Landmark/Levelor**

		Warranty		
Blinds	Metal-1"	E	60%	Discount
Blinds	Metal-1/2"	H	60%	Discount
Blinds	Metal-2"	E	60%	Discount
Blinds	Metal-Specialty	E	60%	Discount
Blinds	Vertical-2"	E	60%	Discount
Blinds	Vertical-3 1/2"	E	60%	Discount

**Brand: Maharam**

		Warranty		
Fabric	Cubicle		10%	Markup
Fabric	Drapery		10%	Markup
Fabric	Panel Fabric		10%	Markup
Fabric	Upholstery		10%	Markup
Wallcovering	Fabric		10%	Markup
Wallcovering	Vinyl		10%	Markup

**Brand: Robert Allen**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Trim		10%	Markup
Fabric	Upholstery		10%	Markup
Window Treatment, Hardware	Decorative		10%	Markup

**Brand: Rowley Company**

		Warranty		
Window Treatment, Hardware	Complete Line	E	10%	Markup

**Brand: Springs Window Fashions**

		Warranty		
Blinds	Bali-Designer	J	30%	Discount
Blinds	Bali-Metal 1"	J	30%	Discount
Blinds	Bali-Metal 1/2"	J	30%	Discount
Blinds	Bali-Metal 2" Privacy	J	30%	Discount
Blinds	Bali-Odd Shapes	J	20%	Discount
Blinds	Bali-Specialty	J	20%	Discount
Blinds	Graber-Crystal Pleat	J	30%	Discount
Blinds	Graber Vertical-Cloth 2"	F	25%	Discount
Blinds	Graber Vertical-PVC 3 1/2"	F	25%	Discount
Blinds	Graber Composite	J	25%	Discount
Blinds	Graber Traditions-Wood 1"	J	25%	Discount
Blinds	Graber Traditions-Wood 2"	J	25%	Discount
Blinds	Graber Vertical-Cloth 3 1/2"	F	25%	Discount
Blinds	Graber Vertical-PVC 2"	F	25%	Discount
Blinds	Lake Forest-Faux Wood	J	25%	Discount
Blinds	Nanik-Wood 1"	J	25%	Discount



**Brand: Springs Window Fashions**

		Warranty		
Blinds	Nanik-Wood 2"	<i>J</i>	25%	Discount
Shades	Manual-Cord Oprated	<i>J</i>	26%	Markup
Shades	Motorized-2"	<i>H</i>	26%	Markup

**Brand: Waverly**

		Warranty		
Fabric	Drapery		10%	Markup
Fabric	Upholstery		10%	Markup
Wallcovering	Fabric		10%	Markup
Wallcovering	Vinyl		10%	Markup



#### 4 Corporate Designs NE, Div. of ResourceCtr.NE,LLC

<u>Address</u> 143 Main Street Springfield, MA 01105	<u>Contact</u> Anne Gilbert
<u>Email</u> agilbert@corporatedesignsne.com	<u>Phone</u> 413-734-8427 x125
<u>Web</u> www.CorporateDesignsNE.com	<u>Tollfree</u> 800-950-0049
<i>Small Business</i>	<u>Fax</u> 413-731-5191
	<u>FEL #</u> 263147491

Corporate Designs has been awarded this contract for:

Draperies: They offer their own brand of draperies.

Fabric: Brands offered are: Arc/Com, Architex, Ashbourne Fabrics, Coral, Designtex, Duralee, Fabricut, Momentum Textiles, Northeast Textiles and Robert Allen.

Blinds: Brands offered are: Drape-Masters, Graber, Hunter Douglas, Levolor, Nanik and Timberline.

Shades: Brands offered are: Lutron

To view pricing tables click on the link that appears in "ProdDis2" column.

<u>Return Policy</u>	All items are made to order, no returns accepted.
<u>Major Credit Cards</u>	MC, Visa, Amex, Discover, w/3% surcharge
<u>Delivery</u>	4-6 weeks from date of PO assuming item(s) are in stock.
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Origin
<u>Freight</u>	Prepaid and Added
<u>Minimum Order</u>	\$300 minimum of product per purchase order, installation and freight charges additional.
<u>Additional Terms</u>	MHEC membership

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

**Remit**

Accounts Receivable  
143 Main Street  
Springfield, MA 01105  
Phone: 413-734-8427 x124  
Fax: 413-731-5191  
Email: mczupryna@corporatedesignsne.com

**Sales Rep**

Maria Czupryna  
143 Main Street  
Springfield, MA 01105  
Phone: 413-734-8427 x124  
Fax: 413-731-5191  
Email: mczupryna@corporatedesignsne.com  
MA, CT, ME, NH, VT, RI

**Sales Rep**

Anne Gilbert  
143 Main Street  
Springfield, MA 01105  
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MA, CT, ME, NH, VT, RI



**Sales Rep**

David Rothenberg  
 143 Main Street  
 Springfield, MA 01105  
 Phone: 413-734-8427 x108  
 Fax: 413-731-5191  
 Email:  
 drothenberg@corporatedesignsne.com  
 MA, CT, ME, NH, VT, RI

**Sales Rep**

Debra Freedman  
 143 Main Street  
 Springfield, MA 01105  
 Phone: 413-734-8427 x123  
 Fax: 413-731-5191  
 Email: dfreedman@corporatedesignsne.com  
 MA, CT, ME, NH, VT, RI

**Brand: Arc/Com**

		Warranty	
Fabric	Cubicle	31% Markup	cost up to 59 yds, cost 60 yds & over
Fabric	Drapery	31% Markup	cost up to 59 yds, cost 60 yds & over
Fabric	Panel	31% Markup	cost up to 59 yds, cost 60 yds & over
Fabric	Upholstery	31% Markup	cost up to 59 yds, cost 60 yds & over

**Brand: Architex**

		Warranty	
Fabric	Panel	31% Markup	cut/bolt
Fabric	Upholstery	31% Markup	cut/bolt

**Brand: Ashbourne Fabrics, Inc.**

		Warranty	
Fabric	Drapery	31% Markup	price per yard

**Brand: Coral**

		Warranty	
Fabric	Bedspreads	31% Markup	cut price/bolt price
Fabric	Cubicle	31% Markup	cut price/bolt price
Fabric	Drapery	31% Markup	cut price/bolt price
Fabric	Panel	31% Markup	cut price/bolt price
Fabric	Upholstery	31% Markup	cut price/bolt price

**Brand: Corporate Designs**

		Warranty		
Draperies	Lined and Unlined	See Price List	MC09-C04 Corporate Designs Price List.pdf	
Window Treatment, Field Measuring	Labor-Multiple window treatment 51-100 windows	\$120.00	Fee	
Window Treatment, Field Measuring	Labor-Multiple window treatment 1 to 10 windows	\$80.00	Fee	
Window Treatment, Field Measuring	Labor-Multiple window treatment 11 to 50 windows	\$100.00	Fee	
Window Treatment, Field Measuring	Labor-Single window treatment 1 to 10 windows	\$60.00	Fee	
Window Treatment, Field Measuring	Labor-Single window treatment 11 to 50 windows	\$80.00	Fee	
Window Treatment, Field Measuring	Labor-Single window treatment 51 to 100 windows	\$100	Fee	
Window Treatment, Field Measuring	Travel-Greater than 20 miles from Springfield, MA	\$45.00	Per hour, Portal to Portal	
Window Treatment, Field Measuring	Travel-Less than 20 miles from Springfield, MA	None		
Window Treatment, Installation	Clutch Roller Shade-Height < 100" above floor	A \$4.75	Per Foot	
Window Treatment, Installation	Clutch Roller Shade-Height 100" or higher above floor	A \$7.25	Per Foot	
Window Treatment, Installation	Clutch Roller Shade-Prevailing wages, height<100" above floor	A \$7.75	Per Foot	
Window Treatment, Installation	Clutch Roller Shade-Prevailing wages,height 100" or higher above floor	A \$10.25	Per Foot	
Window Treatment, Installation	Clutch Roller Shade w/ fascia-Height < 100" above floor	A \$9.50	Per Foot	
Window Treatment, Installation	Clutch Roller Shade w/ fascia-Height 100" or higher above floor	A \$14.25	Per Foot	
Window Treatment, Installation	Clutch Roller Shade w/ fascia-Prevailing wages, height < 100" above floor	A \$12.50	Per Foot	
Window Treatment, Installation	Clutch Roller Shade w/ fascia-Prevailing wages,height 100" or higher above floor	A \$17.25	Per Foot	
Window Treatment, Installation	Cornices-Height < 100" above floor	A \$8.00	Per Foot	
Window Treatment, Installation	Cornices-Height 100" or higher above floor	A \$12.00	Per Foot	
Window Treatment, Installation	Cornices-Prevailing wages, height < 100" above floor	A \$11.00	Per Foot	
Window Treatment, Installation	Cornices-Prevailing wages,height 100" or higher above floor	A \$15.00	Per Foot	
Window Treatment, Installation	Draperies and Rods-Height < 100" above floor	A \$6.00	Per Foot	



Contract # MC09-C04

09/01/2008 through 08/31/2010

Corporate Designs NE, Div. of ResourceCtr.NE,LLC

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**Brand: Corporate Designs**

Warranty

Window Treatment, Installation	Draperies and Rods-Height 100" or higher above floor	A	\$9.00	Per Foot
Window Treatment, Installation	Draperies and Rods-Prevailing wages, height < 100" above floor	A	\$9.00	Per Foot
Window Treatment, Installation	Draperies and Rods-Prevailing wages,height 100" or higher above floor	A	\$12.00	Per Foot
Window Treatment, Installation	Draperies Only-Height < 100" above floor	A	\$4.75	Per Foot
Window Treatment, Installation	Draperies Only-Height 100" or higher above floor	A	\$7.25	Per Foot
Window Treatment, Installation	Draperies Only-Prevailing wages, height < 100" above floor	A	\$7.75	Per Foot
Window Treatment, Installation	Draperies Only-Prevailing wages, height 100"or higher above floor	A	\$10.25	Per Foot
Window Treatment, Installation	Fascia for motorized shades-additional-Prevailing wages	A	\$8.50	Per Foot
Window Treatment, Installation	Fascia for motorized shades-additional-Standard	A	\$5.50	Per Foot
Window Treatment, Installation	Horizontal/Vertical Blinds, Manual shades over 8' - Additional	A	\$2.00	Per Foot
Window Treatment, Installation	Installation into brick, concrete, tile or steel p- Additional	A	\$1.50	Per Foot
Window Treatment, Installation	Metal Horizontal Blinds-Height < 100" above floor	A	\$4.75	Per Foot
Window Treatment, Installation	Metal Horizontal Blinds-Height 100" or higher above floor	A	\$7.25	Per Foot
Window Treatment, Installation	Metal Horizontal Blinds-Prevailing wages, height < 100" above floor	A	\$7.75	Per Foot
Window Treatment, Installation	Metal Horizontal Blinds-Prevailing wages,height 100" or higher above floor	A	\$10.25	Per Foot
Window Treatment, Installation	Minimum Charge-total width of window treatments less than 20 feet		\$85.00	Fee
Window Treatment, Installation	Motorized Shades, no fascia, greater than 8 feet w- Height < 10' above floor	A	\$275	Each
Window Treatment, Installation	Motorized Shades, no fascia, greater than 8 feet w- Height 10' or higher above floor	A	\$350	Each
Window Treatment, Installation	Motorized Shades, no fascia, greater than 8 feet w- Prevailing wages, height < 10' above floor	A	\$275	Each
Window Treatment, Installation	Motorized Shades, no fascia, greater than 8 feet w- Prevailing wages, height 10' or higher above floor	A	\$350	Each
Window Treatment, Installation	Motorized Shades, no fascia, less than 4 feet wide- Height < 10' above floor	A	\$190	Each
Window Treatment, Installation	Motorized Shades, no fascia, less than 4 feet wide- Height 10' or higher above floor	A	\$265	Each
Window Treatment, Installation	Motorized Shades, no fascia, less than 4 feet wide- Prevailing wages, height < 10' above floor	A	\$190	Each
Window Treatment, Installation	Motorized Shades, no fascia, less than 4 feet wide- Prevailing wages, height 10' or higher above floor	A	\$265	Each
Window Treatment, Installation	Motorized Shades, no fascial>4 ft wide but>than 8 - Height < 10' above floor	A	\$240	Each
Window Treatment, Installation	Motorized Shades, no fascial>4 ft wide but>than 8 - Height 10' or higher above floor	A	\$315	Each
Window Treatment, Installation	Motorized Shades, no fascial>4 ft wide but>than 8 - Prevailing wages, height < 10' above floor	A	\$240	Each
Window Treatment, Installation	Motorized Shades, no fascial>4 ft wide but>than 8 - Prevailing wages, height 10' or higher above floor	A	\$315	Each
Window Treatment, Installation	Pleated or Cellular Shades-Height < 100" above floor	A	\$4.75	Per Foot
Window Treatment, Installation	Pleated or Cellular Shades-Height 100" or higher above floor	A	\$7.25	Per Foot
Window Treatment, Installation	Pleated or Cellular Shades-Prevailing wages, height < 100" above floor	A	\$7.75	Per Foot
Window Treatment, Installation	Pleated or Cellular Shades-Prevailing wages,height 100" or higher above floor	A	\$10.25	Per Foot
Window Treatment, Installation	Pockets w/flaps for motorized shades-additional-Prevailing wages	A	\$12.00	Per Foot
Window Treatment, Installation	Pockets w/flaps for motorized shades-additional-Standard	A	\$9.00	Per Foot
Window Treatment, Installation	Remove and Dispose existing window treatment-Height < 100" above floor	A	\$5.00	Per Foot
Window Treatment, Installation	Remove and Dispose existing window treatment-Height 100" or higher above floor	A	\$6.00	Per Foot
Window Treatment, Installation	Remove and Dispose existing window treatment-Prevailing wages, height < 100" above floor	A	\$8.00	Per Foot
Window Treatment, Installation	Remove and Dispose existing window treatment-Prevailing wages,height 100" or higher above floor	A	\$9.00	Per Foot



**Brand: Corporate Designs**

Warranty

Window Treatment, Installation	Remove existing window treatment, no disposal-Height < 100" above floor	A	\$4.00	Per Foot
Window Treatment, Installation	Remove existing window treatment, no disposal-Height 100" or higher above floor	A	\$5.00	Per Foot
Window Treatment, Installation	Remove existing window treatment, no disposal-Prevailing wages, height < 100" above floor	A	\$7.00	Per Foot
Window Treatment, Installation	Remove existing window treatment, no disposal-Prevailing wages,height 100" or higher above floor	A	\$8.00	Per Foot
Window Treatment, Installation	Repair work-Standard or prevailing wages	A	\$75.00	Per Hour
Window Treatment, Installation	Roman Shade-Height < 100" above floor	A	\$5.25	Per Foot
Window Treatment, Installation	Roman Shade-Height 100" or higher above floor	A	\$8.00	Per Foot
Window Treatment, Installation	Roman Shade-Prevailing wages, height < 100" above floor	A	\$8.25	Per Foot
Window Treatment, Installation	Roman Shade-Prevailing wages,height 100" or higher above floor	A	\$11.00	Per Foot
Window Treatment, Installation	Side channels for motorized shades-additional-Prevailing wages	A	\$8.50	Per Foot
Window Treatment, Installation	Side channels for motorized shades-additional-Standard	A	\$5.50	Per Foot
Window Treatment, Installation	Sill angles for motorized shades-additional-Prevailing wages	A	\$5.50	Per Foot
Window Treatment, Installation	Sill angles for motorized shades-additional-Standard	A	\$2.50	Per Foot
Window Treatment, Installation	Spring Roller Shades-Height < 100" above floor	A	\$4.75	Per Foot
Window Treatment, Installation	Spring Roller Shades-Height 100" or higher above floor	A	\$7.25	Per Foot
Window Treatment, Installation	Spring Roller Shades-Prevailing wages, height < 100" above floor	A	\$7.75	Per Foot
Window Treatment, Installation	Spring Roller Shades-Prevailing wages,height 100" or higher above floor	A	\$10.25	Per Foot
Window Treatment, Installation	Swags & Jabots on board-Height < 100" above floor	A	\$8.00	Per Foot
Window Treatment, Installation	Swags & Jabots on board-Height 100" or higher above floor	A	\$12.00	Per Foot
Window Treatment, Installation	Swags & Jabots on board-Prevailing wages, height < 100" above floor	A	\$11.00	Per Foot
Window Treatment, Installation	Swags & Jabots on board-Prevailing wages, height 100" or higher above floor	A	\$15.00	Per Foot
Window Treatment, Installation	Templates for treatment < 100" high		\$30.00	Per Unit
Window Treatment, Installation	Templates for treatment > 100" high		\$45.00	Per Unit
Window Treatment, Installation	Trip Charge greater than 20 miles from Springfield-Charge		\$45.00	Per hour, Portal to Portal
Window Treatment, Installation	Unusual architectural obstructions (i.e. pipes, co-Additional		\$1.50	Per Foot
Window Treatment, Installation	Valances on board-Height < 100" above floor	A	\$8.00	Per Foot
Window Treatment, Installation	Valances on board-Height 100" or higher above floor	A	\$12.00	Per Foot
Window Treatment, Installation	Valances on board-Prevailing wages, height < 100" above floor	A	\$11.00	Per Foot
Window Treatment, Installation	Valances on board-Prevailing wages,height 100" or higher above floor	A	\$15.00	Per Foot
Window Treatment, Installation	Vertical Blinds-Height < 100" above floor	A	\$7.50	Per Foot
Window Treatment, Installation	Vertical Blinds-Height 100" or higher above floor	A	\$11.25	Per Foot
Window Treatment, Installation	Vertical Blinds-Prevailing wages, height < 100" above floor	A	\$10.50	Per Foot
Window Treatment, Installation	Vertical Blinds-Prevailing wages,height 100" or higher above floor	A	\$14.25	Per Foot
Window Treatment, Installation	Vertical Blinds w/ valance-Height < 100" above floor	A	\$8.50	Per Foot
Window Treatment, Installation	Vertical Blinds w/ valance-Height 100" or higher above floor	A	\$12.75	Per Foot
Window Treatment, Installation	Vertical Blinds w/ valance-Prevailing wages, height < 100" above floor	A	\$11.50	Per Foot
Window Treatment, Installation	Vertical Blinds w/ valance-Prevailing wages,height 100" or higher above floor	A	\$15.75	Per Foot
Window Treatment, Installation	Wood Blinds-Height < 100" above floor	A	\$6.00	Per Foot
Window Treatment, Installation	Wood Blinds-Height 100" or higher above floor	A	\$12.00	Per Foot
Window Treatment, Installation	Wood Blinds-Prevailing wages, height < 100" above floor	A	\$9.00	Per Foot
Window Treatment, Installation	Wood Blinds-Prevailing wages,height 100" or higher above floor	A	\$15.00	Per Foot



Brand: <b>Designtex</b>		Warranty	
Fabric	Cubicle	31% Markup	US \$ price/Yd
Fabric	Drapery	31% Markup	US \$ price/Yd
Fabric	Panel	31% Markup	US \$ price/Yd

Brand: <b>Drape-Masters</b>		Warranty	
Blinds	FR Treatment-To pass NFPA 701	\$3.90	per square foot

Brand: <b>Duralee</b>		Warranty	
Fabric	Bedspreads	31% Markup	price per yard
Fabric	Drapery	31% Markup	price per yard
Fabric	Upholstery	31% Markup	price per yard

Brand: <b>Fabricut</b>		Warranty	
Fabric	Bedspreads	31% Markup	wholesale 1-49 yards, 50-299 yards
Fabric	Drapery	31% Markup	wholesale 1-49 yards, 50-299 yards
Fabric	Upholstery	31% Markup	wholesale 1-49 yards, 50-299 yards

Brand: <b>Graber</b>		Warranty	
Blinds	Crystal Pleated-All Fabrics & Options	J 30%	Discount
Blinds	Horizontal-Aluminum	J 30%	Discount
Blinds	Pleated-EvenPleat	E 30%	Discount
Blinds	Pleated-FashionPleat	E 30%	Discount
Blinds	Vertical-G-71, UltraVue	J 30%	Discount

Brand: <b>Hunter Douglas</b>		Warranty	
Blinds	Brilliance Pleated Shades-Easyglide, LiteRise	J 40%	Discount
Blinds	Brilliance Pleated Shades-Power Rise	J 40%	Discount
Blinds	Brilliance Pleated Shades-Specialty	J 40%	Discount
Blinds	Duettes-Power Rise	J 40%	Discount
Blinds	Duettes-Specialty	J 40%	Discount
Blinds	Duettes-Standard	J 40%	Discount
Blinds	Duettes-Vertiglide	J 40%	Discount
Blinds	Horizontal Blinds-2" Macro	J 40%	Discount
Blinds	Horizontal Blinds-Celebrity	J 40%	Discount
Blinds	Horizontal Blinds-DÖcor 1"	J 40%	Discount
Blinds	Horizontal Blinds-DÖcor 1/2"	J 40%	Discount
Blinds	Horizontal Blinds-Lightlines 1"	J 40%	Discount
Blinds	Horizontal Blinds-Lightlines 1/2"	J 40%	Discount
Blinds	Vertical Blinds-Somner	J 40%	Discount
Blinds	Vertical Blinds-Vertical Solutions*	J 40%	Discount
Blinds	Wood Blinds-Countrywoods 1 3/8" *	J 40%	Discount
Blinds	Wood Blinds-Countrywoods 1" *	J 40%	Discount
Blinds	Wood Blinds-Countrywoods 2" *	J 40%	Discount
Blinds	Wood Blinds-Everwoods*	J 40%	Discount

Brand: <b>Levolor</b>		Warranty	
Blinds	Metal-Mark I -all styles	J 65%	Discount
Blinds	Metal-Mark I -Cordless-all styles	J 65%	Discount
Blinds	Metal-Riviera Basic 6	J 65%	Discount
Blinds	Metal-Riviera Classic 1"	J 65%	Discount
Blinds	Metal-Riviera Specialty	J 20%	Discount

Brand: <b>Lutron</b>		Warranty	
Shades	Clutch	D 35%	Discount
Shades	Motorized	G 35%	Discount

Brand: <b>Momentum Textiles</b>		Warranty	
Fabric	Upholstery	31%	Markup

Brand: <b>Nanik</b>		Warranty	
Blinds	Wood	J 30%	Discount

Brand: <b>NorthEast Textiles</b>		Warranty	
Fabric	Drapery	31%	Markup

Brand: <b>Robert Allen</b>		Warranty	
Fabric	Drapery	31%	Markup

**Brand: Robert Allen**

		Warranty		
Fabric	Drapery		31%	Markup
Fabric	Upholstery		31%	Markup
Fabric	Upholstery		31%	Markup

**Brand: Timberline**

		Warranty		
Blinds	Wood Blinds	C	30%	Discount



## 5 Gordon's Window Décor

<u>Address</u> 4 Laurette Drive Essex Junction, VT 05452	<u>Contact</u> Bob Maurer
<u>Email</u> bobm@gordonswd.com	<u>Phone</u> 802-655-7777 x288
<u>Web</u> www.gordonswindowdecor.com	<u>Tollfree</u>
<i>Small Business</i>	<u>Fax</u> 802-655-6166
	<u>FEL #</u> 030313266

Gordon's Window Décor has been awarded this contract for EcoSmart and Mecho Shades at the discounts noted below.

<u>Return Policy</u>	None. All items are custom. No returns. Not applicable.
<u>Major Credit Cards</u>	MC, Visa, Discover, Amex
<u>Delivery</u>	1 to 8 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Special Offer applies, see additional terms for details
<u>FOB</u>	Destination
<u>Freight</u>	Added
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

Brand: **EcoSmart**

Shades	Cellular	Warranty	10%	Discount
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Brand: **Mecho**

Shades	Roller	Warranty	10%	Discount
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## 6 Stacey's Home Décor

<u>Address</u> 136 Andover Street Danvers, MA 01923	<u>Contact</u> Vincent Lozzi, Jr.
<u>Email</u> vlozzi@staceyshomedecor.com	<u>Phone</u> 978-774-1001
<u>Web</u> www.staceyswindowfashions.com	<u>Tollfree</u> 800-696-0097
<i>Small Business</i>	<u>Fax</u> 978-774-1211
	<u>FEL #</u> 042257347

Stacey's Home Décor has been awarded this for:

Blinds: Brands offered are Comfortex, Hunter Douglas, Kirsch and Prestige.

Shades: Brands offered are Comfortex and Landmark.

Field Measuring and Installation is also offered.

<u>Return Policy</u>	No restocking fee
<u>Major Credit Cards</u>	Visa, MC, Amex, Discover
<u>Delivery</u>	2 to 4 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
	CT			
MA				
	ME			
NH				
	RI			
	VT			

### Brand: Comfortex

		Warranty		
Blinds	Cellular, Symphony-Standard	B	60%	Discount
Blinds	Wood Alloy, Woodwinds-Flat Reed 2"	B	60%	Discount
Shades	Custom Roller, Envision-Motorized	B	35%	Discount
Shades	Custom Roller, Serenade-Clutch	B	35%	Discount
Window Treatment, Field Measuring	0-10 miles		\$75.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	Metal		\$3.75	Per Foot
Window Treatment, Field Measuring	Plaster		\$3.75	Per Foot
Window Treatment, Field Measuring	Removal		\$1.55	Per Foot
Window Treatment, Field Measuring	Wood		\$3.50	Per Foot

### Brand: Hunter Douglas

		Warranty		
Blinds	Cellular, Applause-Standard	B	20%	Discount
Window Treatment, Field Measuring	0-10 miles		\$75.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	Metal		\$3.75	Per Foot
Window Treatment, Field Measuring	Plaster		\$3.75	Per Foot
Window Treatment, Field Measuring	Removal		\$1.55	Per Foot
Window Treatment, Field Measuring	Wood		\$3.50	Per Foot

### Brand: Kirsch

		Warranty		
Blinds	Cellular, Mosaic-Motorized	B	60%	Discount
Blinds	Vertical, LouverDrape-Zirlon	B	60%	Discount



Contract # MC09-C04

09/01/2008 through 08/31/2010

Stacey's Home Décor

**Brand: Kirsch**

## Warranty

Window Treatment, Field Measuring	0-10 miles		\$75.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	Metal		\$3.75	Per Foot
Window Treatment, Field Measuring	Plaster		\$3.75	Per Foot
Window Treatment, Field Measuring	Removal		\$1.55	Per Foot
Window Treatment, Field Measuring	Wood		\$3.50	Per Foot

**Brand: Landmark**

## Warranty

Shades	Custom Roller, Rollease-Standard	<i>B</i>	15%	Discount
Shades	Custom Roller, Somfy-Motorized	<i>B</i>	15%	Discount
Window Treatment, Field Measuring	0-10 miles		\$75.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	Metal		\$3.75	Per Foot
Window Treatment, Field Measuring	Plaster		\$3.75	Per Foot
Window Treatment, Field Measuring	Removal		\$1.55	Per Foot
Window Treatment, Field Measuring	Wood		\$3.50	Per Foot

**Brand: Levolor**

## Warranty

Blinds	Metal, Riviera-Basic 6 1"	<i>B</i>	65%	Discount
Window Treatment, Field Measuring	0-10 miles		\$75.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	Metal		\$3.75	Per Foot
Window Treatment, Field Measuring	Plaster		\$3.75	Per Foot
Window Treatment, Field Measuring	Removal		\$1.55	Per Foot
Window Treatment, Field Measuring	Wood		\$3.50	Per Foot

**Brand: Prestige**

## Warranty

Blinds	Entire Line	<i>B</i>	60%	Discount
Window Treatment, Field Measuring	0-10 miles		\$75.00	MHEC Net Price
Window Treatment, Field Measuring	11-25 miles		\$25.00	MHEC Net Price
Window Treatment, Field Measuring	Metal		\$3.75	Per Foot
Window Treatment, Field Measuring	Plaster		\$3.75	Per Foot
Window Treatment, Field Measuring	Removal		\$1.55	Per Foot
Window Treatment, Field Measuring	Wood		\$3.50	Per Foot



## 7 Thomas W. Raftery, Inc.

<u>Address</u>	1055 Broad Street Hartford, CT 06106	<u>Contact</u>	Allison Calca
<u>Email</u>	allison@twraftery.com	<u>Phone</u>	860-278-9870
<u>Web</u>	www.twraftery.com	<u>Tollfree</u>	800-243-2887
		<u>Fax</u>	860-278-9873
		<u>FEL #</u>	060813877

Thomas W. Raftery, Inc. has been awarded this contract for their own line of Draperies, Blinds, Shades, Bedspreads, Hardware and Installation at GSA Pricing. They also offer Graber and Kirsch Hardware. To view pricing click on the link in "ProdDis2" column.

<u>Return Policy</u>	No refunds, product is 100% customized.
<u>Major Credit Cards</u>	Visa, MC, Amex
<u>Delivery</u>	6 weeks ARO
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty and Staff only
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	\$100.00

Contract extended to New England States:

Yes	No	Pending	Restricted	Restrictions Defined
<b>CT</b>				
<b>MA</b>				
<b>ME</b>				
<b>NH</b>				
<b>RI</b>				
<b>VT</b>				

### Sales Rep

Dan Lyons  
5 Hillside Drive  
Brookline, NH 03033-2123  
Phone: 603-249-9720  
Fax: 603-249-9721  
Email: dlafurn@aol.com  
MA, NH, ME, RI

### Brand: **Thomas W. Raftery**

#### Warranty

Bedspreads	GSA Pricing-See Price List	MC09-C04 TW Raftery Price List.pdf
Blinds	GSA Pricing-See Price List	MC09-C04 TW Raftery Price List.pdf
Draperies	GSA Pricing-See Price List	MC09-C04 TW Raftery Price List.pdf
Shades	GSA Pricing-See Price List	MC09-C04 TW Raftery Price List.pdf
Window Treatment, Hardware	GSA Pricing-See Price List	MC09-C04 TW Raftery Price List.pdf
Window Treatment, Installation	GSA Pricing-See Price List	MC09-C04 TW Raftery Price List.pdf



## 8 Wallpaper City, Inc.

<u>Address</u> 732 South Street Roslindale, MA 02131	<u>Contact</u> Russell Flynn, Jr.
<u>Email</u> wallpapercity@verizon.net	<u>Phone</u> 617-327-3200
<u>Web</u> N/A	<u>Tollfree</u>
<i>Small Business</i>	<u>Fax</u> 617-469-0738
	<u>FEL #</u> 043131949

Wallpaper City, Inc. has been awarded this contract for Prestige Window Fashion Blinds at the discounts noted below.

<u>Return Policy</u>	No Restocking fee
<u>Major Credit Cards</u>	Visa, MC, Discover
<u>Delivery</u>	1-2 weeks
<u>Cash Terms</u>	Net 30 Days
<u>Offer Extended</u>	Offer IS extended to Faculty, Staff & Students
<u>FOB</u>	Destination
<u>Freight</u>	Included
<u>Minimum Order</u>	None
<u>Additional Terms</u>	PO Terms Needed

<u>Contract extended to New England States:</u>	<u>Yes</u>	<u>No</u>	<u>Pending</u>	<u>Restricted</u>	<u>Restrictions Defined</u>
		<b>CT</b>			
	<b>MA</b>				
		<b>ME</b>			
		<b>NH</b>			
		<b>RI</b>			
	<b>VT</b>				

### Brand: Prestige

			Warranty	
Blinds	Metal-1" Economy	A	50/50/25	
Blinds	Metal-1" Premium	A	50/50/20	
Blinds	Metal-1" Standard	A	50/50/25	
Blinds	Metal-1" Streamline	A	50/45	
Blinds	Metal-1" Streamline Premium	A	50/45	



## WINDOW TREATMENT

### Addendum 2

**CORPORATE DESIGNS NE, DIV. OF RESOURCECTR.NE,LLC:**

Corporate Designs is adding some additional categories on the Hunter Douglas brand as follows:

<b>Brand</b>	<b>Category</b>	<b>Sub Category</b>	<b>Sub Sub Category</b>	<b>Discount %</b>
Hunter Douglas	Shades	Manual Roller	Designer Roller Shades	40%
Hunter Douglas	Shades	Motorized Roller	Designer Roller Shades	40%
Hunter Douglas	Shades	Fabric by the yard	Designer Roller Shades	40%
Hunter Douglas	Shades	Roman	Designer Screen Shades	40%
Hunter Douglas	Shades	Manual Roller	Designer Screen Shades	40%
Hunter Douglas	Shades	Motorized Roller	Designer Screen Shades	40%
Hunter Douglas	Shades	Fabric by the yard	Designer Screen Shades	40%

All other terms and conditions shall remain the same.

MHEC Contract

Contract #C-4  
Expiration: 8/31/2010

## WINDOW TREATMENT

### Addendum 3

#### COMPANY NAME CHANGE:

Stacey's Home Décor has changed their company name & main address to:

**Stacey's Shade Shop Inc.dba Stacey's Home Décor  
26 Joyce Street  
Lynn, MA 01902**

All other terms and conditions shall remain the same.

January 2010